

Forgotten Drivers in Southeast Asia Since Detroit Didn't Care, Japanese Stepped In

By William Branigin

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Wainington Post Service BANGKOK — Years ago, American cars were a fairly com-mon sight in Southeast Asia. Now, except for the wheezing relics that still ply the roads of such relative backwaters as Burma and southern Vietnam, they are hard to find Even in those places, they are rapidly being replaced by shiny new Nissans and Toyo-

The American automakers' failure to develop potentially lucra-tive markets in Southeast Asia reflects a mindset that U.S. government officials and businessmen say is shared by many American companies: a preoccupation with domestic sales at the expense of exports. At the same time, they say, efforts to remedy the situation businessmen the foreases market may amount to interest in the second the situation by prying open the Japanese market may amount to barking up the wrong tree.

"The growth market in Asia for automobiles is Southeast Asia, not Japan," said Michael Dunne, an American automotive con-sultant at the Bangkok-based Southeast Asia Management & Investment Co. "Between 1988 and 1990, Thailand's auto market Al co une do ba grew by 40 percent per year," be said. Compared to growth in the U.S. car market in the range of 1 percent to 2 percent during that period, he said, "that's phenon

Indeed, said Robert D. Orr, the U.S. ambassador to Singapore, "we spend so much time trying to open up the Japanese market that we almost totally overlook the fact that the Japanese are everywhere selling their products." "They consider the world as their marketplace," he said.

Patrick Sabatier, a particulation and main and the main and In an effort to awaken American companies to trade opportuother U.S. ambassadors are making a tour of the United States this month. The group, including the envoys to Indonesia, Malay-sia, Thailand and the Philippines, is to visit Portland, Chicago. Detroit, Atlanta, Houston and Washington during the 11-day unp starting this week. At the core of the trip is a perception that the United States

needs to increase its competitiveness in the world marketplace. "It's so difficult to talk American business people into export-

ing," said Mr. Orr, a former governor of Indiana. "They're so addicted to our great, big beautiful market." Although U.S. exports have been rising in recent years, Mr. Orr said, they accounted for only 7.2 percent of GNP in 1990.

Japanese carmakers make a gesture of support for Bush. Page 14.

compared to an average of 19 percent among major competing nations

"If we were to double our exports," Mr. Orr said, "there wouldn't be a recession right now." Together, the countries that make up the Association of South

East Asian Nations - Indonesia, Malaysia, Thailand, the Philippines. Singapore and Brunei - represent a market of 320 million people with an economic growth rate that has averaged 7.25 percent over the last two years. And the market is relatively open.

"Market access is just not the problem that it is in Northeast Asia," said one U.S. commercial officer in the region. Whereas nontariff barriers and other protectionist mechanisms often dis-courage U.S. companies from trying to penetrate markets in Japan and South Korea, he said, "It's not that difficult to do business bere.

Generally, U.S. government and corporate officials say, it is not the American industrial giants like International Business Ma-chines Corp. and Exxon Corp. that need coaxing to venture into

See CARS, Page 4

A New U.S. Portfolio: Ambassador as Salesman

two-bour group interview in this Chicago sub-

President Bush rates high on honesty and

integrity but flunks the test of understanding

With the bad-check scandal, public confidence

the problems of average Americans and the

domestic concerns that dominate their think-

ing.

in Congress has taken a nosedive. Page 3.

By Stuart Auerbach Washington Past Service

WASHINGTON - The U.S. ambassador to India, William Clark Jr., sprang into action early last year when Air-India passed over two U.S. companies and awarded a multimillion-dollar contract for jet aircraft engines to Britain's Rolls-Royce PLC.

As a result of Mr. Clark's strong protests, the government of Prime Minister P.V. Narasimha Rao reopened the bidding soon after taking office in June and awarded the contract last autumn to Pratt & Whitney, one of the American engine makers.

"I think we can take credit for getting the file reopened," Mr. Clark said,

His action on behalf of U.S. business represents a new wrinkle in American diplomacy, one that the sceretary of state, James A. Baker 3d, and the deputy secretary, Lawrence S. Eagleburger, are making a top priority for U.S. embassies as global economic competition replaces the Cold War.

Although ambassadors of other countries long have served as advocates of their nations' business interests, U.S. envoys tradi-tionally have focused on political and strategic concerns rather than commercial affairs."

The Bush administration wants to make business promotion a major responsibility of an ambassador's job. Mr. Eagleburger, in an article in the Commerce Department magazine Business America, called the new policy nothing less than an attempt "to change the culture of the Foreign Service" from politics to

By David S. Broder

and Richard Morin

Washington Post Service

Bill Clinton may have cinched their parties'

nominations for president, but they are a long

way from convincing voters bere - and across the country - that they have what it takes to

A Washington Post-ABC News survey of

U.S. voters confirmed the doubts forcibly ex-

Kiosk

Senna Hurt in Crash

During Practice Run

MEXICO CITY (Combined Dispatch-

lead the nation in the next four years.

OAK PARK, Illinois - George Busb and

business. He estimated that it would take about 10 years to accomplish the change.

"Any ambassador or Foreign Service officer who has his or ber bead screwed on right knows that the U.S. position in the world is dependent on our ability to compete in world markets."

Business has welcomed the change. "It's had an enormous impact on the responsiveness to our members overseas," said William T. Archey, senior vice president of the U.S. Chamber of Commerce.

This new U.S. policy was first sounded by Mr. Eagleburger in a 1989 speech, "International Business: Foundation of National Strength." that was sent to the head of every overseas U.S. ission.

The message has hit home with at least some U.S. ambassadors. Charles H. Thomas, the U.S. envoy to Hungary, who spends 70 percent of his time on business and investment issues, jumped in last year to help Boeing Co. beat the European coslition Airbus Industrie for a \$120 million contract for jets. Senior U.S. diplomats said Mr. Thomas had to work against European threats that Hungary's hid to join the European Community would be burt if t bought jetliners from Boeing.

In Argentina, Ambassador Terence A. Todman made waves in 1990 when he wrote a letter to Argentine officials detailing internal corruption and other obstacles that hampered U.S. business investment in the country.

In Indonesia, Ambassador John C. Monjo mobilized the top See SELL, Page 4



DAY OF MOURNING -- Israel's consul in Buenos Aires, Dani Karmon, attending a ceremony in Israel on Friday for his wife, Eliora, who was killed in the embassy bombing Tuesday. Page 2.

Ukraine Feud With Russia **Crackles** at **Kiev Summit**

'Not a Single Problem' Of Ex-Soviets Has Been Solved, Kraxchuk Says

By Serge Schmemann Vew Vork Times Service KIEV — Animosity between Ukraine and Russia broke into the open at a summit meeting of the Commonwealth of Independent States on Friday as the Ukrainian president. Leonid M. Kravchuk, publicly lambasted Russia and the Commonwealth for failing to resolve "a single political or military problem." As Ukrainian demonstrators outside brand

ed the Commonwealth a successor to the "evil empire," Mr. Kravchuk charged that the 3-

Bush, under pressure from Congress and Nixon, plans new aid for ex-Soviets. Page 3.

month-old association of former Soviet republies had failed to follow up on any of its deci-sions, and had proved helpless to stop ethnic conflicts in the Caucasus and Moldova,

The summit meeting skirted the most divisive issues and concentrated on a series of agree-ments on the joint Commonwealth armed forces. But that agenda only underscored the rift, since Ukraine did not participate in a single decision. Along with Azerbaijan and Moldova.

Ukraine has announced plans for its own army and is not participating in any joint force. On the contrary, Mr. Kravcbuk angrily de-nied that he had telephoned President Boris N. Yeltsin of Russia to say he was reversing his decision to suspend the withdrawal of tactical nuclear weapons from Ukraine to Russia, as Mr. Yellsin asserted earlier this week. He bad not telephoned the Russian president, Mr. Kravebuk said icily, since Feb. 16. Mr. Yeltsin did not reply.

Last week, Mr. Kravchuk unexpectedly announced that be was suspending the transfer of tactical nuclear weapons to Russia because he tactical nuclear weapons to Russia because he had no guarantee that Russia was destroying them. Several days later, Mr. Yeltsin told Rus-sian legislators that Mr. Kravcbuk bad tele-phoned to say the transfer would continue. Ukraine's militant and angry stance at the meeting strengthened the growing impression of the Commonwealth as a shaky and ineffec-tive meetarism.

tive mechanism, and of Ukraine as the member with the strongest sense of grievance.

None of the representatives of the other fledgling states publicly shared Mr. Kravchuk's denunciations. On the contrary, in a poll of the leaders at the press conference, all but Mr. Kravchuk declared their support of the Com-reconnealth monwealth.

Mr. Yeltsin, sitting two seats away from Mr Kravchuk at a press conference but studiously



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a medical station at the track for an examination. X-rays revealed no broken bones. He was later reported resting at his botel under medical observation. (AP, Reuters)

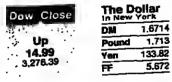
General News

date, but no 'quick fix' for political inequality in South Africa. Page 5.

gearing up for a long shot bid as an inde-pendent presidential candidate. Page 3.

Money Report

door to the big time.



es] --- Ayrton Senna of Brazil, the Formula One driving champion, suffered a badly bruised left leg Friday when he crashed his car into a wall during a qualifying run for Sunday's Mexican Grand Prix. Senna was carried away on a stretcher to

H. Ross Perot, the Texas billionaire, is



The Dollar 1.6714

President Frederick de Klerk has a man-

Broadcast stocks aired; top funds, a back Page 8-9.

5.672

Crossword Weather

Page 4. Page 2. fabrics.

Karl Lagerfeld went long with ankle-length skirts in transparent See Fashion/A Special Report, pages 15-17.

pressed this week by a dozen Illinois voters in a Mr. Clinton, the governor of Arkansas and discussion group N presumptive Democratic nominee, is seen by a majority as being in touch with the everyday problems of average people. But his honesty and integrity are in question - especially among the swing voters of the kind who made up the discussion group and who will ultimately decide the election.

Bush, or Clinton? 'Swing' Voters Don't Want to Swing Either Way

Those dozen voters - who had split evenly between Mr. Bush and his 1988 opponent. Michael S. Dukakis - were selected for the

ous capacity.

they were not sure how they would vote in November, a criterion that virtually eliminated strong Busb or Clinton supporters. But the national survey taken Wednesday echoed the skepticism these swing voters expressed about Mr. Bush's grasp of domestic problems and mirrored their vehement denunciations of Mr. Clinton as a "slick" and "cunning" politician.

The news is bad for Republican strategists, and worse for their Democratic counterparts. If

Iraq's 'New Attitude' Cited at UN

Bush and Mr. Clinton, a big majority of these swing voters say they would take Mr. Bush, with all his perceived shortcomings, rather than the Democrat, whom one of them compared to a disgraced TV evangelist.

But they are unhappy about the choice, because overwhelmingly they say they would prefer new leadership and new policies in

See POLITICS, Page 4

Washington that the United States would do all it could to

force Iraq to destroy its remaining weapons of mass destruc-

["The administration and partners in this endeavor will

bring all pressure to bear on the Iraqi militants so they

The Bush administration stymied an investigation into

understand that at the end of the day they must comply," General Powell told the Senate Armed Services Committee.]

At a news conference, Mr. Ekeus hinted that Baghdad's

apparent decision to cooperate with the United Nations

came as a result of pressure from the Security Council, which

tion. news agencies reported.

avoiding contact with the Ukrainian president offered an upbeat assessment of the meeting that seemed to stand in deliberate contrast to the Ukrainian's. "There was no breakthrough, the meeting

was a routine one, but it was productive," Mr. Yeltsin said.

"In three previous meetings we could not resolve military questions, Today all legal prob-lems with the military have been decided. This has colossal significance."

"As concerns skepticism about the CIS," be continued, referring to Mr. Kravchuk, "I do not share it. We are at one time creating the CfS and statebood in each new state. This is obviously a difficult process, but it is only skeptics who say the CIS was needed only to dismanule the old union. I never said this. I believed and believe in the Commonwealth."

With only the hint of a smile. Mr. Yeltsin declared that Ukraine had been "very constructive" on the most difficult issue of the day, the legalization of the Commonwealth armed forces.

That seemed only to antagonize Mr. Kravchuk further. Mr. Yeltsin evidently spoke with irony, he declared. "since Ukraine did not sign a single document related to the combined military.

Drawing on irony himself, Mr. Kravcbuk declared that he was satisfied with Russia's See SUMMIT, Page 4

See IRAQ, Page 4

Li Peng Urges 'Bolder Approach' on Economy

Iraq's role in a bank fraud scheme. Page 2.

By Nicholas D. Kristof New York Times Service

By Trevor Rowe

Washington Post Service

charge of eliminating Iraq's dangerous weapons said Friday that Baghdad had adopted a "new attitude" and was pre-

pared to destroy ballistic missile equipment and give a complete picture of all its arms programs. Roll Ekens, the bead of the UN special commission

charged with scrapping Iraq's weapons of mass destruction, also suggested that a formula had been found that would

permit Iraq to agree on two contentious resolutions dealing

with the long-term monitoring and verification of its weap-

[The Iraqi gesture was disclosed as General Colin L.

Powell, the chairman of the U.S. Joint Chiefs of Staff, said in

UNITED NATIONS. New York - The UN official in

BELIING - Prime Mieister Li Peng on Friday called on China to "take a bolder approach to reform" and said that the foremost task in the coming years was to restructure the economy to stimulate economic growth.

Mr. Li, in his annual government work report, suggested that China's rising living standards were the key factor that allowed Communist rule to survive instead of collapsing as in other countries. He indicated that the government would make every effort to make people richer in order to repel capitalist subversion.

"To make China a powerful socialist country standing firm as a rock in the East, we must concentrate on

our domestic affairs — above all, on more rapid eco-nomic development," Mr. Li said.

Mr. Li's speech was delivered to 2,500 delegates at the opening session of the annual National People's Con-gress, China's rubber-stamp parliament. The address had been eagerly anticipated for any light it might cast on the power struggle that is believed to be under way between moderates and hard-liners within the leader-

Instead of taking a clear position, bowever, Mr. Li seemed to take both sides. He called repeatedly for bolder reforms, but also emphasized the need for stability. He generally took a more cautinus line than the recent string of official articles that have gone so far as to recommend adopting elements of capitalism.

In the more audacious segments of the speech, Mr. Li borrowed from comments and ideas made in January hy Deng Xiaoping, the 87-year-old senior leader. Mr. Deng has engineered the latest push for more economic liberalization as the best way to preserve communism in China.

"We must further emancipate our minds, dare to innovate and take a bolder approach to reform and opening up," Mr. Li said. He called for more stock markets and for state-owned factories to compete in the market

While saying that the focus of reform would be efforts to make state-owned enterprises competitive. Mr. Li did

See CHINA, Page 4

In Crumbling Kabul, the Battle for Survival Eclipses the War

Moore/Thom

By Edward A. Gargan New York Times Service

KABUL - No one knows bow many people have died from bunger or the bitter cold that has engulfed this crumbling city this winter. People know, though, that the round, flat loaf of bread that is the staple food costs five times more than it did a year ago.

They know, too, that the precious kerosene that lights lamps and fuels stoves stopped coming from the north, from the old Soviet Union, months ago.

"Our people are dying from bunger," said Moham-med Ashgar, a former mayor of Kabul. "Thousands of people are dying of hunger and cold, not just the war." A rocket fired by the Islamic fundamentalist guerrillas did burtle into the money market recently, killing

17 people and wounding more than 100. But the dead

were buried quickly, and the dollar, which surged 40 percent against the local currency, sank back to its old level the next day. And people resumed their struggle to keep body and soul intact.

In the north, army commanders and government militia leaders are in a rebellious mood and are challenging the authority of Kabul. In the south, along the Pakistani border, fragmented but well-armed guerrillas speak confidently about the final offensive to topple the Kabul government this spring, a battle cry

beard every spring for years now. Regional warlords and commanders rule tiny states with utter indifference to Kabul, and to each other, some setting up networks of social services, others reigning over little more than rural subsistence economics.

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And sull, President Najibullah, a man virtually every Western intelligence agency and Central Asia expert thought of as Moscow's fragile pupper, remains in office 36 months after the last Soviet tank rumbled

into Uzbekistan. Yet, after 13 years of war, another chance for peace has appeared, and if that peace comes it will come in the next two months. A United Nations effort 10 bring all facets of Afghan society to a peace conference in Vienna is hurrying toward realization.

But on Kabul's muddy, rutted streets and alleyways, the long war and the prospects for peace are eclipsed by the struggle for survival.

An empty plastic sack hung limply from Abdul Tufan's hand as he pushed his way through a crowd surging through the marketplace along the Kabul

River, its waters swollen with the first melted snows from the mountains to the east.

"] am not rich," he said. "I work in an office. But I earn only 7,000 afghanis a month." That is less than

Mr. Tufan walked by flatbed carts balanced on bicycle wheels where eggs were selling for eight U.S. cents each, chickens for \$3,40 and 15 pounds (about 7 kilograms) of the cheapest rice from Russia for \$2.50, With his monthly salary. Mr. Tufan bad barely enough money to feed his family for a few days.

Government employees bere, who make up the vast majority of the salaried population, work not for their

See AFGHAN, Page 4



Duchess Gets an Apology

LONDON - Buckingham Palace made an embarrassed apology Friday to the Duchess of York, the former Sarah Ferguson, in the

A provide the provide the provide the second a public relations firm to leak the news of the impending separation. 'I very much regret that what was said should have been interpret-

ed by the media to the detriment of the Duchess of York, to whom 1 bave offered my personal apologies," he said in a statement.

"I bave also apologized to the queen." Mr. Anson added. Queen Elizabeth and the ducbess, he said, "have been kind enough to accept these apologies."

L



BREAD RUSH — Residents of Tirana, Albania, pushing their money through a barred window of a bakery Friday to buy bread. On Sunday, voters will go to the polls to select a new parliament that will try to rescue the country from hunger and crime-ridden chaos-

Levy Vows Vengeance as Israel Mourns

JERUSALEM — Foreign Minister David Levy promised vengeance Friday as the first Israeli vietims from the Buenos Aires embassy bombing were brought home and buried. "Eliora, Zehava, the Lord will avenge your

spilled blood," Mr. Levy said, his voice strained with emotion, at an airport memorial ceremony for two women killed in the explosion. The bodies of Zehava Zehavi, 40, and Eliora

Karmon, 39, were brought to Israel on a private aircraft belonging to President Carlos Saul Menem of Argentina. Both worked for the Israeli Foreign Ministry. Mr. Levy said, "This is the vow: Our hand is

outstretched in peace to those who believe in and dream of peace. And to those consumed by hatred, we have hut one path: waging war on them to the death."

' On Thursday, the Israeli ambassador to Ar-gentina, Yitzhak Sheffi, told a rally in Buenos Aires that Israel sought justice, not vengeance, for the car bombing on Tuesday that killed 29 people, wounded 240 and destroyed the beavily fortified embassy.

Reuters

JERUSALEM - Israeli soldiers shot and

killed a Palestinian and imposed curfews Fri-

day in the worst unrest to sweep the occupied

The army elamped curfews on the West Bank

towns of Ramallah and Hebron and sealed off

the Gaza Strip, home to 750,000 Palestinians,

'as youths stoned troops and paramilitary police and set up roadblocks of burning tires.

West Bank and Gaza Strip this year.

Four of the dead were Israelis. The rest were Argentines, except for one Uruguayan passer-

Islamic Jihad, a Shiite terrorist group with Iranian backing, said in a statement issued in Beirut on Wednesday that it had planted the bomb. The group said one of its men had carried out a suicide mission. At the Buenos Aires rally, Mr. Menem joined

tens of thousands of Argentines to protest and "repudiate" the bombing.

In a somber outpouring of support for the victims, an estimated 70,000 people marched 10 blocks to a site near the demolished embassy, where rescue workers were still trying to find

Mr. Menem gave an emotional five-minute speech, in which he called those responsible for the attack "beasts" and "traffickers in hate."

"For every soldier of peace who died on March 17, thousands will continue fighting for peace," be said. "I come as an Argentine and president of the republic to stand by the victims and families of this tragedy."

Soldiers killed a 19-year-old Palestinian man

in Ramallah, 16 kilometers (10 miles) north of

Jerusalem. Military sources said the man had

thrown a firebomb at an army vehicle. A 20-

year-old Palestinian man who was shot by secu-

rity forces in the town of Jenin earlier this week

diers, who fired in the air, Palestinians said.

Demonstrators in Gaza hurled stones at sol-

The Palestinians were protesting the indefi-

Officials at the Interior Ministry said they were operating on the assumption that the claim hy Islamic Jihad was probably true.

Mr. Menem also gave credence to that theory when he said in an interview. "According to the information we received yesterday from several cables and from Israel, it was the work of a suicide mission

But Argenuine police officers said it was possible that explosives hidden in a Ford pick-up truck outside the embassy had been set ofrf by remote cootrol,

Officials said that on a up from Interpol authorities in Argentina and Uruguay were searching Friday for Andrea Klamp, a German explosives expert and suspected member of the Red Army Faction, a terrorist organization based in Frankfurt.

Interior Minister José Luis Manzano said that the CIA, the Israeli Mossad intelligence agency and Spanish intelligence officers were participating in the investigation at Argentina's (Reuters, NYT, LAT, UPI)

Inquiry Into Iraqi **Role in Bank Fraud** cessfully to persuade the Agricul-By Dean Baquet ture and State departments to deny New York Times Service guarantees for \$500 million in WASHINGTON - Enmeshed loans to the Iraqi government. The

White House Stalled

in a doorned courtship with President Saddam Hussein of Iraq, the agencies ignored their entreaties and approved the loan guarantees, Busb administration in 1989 and 1990 repeatedly frustrated its own and the U.S. government is now criminal investigators and regula- liable for much of that money, betors examining Iraq's role in a cause the Iraqis defaulted. Robert L. Barr Jr., the former multibillion-dollar bank fraud United States attorney in Atlanta scheme in Atlanta, interviews and internal government documents in- who oversaw the early stages of the

investigation, when the interferdicate. Government investigators in- ence from Washington occurred, would not discuss specifics of the volved in the case said they were inquiry. But he acknowledged that blocked by the State Department from traveling overseas to inter- in the Bank Lavoro case considerations of foreign policy had be-come entwined with those of law view witnesses and suspects. The State Department also dis-

couraged prosecutors from filing enforcement. Asked about the accounts of incriminal charges against a Jordanivestigators who said that they had an shipper with extensive political become increasingly frustrated and diplomatic connections, and with the State Department's role, against the Central Bank of Iraq. he said: "Certainly in any case government documents show. Interviews with regulators and when you have a good case and

investigators, and a review of inter- there are policy matters, the delay can be frustrating." nal records, describe a fierce debate Lawrence Urgenson, now the among government agencies. They offer evidence of bow seriously the acting deputy associate attorney general, said foreign policy consid-erations had played oo role in the administration pursued its goal of courting the traqis to counterbalinvestigation or indictments.

ance Iranian power in the region. On Feb. 28, 1991, the day after Mr. Urgenson said that if any trips had been prohibited, schedul-President George Bush ordered a ing problems were the reason. Colin Cleary, a spokesman for cease-fire in the Gulf War, Attor-ney General Diek Thomburgh an-

the State Department, issued a nounced indictments against Iraqi statement Thursday that the Jusofficials and former executives of the Atlanta branch of a state-contice Department had consulted with his agency because the Bank Lavoro case "focused upoo senior trolled Italian hank, the Banca Nazionale del Lavoro, also known as

Bank Lavoro. The investigation. Mr. Thorn-burgh said, had exposed "an inter-national white-collar crime scheme involving Bank Lavoro, but national white-collar crime scheme - along with other agencies, inwith dire global consequences" - a scheme that has so far resulted in cluding the Department of Defense - had opposed the indictment of guilty pleas from some former bank officials who admitted making illethe Central Bank of Iraq because it might bave set a bad legal prece-What Mr. Thornburgh did not dent.

say was that prosecutors had actu-The indictments announced by ally sought indictments more than Mr. Thornburgh accused two fora year earlier, and that in 1989 and mer Bank Lavoro executives of 1990 the Justice Department had conspiring with Iraqi officials to asked Federal Reserve Bank offi-arrange more than \$4 billion in asked Federal Reserve Bank offiillegal loans and export credits to

The indictments charge that exdeprived of any other means of by arranging loans for Iraq without interviewing targets were reduced its knowledge. Prosecutors assert to inviting Iraqi suspects to fly to that some of the bank executives paid, to be interrogated. The Iraqis dollars in kickbacks from mer-

farm products.

At the time of the illegal scheme, which took place between 1985 and 1989, the Busb administration was trying to build ties to Iraq. After the Iran-Iraq war ended in 1988,

WORLD BRIEFS

15,000 More Muslims Flee Burma

DHAKA, Bangladesb (Reuters) — Nearly 15,000 Burmese Muslims bave fled to Bangladesh in the past four days, raising the number to more than 210,000, relief officials said Friday. "The influx is continuing," one official said, "despite growing interna-tional pressure on Rangoon's military junta to stop the persecution." The burget have been continuing into comparatory Bangladesh to example allocations and the second states of the persecution.

Muslims have poured into southeastern Bangladesh to escape alleged

persecution by the Burmese Army. Nearly 65,000 refugees are boused in 11 government camps. Others are living in makeshift bamboo huts by roadsides or in the bills, the officialsaid, "The health and shelter situation remains precarious as the area becomes overcrowded," the Bangladesh News Agency said.

Bulgaria Moves to Privatize Farming

SOFIA (AP) - The Bulgarian parliament on Friday approved legislation intended to dismantle collective agriculture, returning land to previous owners and permitting development of a free market in farm-

The action gave Bulgaria, which was forced under communism to switch from its traditionally bountiful agriculture to industrial development, one of the least restrictive land policies in Eastern Europe.

Amending a 1991 land law approved by the previous Communist dominated parliament had been a major element of the election campaign waged last autumn by the Union of Democratic Forces, which won the balloting

Naples Court Sentences Terrorist

NAPLES (Reuters) — A Naples court on Friday sentenced a suspected Japanese Red Army guerrilla to life in prison on charges of planting a car-bomb that killed five people at a U.S. servicemen's club in 1988. Junzo Okudaira, 43, was tried along with his sister-in-law Fusako

Shigenobu, 47. Both are at large and were tried in absentia. The court Singenoou, 47. Both are at large and wate they in acts an assacre. Mr. found Mr. Okudaira guilty of planning and carrying out a massacre. Mr. Shingenobu was cleared of the same charges. An American servicewoman and four Italians were killed when the

bomb went off ontside the club while a party was in full swing. Fifteen people were injured.

Ex-Judge Heads House Bank Inquiry

WASHINGTON (AP) - Automey General William P. Barr on Friday appointed a retired federal judge to conduct a preliminary inquiry into whether the House bank scandal involved any violations of federal criminal law.

Mr. Barr named Malcolm R. Wilkey, a former appeals court judge, to serve as a special counsel on the House bank scandal involving the penalty-free overdrafts of more than 300 present and former legislators, including three current cabinet members. All the overdrafts were eventually covered by deposits, and no public funds were involved.

Mr. Barr said: "My direction to Judge Wilkey is to conduct a fair, thorough and expeditious review of this marter and to report to me as promptly as possible on whether there is any individual wrongdoing which requires further action." The appointment appeared calculated to take the matter away from a U.S. attorney, Jay B. Stepbens, who on Monday disclosed that his office had been conducting a preliminary inquiry into the House bank since November.

For the Record

A divided federal appeals court on Friday upheld a guilty plea and life sentence for Jonathan Pollard, a U.S. Navy intelligence analyst who admitted to selling U.S. secrets to Israel. By a 2-to-1 vote, the appeals court in Washington rejected Mr. Pollard's contention that his guilty plea was coerced by the government. U.S. Circuit Judge Laurence H. Silber-man, writing for himself and Judge Ruth B. Ginsburg, said he had not "mounted a sufficient challenge to the actions of the government." Judge (AP)Stephen F. Williams dissented,

Correction

An article in March 20 editions incorrectly identified the newspaper to which the Duchess of York allegedly had a public relations firm leak the news of her impending separation from Prince Andrew. The newspaper was the Daily Mail.

TRAVEL UPDATE

Bomb disposal teams have defused or detonated 14 World War II bombs since the 3.5 billion guilder (\$1.86 billion) expansion program at Amsterdam's Schipbol Airport began in 1990, a spokesman said Friday. No one has been injured by the bombs.

Ozone levels in Mexico City had risen by noon Friday to more than three times the limit considered safe by the World Health Organization, continuing the city's worst environmental alert on record. (Reuters Morocco and South Africa are negotiating an agreement for regular direct flights between the two countries, the Morocean daily Le Matin reported Friday. (Reuters)

20,000 workers from going to their jobs in did not show up. Two former employees of the Israel ordered the closure on Thursday, two days after an Islamic fundamentalist from Gaza stabbed to death two Israelis in Jaffa. The clashes marked an upsurge in the four-year-old Palestinian revolt, which had been virtually dormant since the Mideast peace talks

Mainstream Losing Ground in French Elections

a surging ecology movement are expected to gain muscle Sunday in nationwide regional elections. The campaign has exposed weaknesses in France's mainstream parties. The ill-tempered, sometimes vio-

Compiled by Our Staff From Dispatcher lent campaign has been viewed as a lishment and predict that roughly treme-right National Front, as- once it became elear that high-level sailed as racist and faseist for its Iragis were involved in the \$4 bilelections next year, in which the out to vote Sunday. floundering Socialist Party fears Of those who do, about a third losing control of the National As- are expected to back an alliance of sembly two mainstream conservative par-Opinion polls reflect deep disil-lusionment with the political estab-support the Socialists. The ex-

Israel Imposes Curfews as Troops Kill West Bank Man nite sealing off of Gaza, which prevented about

Israel.

began in October.

the United States, all expenses

gal loans to Iraq.

Atlanta agency of Bank Lavoro have pleaded guilty to the fraud scheme involving loans to Iraq. Reuters reported Friday from Atlanta, quoting U.S. prosecutors. [Therese Barden, former vice

president of the Atlanta agency. and Amedeo Decarolis, its former operations assistant, each faces up to 10 years in jail. a \$500,000 fine and \$1.8 billion in restitution.

Government investigators and regulators say that in late 1989,

cials to delay regulatory action against Bank Lavoro. Indeed, the government's handling of the Iraqis was so delicate ecutives of the bank in Atlanta de-that in March 1990, prosecutors frauded the parent bank in Rome

received bundreds of thousands of ebants seeking to sell goods to Iraq, goods that Baghdad, strapped from vears of war with Iran, would not have been able to buy without buge

infusions of cash. Some of the money Bank Lavoro lent to, Iraq was guaranteed by the Department of Agriculture as part of a program to encourage foreign governments to buy American

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DUTY FREE ADVISORY

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and fascist for percent, the same as the joint sup-

port for two ecology parties. Commentators say many of the 26 regional councils to be elected will be virtually ungovernable be-cause no single party will have enough seals to dominate decision-making. Since no other party has expressed willingness to align with the National Front, the ecologists and smaller parties could find themselves kingmakers when council presidents are chosen March 27.

The regional elections, which involve 36.7 million voters, are the first to be held throughout the country since elections for the Eu-ropean Parliament in 1989. Voters will be filling 1,890 seats in 26 regional councils, including four overseas regions: Guadeloupe, French Guiana, Martinique and Réunion.

Most French elections are held under a two-round majority system that favors the main political groupings at the expense of small parties, but the regional councillors will he elected under a one-round proportional system. The singleround ballot could heraid a change in electoral law, as sought hy the Socialist government, which wants to switch to a proportional system before the legislative electroos.

A two-round contest on a of parliament in 1993 would give the right massive majority of 422 seats compared with 110 seats for the Socialist Party, a forecast by the Sofres research institute showed this week. But the introduction of proportional representation would undercut the traditional right.

In a separate poll Sunday by the majority system, voters will cast first-round hallots for 2,118 seats on the councils that administer France's 100 departments. Most regions contain four or five departments. A second round will be held March 29; those who receive less than 10 percent in the first round will be eliminated. (AP, AFP)

ATIONAL CAMP ASSOCIATION **Camp Advisory Service** FIND THE REALT CAMP THIS SUMMER' AT MODIST TO 1GL mplete Information and resonalized Londance. Specific Recommendations to Quality Accredited Limps. Pamphlet Available: "How to Limster a Summer Came r a Summer Camp Vational Camp Areciati 212-645-0653 Fax: (914) 354-5501 In L.S. (800) 966-Camp 610 FIFTH AVE • NYC, NY 10815

anti-immigration stance, has 15 lion bank fraud, they tried unsuc- Iraq rebuild its economy.

Libya Says Islamic States Weigh Pullout From UN

Compiled In Our Staff From Dispatches

NICOSIA --- The official Libyan press agency, JANA, said Friday that Islamic states were considering a mass withdrawal from the United Nations.

In a commentary, JANA's editor for Islamie affairs accused the West of monopolizing the world body aod turning it into an anti-Islamic Christian organization.

"The Islamic states are considering withdrawing en bloc from the United Nations to form a new United Nations, especially when injustice reached an unbearable level," he said. "The Islamic councountries' insults to Islam and Muslims and their arrogance towards Lihva, the small Muslim country."

The United States, Britain and France, in a draft Security Council resolution, have proposed a ban on arms deals and air links unless Libya hands over two Libyans accused of blowing up an airliner over Sortland in 1988. They are also demanding full Libyan cooperation with an investigation into the blowing up of a French airliner over Niger in 1989. A total of 441 people died in the two blasts.

Germany, Austria, Switzerland and Denmark on Friday joined the United States, France and Britain in recommending that their nationals leave Lihya or face the prospect of being cut off there. (Reuters, AFP)

Treaty on Spy Flights To Be Initialed Saturday

By Joseph Fitchett International Herald Tribune

PARIS — For the first time, for-eign aircraft will be allowed to fly spy flights over the continental United States because of an armscontrol treaty obliging nations to open their skies to international inspection flights,

The "Open Skies" treaty, which will be initialed in Vienna on Saturday and involves the United States. Russia and more than 20 other European nations, will bring into effect an idea for mutual security

suggested in the 1950s by P. esident hlocked for decades by Soviet insistence on secrecy.

Revived two years ago by Presi-dent George Bush, the proposal encountered resistance in Moscow, then was delayed after the collapse of Soviet power by reluctance in

Washington to accept new constraints on U.S. military autonomy.

Algenve Amsterde Avlenz Athens Barcelons Belgrade Benn Bruesois Budapest Cooperation in Europe, will be anti-climactie now that the Cold War is over.

In acceding to it, the Bush administration was partly motivated by the wish to help Boris N. Yeli-sin, the Russian leader, obtain a symbol of security cooperation with the United States to accompany sweeping Russian concessions to the West, officials said.

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The United States will continue Vente Wasser Zurich using satellites to gather intelligence about military activities worldwide.

For other countries, which lack satellite capabilities, the treaty will provide a minimum of independent reconnaissance about military ac-The impact of the treaty, to be tivities in Europe, North America signed as part of meetings in Hel- and the Russian parts of Asia, the sinki to strengthen the machinery areas to be opened up starting next of the Conference on Security and year to the surveillance overflights.

(Reuters) The U.S. State Department warned Americans Friday against travel in the north and west of Niger because of bandits who have killed at least one forcigne (AP Weekly flights between Tokyo and Madrid via Moscow will begin

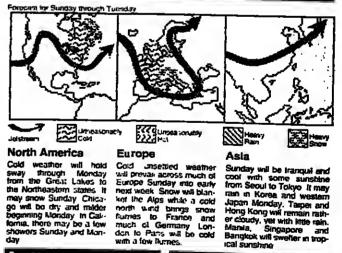
Saturday, offered by Aeroflot. (AFP)

A strike in Pittsburgh by 2,700 transit workers was in its fifth day Friday, with no negotiations scheduled. (UPI

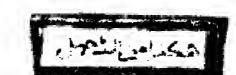
riday, with no negotiations scheduled. (UPI) The World Health Organization said Friday that Peru had 54,172 new cases of cholera and 207 deaths since the start of the year. That raised the totals to about 355,000 cases and 3,047 deaths since the epidemie broke out in mid-January of last year. (Reuters)

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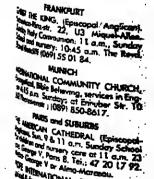


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Is Vetoed

By Bush

Bill Would Harm

Economy, He Says

The Associated Press

WASHINGTON - Congress on Friday passed a tax cut for the

middle class that would be fi-

nanced hy increased taxes on the

rich, but President George Bush vetoed the bill before it reached the

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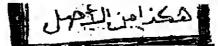
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INTERNATIONAL HERALD TRIBUNE, SATURDAY-SUNDAY, MARCH 21-22, 1992

Page 3

Tax Plan **Bad-Check Scandal Has More Americans Clamoring for Housecleaning**

By Richard Morin and Helen Dewar

Washington Poin Service WASHINGTON - Public outrage over the House Bank scandal has pushed confidence in Congress to an all-time low and sent the approval ratings of individual members into a sharp decline, according to a Washington Post-ABC News poll.

Eight of every 10 persons questioned in the poll said they disapproved of the job Congress was doing.

But the news for incumbents was even more ominous. For the first time in a Post-ABC News poll, fewer than half of those interviewed said they approved of the job their individual representatives were doing.

White House. Mr. Bush said the measure, pushed through by the Democrats, increases taxes and harms the ссолошу.

"Politics prevailed," he said. In a speech that was broadcast nationally, Mr. Bush sounded what his advisers said would be a major theme in the election campaign: He blamed the Democratic majority in Congress for the nation's ills. He attacked the Democrats for

failing to pass what he calls his and-recession package, and be evoked the current controversies over poor management of the House of Representatives bank and post office. d- House Bank Ing

The president said the same Congress that was "incapable of passing the simple plan that I proposed cannot manage a tiny bank or a tiny post office."

The president's veto came just moments after the Senate passed the tax-reduction bill, 50 to 44, with no Republican support. The House earlier Friday approved it, 211 to 189, with only one Republican voting in favor. Both chambers fell far short of the two-thirds majorities that would be needed to override a veto.

The Democrats in Congress could not resist their natural impulse to raise taxes," Mr. Bush said. "But I will assure you this, I simply will not let them do it."

Congressional Republicans had ridiculed the tax relief as worth gl cents a day to an average family. "It will not create a single new

job or provide any stimulus to the economy," said Representative Bill Archer, Republican of Texas. But Democrats said millions of Americans would have gotten relief from the measure.

"Over 80 million middle-class taxpayers would get important tax relief to help them pay their bills and make ends meet during the recession," said Representative Dan Rostenkowski, Democrat of Illinois, who, with Senator Lloyd Bentsen, Democrat of Texas, wrote the compromise.

The major middle-income tax cut in the bill was a two-step tax credit, which would have been subtracted directly from taxes owed. This year and next; wage earliers would have gotten a credit for a share of their Social Security taxes, with a maximum cut of \$150 a year for single people and \$300 for a

couple. The full credit would have been available for families with incon

cent disapproved. Last month, 56 percent ex-pressed approval. In May 1989, 71 percent approved.

More than half of those questioned, 56 percent, said they were inclined to look around for someone else to vote for in the autumn. A total of 769 randomly selected adults were

interviewed Wednesday for the poll. The margin of error was plus or minus 4 percentage points. Growing anger with members of Congress has led many observers to predict a humper crop of new legislators in the House and Senate next

"We know this was going to be a big turnover election," said Thomas E. Mann, director of the government studies program at the Brookings Institution. "Last year, I predicted that 80 to 100 According to the survey. 49 percent expressed scats would change in the House. Now we're awash in special privileges. According to the poll,

"Every member here who's paid any attention at all has known for months that this isn't a normal year," said Representative Vic Fazio of California, chairman of the House Democratic Campaign Committee, Such legislators, he said, are not surprised by the signs of trouble for incumbents

On the Senate side, Senator Don Nickles, Republican of Oklahoma, predicted that as many as 10 new senators would be elected this year, the highest number since 1980.

"There is a clean-house syndrome out there," Mr. Nickles said, "'Let's get rid of everyone.'" For most Americans, the bank scandal reinforces the image of an out-of-touch Congress

approval of their representatives, while 40 per-cent disapproved. Last month, 56 percent ex-since the 1950s." for more than 7 of 10 Americans the scandal represents "business as usual" for Congress, a represents "business as usual" for Congress, a view held by hig majorities of Republicans and Democrats questioned.

> More than 300 current and former House members overdrew their accounts at the House of Representatives bank, with no penalties. Some did it rarely or occasionally. A group of 24 regularly wrote had checks, some for large amounts. All checks eventually were covered by deposits, and no public moncy was involved.

Six in 10 persons questioned in the poll said they believed that representatives who kited checks had done something illegal. But an even bigger majority, 84 percent, said they believed that representatives who kited checks had done something unethical.

Predictably, those in the gravest political dan-

ger are those frequent offenders who repeatedly wrote had checks. According to the poll, 8 of 10 persons questioned said they would be less hkely to re-elect a representative if he or she was found to have repeatedly written bad checks.

Scandal Claims a Victim

With his campaign stalled because of the uproar over the bank scandal, Representative Robert J. Mrazek has told associates that he intends to withdraw from the race for the Democratic nomination to the U.S. Senate from New York and plans to leave the House when his term expires in January, The New York Times reported from Washington. The House ethics committee found that Mr.

Mrazek had overdrawn his account at the House Bank more frequently than almost any other member.

tucked away in well-heeled sub-Democratic candidates are people who took him seriously."

Sbort Takes Naps for jetliner pilots on transoceanic flights are being considered by the Federal Avia-

tion Administration. A study by

the National Aeronautics and

Democratic Nominee Likely to Be a Yalie

AMERICAN

TOPICS

These are heady days for Yale University's law school. This week it led the annual U.S. News & World Report magazine list of the country's outstanding law schools for the third year in a row. And The New York Times notes that in the race for the 1992 the study, after their naps, "crew members demonstrated signifi-Democratic presidential nomination, the Yale law school "scored a trifecta." The front-runner, Governor Bill Clinton of than their nonrest counterparts." Arkansas, is a 1973 graduate. Edmund G. (Jerry) Brown Jr., a former governor of California, graduated in 1964. And former Senator Paul E. Tsongas of Massachusetts, who halted his campaign on Thursday, was in the Class of 1967.

lender wears a vest and a sub-A group called Yale Law stantial pub-style menu is dis-School Graduates for Clinton alplayed on a chalkboard." But in plain hars "beers go for as little ready has 210 members. One as \$1.50, the hartender wears a member is the school's dean. Guido Calabresi (Class of 1958). Hilary Brest, a third-year stufaded New York Giants T-shirt and asks if you want a glass with dent, said: "In the first semester your brew, and no matter what's on the menu, it's wise to stick to hamburgers." Whether in workof law school, a day doesn't go by SO CLOSE, AND YET - Thomas S. Foley, left, the Washington state Democrat who is speaker of the House, shared the stage with when Guido doesn't tell students President George Bush at a radio and television reporters' dinner in Washington, but seemingly the two men had little else in common. how wonderful we are. The three | ing-class neighborboods or

urbs, Mr. Miller reports, "these fringe establishments are thriv-**Tips on Navigating**

Book Review Shoals

A Los Angeles Times reader, Duke C. Cullinan of Long Space Administration suggests Beach, suggests in a letter how 10 that when there are at least three read the newspaper's weekly pilots in the crew, there may be book review section. Excerpts: • "Do not read anything that

no danger if one pilot at a time naps. On virtually all transbegins with a reference to Franz oceanic flights the third person Kafka or Jean-Paul Sartre." in the crew, the flight engineer, is Avoid reviews of foreign aua qualified pilot. According 10

thors' books with such phrases as "explores the conflict between his native land's traditional valcantly higher levels of vigilance ues and the encroaching modern world."

• "Read every biography re-view; it could be all you'll ever Fancy bars and trendy restaurants in the New York area are folding during the current reces-sion, but "just plain bars" are learn about the subject."

 "Skip the boxed poetry selection, unless you've finished the rest of the paper, it's raining holding their own, reports Bryan Miller, food critic of The New York Times. In fancy bars, he out, you're alone and there's a writes, "beers go for \$4, the barfull pot of coffee on the burner." "Read all the paperback reviews..., You can feel that glow of self-satisfaction at being faintly familiar with the subject matter --- from your having read the original review 12 months ago. Also: These are books you could actually afford to purchase right

now."

Arthur Higbee



By Jack Nelson

Las Angeles Times Service WASHINGTON - H. Ross Perot, the Texas billionaire who intends to run for president as an independent if he can get on the ballot in all 50 states, plans to name a vice presidential running mate within a week and vows to spend \$50 million to \$100 million "or

whatever it takes" to finance a campaign. A Perot candidacy could dramatically alter the dynamics of the general election campaign. A consistent and outspoken critic of the Bush administration, Mr. Perot would probably find his greatest appeal among Republicans disillusioned with Mr. Bush and looking

for a conservative alternative. Mr. Perot heads a computer-services company, Perot Systems. He

Bush Reported Ready to Expand Aid to Ex-Soviets

By Don Oberdorfer Washington Post Service WASHINGTON - Alter prodding from Congress and former President Richard Nixon, the Bush administration has begun prepar-

ing a comprehensive package of new U.S. assistance to Russia and other states of the former Soviet Union, according to administra-tion and congressional sources.

Among the elements under discussion are a stabilization fund for the ruble and other currencies, additional emergency humanitarian relief and technical assistance. more agriculture sales credits, repeal of restrictions on U.S. financ-

vived the winter and massive economic dislocations in better shape than had been expected.

In the United States, political support has grown in both parties for an aid program that would take advantage of what a number of foreign-policy experts have called a historie "window of opportunity" to eliminate the long-term threats on in a memorandum and public from the former American foc.

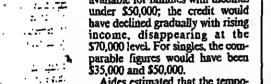
Secretary of State James A. Baker 3d, in a sign of intensified administration interest, met Wednesday with Senator Sam Nunn. ocrat of Georgia, and Senator

der discussion include: A U.S. contribution of perhaps

5) billion to an international stabilization fund to support the ruble A spokesman for the EC Com-mission, the EC executive body, said the cities would each receive







Aides estimated that the temporary credit would have benefited a la su Martina Meseri 77.7 million couples and individuals; the permanent credit would have gone to 19.6 million. 1. A 167 12 14 1

To pay for the credits, the measure would have raised the 31 percent top tax rate to 36 percent, which would affect single people with taxable incomes above \$115,000 and couples above \$140,000.

became a folk hero to many when he went to bat for U.S. prisoners of war in Vietnam and later organized a private force to rescue two employees from an Iranian jail in 1979.

In a speech Wednesday to the National Press Club, he called for drastie action to reduce the federal budget deficit, re-establish America's international competitiveness, overbaul the nation's educational system and revamp the country's political process. He also staked out controversial positions, favoring abortion rights and gun control and reducing Social Security and Medicare benefits for the affluent

Bush campaign strategists don't think Mr. Perot would be a serious threat. Previous independent campaigns have not fared well. Former Representative John B. Anderson of Illinois won only 6.6 George C. Wallace of Alabama gained 13.6 percent m 1968.

But Mr. Perot could drain votes from Mr. Bush in California, Texas and other heavily populated states.

HOLLAND TRENTY BAPTIST S.S. 9.30, Worship 10:30, nursery, worm fellowship. Meets of Aloemcomploon S4 in Wossenoor. Tel.: 01751-78024.

KRAKOW NTERNATIONAL BAPTIST FELLOWSHIP. U. Wyspienskiego A. Finst Sundoy each monit, 6:00 p.m. Gustow Cesilor, coordino-tor. Tel.: 33 23 05 + 66 49 32.

MUNICH INTERNATIONAL BAPTIST CHURCH OF MUNICH, Hobestr, 9 English Longuage Ser-vices, Bible study 16:00. Worship Service 17:00. Postor's phone: 690 8534.

EMMANUEL BAPTIST CHURCH, 56 Rue des

Bons-Raisine, Rueil-Moltach, 56 Rue des Bons-Raisine, Rueil-Moltaoison. An evan-gelical church for the English speaking community located in the vertiern suburba. S.S. 9:45; Worship: 10:45. Children's Church and Nursery. Dr. B.C. Thomas, pastor. Coll 47:57.29:63 or 47:49:15:29 for information.

AN EXEMPTED AL BAPTIST FELOWSHIP. 6:30 p.m., 123 ev. du Maine. Mª Gaiñe. Near the Tour Montpornosse. The evening service of Emmanuel Baptist Church, Call 47,51,29,63 or 47,49,15,29.

WUPPERTAL

International Boptist Church, English, Ger-mon, Persion. Worship 6 p.m., Friedenshort 64, Wapperiol - Ronadorf. All denomino-tions welcome. Hon-Dietor Fround, postor. Tel.: 0202/4698384.

ZURICH

INTERNATIONAL BAPTIST CHURCH of Wodenswil (Zürich), Switzerland, Rosenberg-strasse 4. Warship Services Sunday morn-ings 11:00, Tel.: 1-252 6222.

ing and exports and, possibly, a major increase in the U.S. commitment to the International Monetary Fund.

While money for such foreign assistance remains problematic in the current political climate, ad-ministration officials believe that congressional approval may be casier to obtain if they draft a comprebensive program and pitch it as a major national priority rather than continue to pursue piecemeal measures to help the former republics. Since running in to political trou-hle last fall, President George Bush has had hille to say about aid for the former Soviet Union. In that

BONN

AMERICAN PROTESTANT CHURCH, Sun-doy School 9:30 a.m., worship 11 a.m., Kennedy Allow 150, Tel.: 0228 - 37 41 93

BRUSSELS

THE INTERNATIONAL PROTESTANT CHURCH OF BRUSSELS, Sunday School — 9.30 a.m. and Church — 10-45 a.m. Kat-senberg. 19 (at the Int. School). Tel.: 6/73.05.21. Bus 95. Tram 94.

BUDAPEST

INTERNATIONAL CHURCH OF BUDAPEST Working service Sunday manning at 10.30 BUDA CULTURAL CEVIER, Dist. I, Cavinter & Glen Howard, Pastor, (36-1) 176-4518 Mail address, Box 64, Sudapust 1363.

COPENHAGEN COMENTINGEN IBENATIONAL CHURCH of Copentin Visitory, near Radius,

27 Forvergade, Vartov, near Rådhus, Stud 10:15 & Worship 11:30, Jack Hustad, Posta Tel.: 31 62 47 85.

FRANKRURT

TRINITY LUTHERAN CHURCH, Nibelungen Allee 54 (Li-Boin 5), Sunday School 9:30, worship 11 a.m. Tel.: (069) 599478.

GENEVA USTREVA EV. LUTHERAN OFUROH of Generoz, 20 rue Vardeine. Sunday worship 9:30. in German 11:00 in English. Tel: (022) 20.50.89.

LONDON

AMERICAN CHURCH in London et 79 Tottenham Caut Road, London WI, S5 at 9:45 a.m. & worship et 11 a.m. Goodge street tube; Tefs (01) 580 2791.

NITERNATIONAL COMMUNETY CHURCH services at Rydens School, Henhom, Surrey. Sunday School of 10/00 and Worship of 11:00 a.m. Active Youth Program. TeL (0932) 868283.

MOSCOW

MOSCOW PROTESTANT CHAPLAINCY, UPDK Hall, UL. Ulofa Poine 5, bldg. 2, S.S. 10 a.m., Warship 11 a.m. Tel.: 143-3562,

ORO

Richard G. Lugar, Republican of and other former Soviet currencies. Indiana, and two other senators who recently recommended an expanded U.S. aid program after vis-its to Moscow and Kiev. On Thursday, Mr. Baker held further

discussions with senior members of his staff on a new U.S. program. Mr. Baker has also talked about the plan with Brent Scowcroft, the national security adviser, and Richard G. Darman, the budget direc-tor, and n senior official said there was broad agreement in the administranon on the need for expanded U.S. efforts.

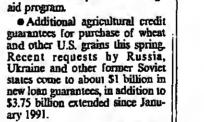
Mr. Nunn said the meeting with Mr. Baker left him "cautiously op-

timistic that the administration is going to become more assertive." Mr. Lugar said he had detected "an intention in the administration to move ahead much more comprehensively.

Mr. Lugar and Mr. Nunn em-

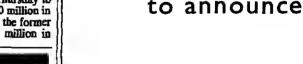






· Removal of a long list of restrictions on trade with and assistance to the former Soviet Union. Eugene K. Lawson, the vice chairman of the Export-Import Bank, appealed to Congress Thursday to move the limit of \$300 million in U.S.-insured exports to the former

phasized, as did several administra- Soviet Union and \$40 million in



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THE INTERNATIONAL BAPTIST CHURCH OF BONN/ KOLN, Rheinou Strasse 9, Köh. Warship 1:00 p.m. Calvin Hogue, Pastor. Tel.: (02236) 47021.

BRUSSELS

BRUSSELS INTERNATIONAL BAPTIST CHURCH of Brus-sels welcomes you to join our English-speak-ing, Christ-centered fellowship with an active Youth Ministry located near the international airport. Sunday School and Bible Study 9:45 a.m. Worship Service 11:00 a.m. and 6:00 p.m.-Lange Eldstrad 78, 1970 Wezenbeek-Oppen, 02/731.12.24 Paster Utrich Dolder.

BUDAPEST

International Baptist Fellowship. It Binbo'u. 56 (main entrance Topolasmylu. 7, immedi-ately behind front entrance). T0:30 Bible study. 6:00 p.m. Ray Reynolds, postor. Tel. 115 87:59 & 115 01 16. Reached by but 11.

AULGARDA INTERNATIONAL SAPITST FELLOWSKIP, Sofia, Oboriste St. 103, Ent. B, Fl. 4, Apt. 17. Båle study 10:00. Worship 11:00. Tel., 447075. BIRGARIA

CELLE/HANNOVER

INTERNATIONAL AAPTIST CHURCH, Friedenskirche, Riemonnatt. 15, Celle, SS 1245, Worship 14:00, 30 min. Drive, 20 min. By train from Homover. Walking di-tence from Celle train storian. Contect Andy Earl, Tel.: 05141-36735.

DARMSTADT

OARNSTADT/EBERSTADT BAPTIST MISSION. Bible study & Worship Sunday 10.30 a.m. Stadhnission Do-Barstadt, Buescheitr. 22. Dr. Brian Everett, pastar. Tel., 06187-91683 (pastor) & 06151-68702 (deccon).

DUSSELDOR

INTERNATIONAL IMPIIST CHURCH, Eng-lish, s.L. 10:00, worship 11:05, Children's church and nursery. Meets at the Internation-al School, Lauchtenburger Kirchweg 2, D-Kolsenswerth, Friendly fellowship. All de-nominations welcome. Dr. W.J. Delay, Pos-trans. 1971 (AM) 157.

FRANKFURT

nominations welcome. Dr. tor. Tel.: 0211/400 157.

AMSTERDAM

CROSSROADS INTERNATIONAL CHURCH Interdenominational & Evangelicat Sunday Service 10:30 a.m. / Kids Welcome. De Cutersirool 3, 5. Amsterdem Info. 02940-15316 or 02503-41399.

DUSSELDOIF

CHRIST CHURCH (Anglican) 5.5. and Services 11:00, All Denominations are welcame. Ratterdam Str. 135, Tel 0211/452759 welcome. Rotte Tel. 0211/452759

FRANKFURT

CHRIST THE KING. (Episcopol/Anglican). Sebastion-Rinz-str. 22, U3 Miquel-Aliee. Sunday Haly Communice: 11 a.m., Sunday School and nursery: 10-45 c.m. The Revd. David Ratcliff (069) 55 II 84.

MUNICH

INTERNATIONAL COMMUNITY CHURCH, Evangelical, Bible Bolleving, services in Eng-lish 4:15-p.m. Sundays at Enhuber Str. 10 (U2 Therestenstr.) (089) 850-8617.

PARIS and SUBURBS

THE AMERICAN CATHEDRAL (Episcopol-Anglicon), Sun, 9 & 11 a.m. Sundoy School for children and nursery care of 11 a.m. 23 ave. George V, Paris 8, TeL: 47 20 17 92. Matro: George V or Ahno-Marceau. HOPE INTERNATIONAL CHURCH. Baical & for everyone). Sun. 9:30 a.m. with children's SS. RER (A) La Défense. Tel. 47.73.53.54 or 47.75.14.27.

SAINT JOSEPH'S CHURCH (Roman Cathe-ik), Masses Sat. Eving. 6:30; Sun. 9:45, 11.00 a.m., 12:15, 6:30 p.m. 50 avenue Hoche, Paris 8th. Tel.: 42.27.28.56. Matro: Charles de Gaulle - Etoile.

TOULOUSE

HOPE INTERNATIONAL CHURCH Evangeli-cal and for everyone. Sunday 7 p.m. Sofiel Hotel Toulouse Blagnor Airport.

MONTE CARLO

INF1 PBLOWSt#7, 9 Rue Louis Notari, Sunday School 9:45, Sunday Warship 11 a.m. & 6 p.m. Tel.: 93.25,51.51.

TOKYO

ST. PAUL INTERNATIONAL LUTHERAN CHURCH, near Bidobashi Sin. Tel: 3201-3740, Warship Service: 9:30 a.n. Sundays.

EUROPEAN BAPTIST CONVENTION

EUROPEAN AAPTIST CONVENTION CHURCHES WELCOME YOU. 59 English speaking Congregotions In 13 European Countries. Member Boptist World Alliance and European Baptist Federation. For information contact European Baptist Con-vention, Sannenbergerstr. 60, D-6200 Wirsbaden. Tel., 0611-523016.

TRINITY INTERNATIONAL BAPTIST CHURCH, 56, Vorliagmenis Ave. Ano Helin-ikon. S.S. 9x45. Worship at 11:00 a.m. and 7:30 p.m. Tel.: 01-962-2665 for directions.

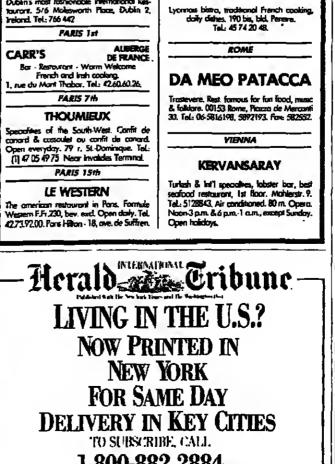
FRANKFURT INTERNATIONAL CHISTIAN FELLOWSHIP Evengelisch-freikirchliche Gemeinde, Bo-denerstr. 11-18, 6380 Bed Homburg, phone: 06134-23276 or 06196-643350 serving the Frankfurt and Taunus arreas, Germany. Sunday worship 09:45, nursery + Sunday-school 10:00, women's circle -friday 09:30. Housegroups - Sunday + Wednesday 19:30. Pastor M. Levey, mem-ber European Bopfist Convention. "Declare His glary amongst the nations." PARS: (33) 1-42-77-9677. ASSOC. OF INITL CHURCHES IN EUROPE & MIDEAST MERLIN

AMERICAN CHURCH IN BERLIN, cor. of Cloy Alice & Potsdomer Str., S.S. 9:30 a.m., Worship 11 a.m. Tel.: 030-8132021.

American Lutheron Church, Fritznengt. 15 Warship & Sunday School 11 a.m. Tel.: (02) 44,35.84. EUROPEAN AMERICAN CHURCH IN PARS. Worship 11:00 a.m. 65, Quai d'Onay, Paris 7. Bus 63 al door, Metro Alma-Marceau ar Indides. UNITARIAN UNIVERSALISTS UNITARIAN UNIVERSALIST followship contacts in Europe include ELISSES. Tel.: (32) 65-36-45-70. STOCKHOLM MMANUEL CHURCH, Kungstenag. & Birger Jarl, Friendly Christian fellowship. English, Swettsh & Karson, 11:00, Tel.: 46-8 151225 FRANKFURT/ WIESBADENL (49) 611-304-304. GENEVA/ BERNE (41)-31-4438-08. MUNICH: (49) 89-690-2036. & 30980G. NETHERLANDS: (31) 71-121085. WARSAW

WARSAW INTERNATIONAL CHURCH, Free-reart English longuage experiments, Sundays 11:00 a.m. (Sept-May), 10 a.m. (June-Aug.); Sunday School 9:25 (Sept-May) UL. Miodowo 21. Tel.: 43-29-70.

ZUEICH NTERNATIONAL PROTESTANT CHURCH English specifing, workship service, Sunday School & Nursery, Sundays 17:30 a.m., Schenzengesse 25. Tel.: (01) 2625525.



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INTERNATIONAL HERALD TRIBUNE, SATURDAY-SUNDAY, MARCH 21-22, 1992

CARS: An Asian Market Untapped

(Continued from page 1) the Far East, but the smaller "middle class" of corporate America.

According to Jack Hanlon, cochairman of the Investment Promotion Committee of the American Chamber of Commerce in Thailand, 80 percent of U.S. foreign investment is done by no more than 100 major companies.

According to U.S. officials, some of the best opportunities for American business in Southeast Asia lic in such sectors as computers and peripherals, food processing and packaging machinery, aircraft and avionics, telecommunications gear, health care and pollution-control technology, management services, and oil and gas equipment.

A prime example of lost opportunity is what many U.S. businessmen regard as Detroit's neglect of its export markets. With economic prospects looking hleak after the communist takeovers of South Vietnam, Cambodia and Laos in 1975, General Motors Corp. and Ford Motor Co. virtually pulled out of Southeast Asia, leaving the field open for the Japanese.

Certainly, the U.S. auto market dwarfs those of Southeast Asia. The United States produces 6.5 million new units a year, compared to about 300,000 in Thailand and Indonesia, 200,000 in Malaysia and 50,000 in the Philippines. However, Mr. Dunne said, "If you look at the whole region, it's a very attractive place for investment." China's market is about 700,000 new vehicles a year and Taiwan's is another 500.000, he noted.

Today, Japanese companies control about 90 percent of the market for commercial vehicles and 85 percent for passenger cars throughout

Southeast Asia, Mr. Dunne said. U.S. companies have less than 1 percent of the market share, with European manufacturers making up the rest.

"American automakers always have an excuse for not competing," Mr. Dunne said. "Meanwhile, the Japanese just eat it up. Local partners are not thrilled about being dependent on the Japanese. They'd like to work more with Americans.

In the Philippines, the protected market is dominated by car and truck assembly plants controlled by Nissan Motor Co., Toyota Motor Corp. and Mitsubishi Motors Corp. The latest entry is the South Korean company Kia Motors Corp., which has begun assembling a model called the Kia Pride.

In Malaysia, a Mazda model called the Telstar is assembled by Ford, which owns 25 percent of Mazda Motor Corp. But the bulk of the market is held by a Malaysian car, the Proton Saga, the only indigeneous cute in the region Ak-though it uses a Mitsubishi Lancer chassis, the body is Malaysia's own design and about 60 percent of the

content is locally made. Ford's strongest presence in the area is on Taiwan, where the company eventually hopes to make cars for export to mainland China. Other U.S. automakers also are starting to take a second look at the region. Chrysler Corp. opened an office in Thailand in 1990 and

hopes to launch its Jeep in the country in 1993. In an effort to boost its meager

market share, GM has set up offices in Hong Kong and Thailand, a joint venture in Shenyang, China, and subsidiaries in Taiwan and Indonesia

SELL: Ambassadors' New Business

(Continued from page 1)

echelon of the U.S. government all the way up to President George Bush - to derail a Japanese attempt to get a telecommunications contract away from American Telephone & Telegraph Co. The Indonesian government first postponed awarding the contract, then doubled its size and gave half to AT&T and half to NEC Corp. But Mr. Monjo said AT&T won the right to develop the fast-growing urban areas of Indonesia, which gives the U.S. company the better

portion of the deal. Mr. Eagleburger said in a recent interview that the longtime rivalry between the State Department and Commerce Department, which in previous administrations was so sharp that some ambassadors refused to pass on cables to their commercial officers, has ended. "There really is an effort to try to work with Commerce more closely," Mr. Eaglehurger said. For the first time, Mr. Eagle-

burger invited Susan C. Schwab. added.

assistant commerce secretary and head of the U.S. Foreign Commercial Service, to meetings with U.S. envoys in Europe and Asia to talk about husiness.

American amhassadors are not offer many specifics about pressing her for more commercial steps the leadership would take in officers even though her hudget is its "bolder approach." stretched to the limits with the opening of new posts in the former Soviet Union and the emerging democracies of Eastern Europe.

Mr. Clark, for example, would like to add commercial officers in India, which is in the midst of an economic liberalization program that now welcomes foreign investment, hut he doesn't want the size of the embassy staff to grow. "Mayhe I'll have one or two fewer ous consequences." The prime minister also called political officers," he said. Such an idea would have been unthinkable for dealing harshly with criminals,

a few years ago. Now, as Mr. Eaglehurger noted, murderers. "we are going to have to shift away from the stuff we spent the last 40 shall come to grief." be said. years doing,

"The world has changed," he buttressing political education programs, especially for university stu-



Generals conferring Friday in Kiev before the start of the summit meeting. Major military issues, including the definition of strategic assets, were not addressed.

SUMMIT: Ukraine's President Lashes Out at Russia and an Ineffective Commonwealth

that Russia is manifesting "great of his irritation with the attitude call, which put him in a humiliating (Continued from page 1) position Friday, "since I realized that Ukraine will never sign a docuing Ukraine's sovereignty at every

ment on succession" to the proper-The animosity toward Moscow ty of the Soviet state. has been fanned by a strong sense Diplomais and officials said that Mr. Kravchuk's militant stance probably derived as much from a assets of the Soviet Union, and is need to play to the home audience as from a real sense of being ma-

ligned by Russia. In the months since the creation decision to suspend withdrawal of of the Commonwealth, a powerful notion has spread through Ukraine

(Continued from page 1)

power chauvinism" and undermin- not only of Moscow, but also of the West In the past, Mr. Kravchuk has

generally resisted bashing Moscow in public and has called for reason that Russia is gohhling up all the in relations with Ukraine's giant neighbor. But officials said that being assisted in this by the West. having the Commonwealth leaders Many officials in Moscow and meet on his turf compelled him to Kiev believe that Mr. Kravchuk's make a good show of militancy. They said that he was also proba-

tactical nuclear weapons was in- bly genuinely stung by Mr. Yelttended as a forceful demonstration sin's report of the private phone

position, and that he was becoming irritated at Russia's resistance to sharing out the assets of the former union Mr. Kraychuk's strongest assault on Russia, an assault that drew a

smattering of applause from Ukrainian reponers, was an invocation of the image of a Russia permanently given to imperial ambition.

Wance in Stepanakert

A special envoy of the United

Nations, Cyrus R. Vance, rode into Nagorno-Karabakh in an armored car Friday and said after inspecting war damage in the capital, Stepan-akert, that peace would not come

easily, Reuters reported.

Mr. Vance arrived in Stepanakert half an bour after five rockets from an Azerbaijani Grad multiple missile-launcher slammed into the town, breaking an Iranian-bro-kered cease-fire that had just come

into effect.

CHINA: Li Peng, Straddling Power Struggle, Calls for 'Bolder Approach' POLITICS: Mr. Li's comments mean that the congress is almost certain to ap-**Bush**, or Clinton?

(Continued from page 1)

Washington, Mr. Bush's overall favorahility score is 50 percent positive 10 47 percent negative. Four years ago, when he had just cinched the 1988 Republican nomination, Mr. Bush's ratings were 62 favorable and 30 percent unfavorable; six months ago he was even more popular, with 79 percent supporting him and 16 percent against him. Luckily for Mr. Bush, he may be matched against Mr. Clinton,

as his favorable one. "Maybe internationally" Mr. Bush has done well, said Barbara Vogel, 59, a businesswoman who voted for him in 1988 and was part of the Oak Park group. "But cer-tainly not at home. He just doesn't

A chorus of "no" greeted the question of whether Mr. Bush is the

IRAO: New Missile Data (Continued from page 1)

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twice last month warned Iraq of . "serious consequences" if it failed to comply. U.S. and British officials had also warned of military action.

Mr. Ekeus, before he departed for Vienna, said he did not want to use backdown type of language" but he added that "now we are satisfied with these undertakings that the Iraqi authorities are prepared to go along with destruction of capabilities which they have not accepted before."

His decision to continue talks in Vienna on non-oil related issues is a reflection of his assessment that Bachdad's decision, communicated in a letter Thursday night, represents a "change of policy." While welcoming Iraq's decision,

U.S. and other western officials reacted cautiously.

"On the basis of past experience. we have to be skeptical," said a U.S. official in reference to previous trap offers of cooperation that have failed to be fully implemented. "But if Excus has assurances that's a good sign." Mr. Ekeus cautioned that he

would have to wait until next week for a UN team to enter the country to verify that Iraq is truly cooperat-

It's a change of direction, but it is definitely not the end of the road." Mr. Ekeus said. "We have first of all to verify. I'm not convinced yet that we have everything, hnt I hope we will be able to do it." He said his conviction that Iraq

had changed stemmed from a set of figures of Iraqi Scud missiles and launching systems, as well as of chemical warheads, that Baghdad had turned over to the commis sion. He said the United Nations would now be able to investigate.

Mr. Ekeus refused to disclose the numbers involved but said that reports that Baghdad initially pos-sessed 800 Scud missiles were accurate. But because of the Iran-Irag war as well as the Gulf War, it has been impossible to determine how many of the Scuds remained. Iraq has said it had only 62.

But Mr. Ekeus said that in its latest communication, Baghdad. admitted to having possessed additional undisclosed missiles and said il had destroyed them last summer. The commission will now have to verify whether these claims are accurcate.

He also said Iraq had provided new data on a "considerable number" of previously undisclosed chemical warheads used for its Scud and Hussein missiles.

Later, Mr. Ekeus said he intended to hold talks in the Austrian capital with Iraq's ambassador to the United Nations, Abdul Amir Anbari. The Iraqi representative had been scheduled to meet with other UN officials there on March 26, to discuss a lapsed resolution allowing Baghdad to sell \$1.6 billion in oil to pay for humanitarian 2000S.

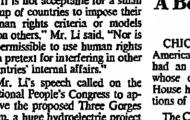
dents. He said that social scientists project would generate large amounts of electricity and would reduce the risk of a catastrophic prove the project, but this does not flood that might kill a million peomean that work will begin immediple. Critics say that the project ately. His speech indicates that the would flood one of China's most congress will empower the cabinet scenic areas, would offer only limitto launch the project "at an approed flood control benefits, and is too costly and complex for China to

A spokesman for Playboy magazine said that an article on Ms. Ward, due to appear in the next issue, was not harmful to Mr. Clinton. Ms. Ward said she had refused to confirm or deny for Playboy allegations of a past romantic rela-

tionship.

Oscars Across (and Down) By Bernard Meren t01 Notions, in

"It is not acceptable for a small group of countries to impose their National People's Congress to ap-



In other segments of the speech, Mr. Li bowed to hard-liners' demissive of human rights than in the past, and Mr. Li said that countries mands for ideological campaigns should discuss human rights conand vigilance against subversion. cerns among themselves. But he "We must be on the watch for gave no indication that China was any ideological trend toward bourprepared to release political prisongeois liberalization, checking it the moment it appears and never al-lowing it to run rampant," Mr. Li ers or tolerate dissent. said. "Otherwise, there will be seri-

human rights criteria or models upon others." Mr. Li said, "Nor is it permissible to use human rights presumably referring to democratic activists as well as to thieves and as a pretext for interfering in other countries' internal affairs." Mr. Li's speech called on the "If we are too tender-hearted, we

thought as their guide."

prove the proposed Three Gorges Mr. Li also called repeatedly for Dam, a huge hydroelectric project on the Yangtze River. Proponents of the dam say the

This year's report was less distackle now.

CHICAGO - A former Miss

America has denied that she had had an affair with Bill Clinton, whose campaign for the White House has been dogged by allega-

Clinton and his family, at no time did any romantic relationship exist between the governor and myself."

A Beauty Queen's Denial on Clinton

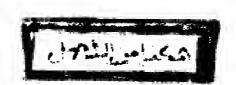
tions of marital infidelity. The Clinton campaign released a statement from Elizabeth Wardsaying: "Although I have met Bill

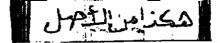
priate time, in light of the actual conditions of the economy.

whose unfavorable rating is as high

have the control." "I liked the way he handled that Persian war," said Ronald Mizera, 45, a technician and Dukakis vorer. "But after that he went downhill."

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De Klerk Mandate Offers No 'Quick Fix'

By Christopher S. Wren New York Times Service

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General States

CAPE TOWN - Despite the overwhelming mandate that whites gave President Frederik W. de Klerk to end their monopoly on political power. South Africa has a distance to travel before blacks inherit the vote and other basic rights flowing from it. Mr. de Klerk, who repealed the basic laws

underpinning apartheid last year, has insisted that basic change must be negotiated and enshrined in a constitution that will replace the present racially biased one.

The time that he expects this to take is more than his foremost opponent, the African National Congress, is prepared to spend.

"When you get to the fundamentals, there's no quick fix," Mr. de Klerk said at a news conference in Cape Town after the results of the referendum Tuesday were announced

He proposed such interim measures as the inclusion of blacks in the current cabinet, which Nelson Mandela and other black leaders have rejected as tokenism. In turn, Mr. Mandels's recent suggestion that some seats be set aside for whites in the new parliament was rejected by the National Party.

· Although the final outline of a settlement remains murky, both sides have agreed upon the need for an interim government with a multiracial executive body and the existing parliament or a subsequent one-chamber legislature to approve legal changes to the present constitution.

The negotiators from the ANC and the government have also reportedly agreed upon a final two-chamber legislature elected by proportional representation, an independent

judicial system and a bill of rights, as important features of the proposed new constitution.

In return for Mr. de Klerk's acceptance in principle of an interim government, the ANC bas muted its opposition to the government's proposal to shift certain powers from federal to regional authority.

The ANC also has proposed "sunset clauses" that would phase out the preferential

NEWS ANALYSIS

rights that whites currently enjoy and would mandate a coalition government for the first years of multiparty rule.

Disagreements abound over bow or when all this is to be achieved, but the result of the white referendum is expected to accelerate the talks that are under way at the Convention for a Democratic South Africa, as the negotiating forum is titled.

Mr. de Klerk has emerged strengthened by his referendum's success and could consequently take a harder line at the talks. He has promised whites that he would insist upon a new constitution incorporating sufficient guarantees to protect the white minority from majority — meaning black — domination. Unless hE could achieve this. Mr. de Klerk

said, fundamental changes would have to be referred back to his white constituency in another referendum. International pressure played a role in per-

suading the majority of whites to break with their apartheid past, although not always in ways commonly assumed in the West.

Few whites have felt directly threatened by the disinvestment of foreign companies, for example, because it has been mostly blacks who lost jobs.

But whites have been embarrassed to have to pass themselves off as Australians or Britons overseas, to see their sports heroes and cultural performers barred from international arenas where they might have excelled, all for the sake of a legalized system of racial discrimination policies that bas proven unworkable as well as immoral

The whites sent a clear message that they want to become part of the world again rather than live bunkered down in the isolation brought on by apartheid.

At the same time, many of them have been terrified at the prospect of surrendering their privileges and succumbing to the kind of economic decline that they have witnessed in other African countries. They waited for a leader like Mr. de Klerk to lead them oot of the wilderness.

The referendum coincided with the international success of South Africa's cricket team, which is the first national team to tour overseas since an international sports boycott was lifted last year. The team rose to the semifinals of cricket's World Cup matches, only to find that it might have to withdraw if the referendum was defeated. That was enough to persuade sports-happy whites to vote yes.

"While the sports issue was undoubtedly significant in its own right," said David Welsh, professor of Southern African Studies at the University of Cape Town, "it was symptomatic of something deeper: a widepread sense of relief that South African whites were no longer being regarded as lepers in the international community."



ANC Threatens Massive Protest Over Food Tax

Page 5

The Associated Press

CAPE TOWN - Nelson Mandela threatened Friday to "destroy the economy" with mass action if necessary to halt a planned tax on food items.

Starting March 31, the government plans to apply a 10 percent value-added tax to many basic foods that have been exempt from taxation.

Mr. Mandela, president of the African National Congress, spoke at an anti-tax rally whose participants saw it as the ANC's duty to protect the poor.

He said his organization would use unprecedented protests to stop the tax, "even if we destroy the economy."

He said in address to about 300 mainly black pensioners that the protests would be more crushing than a nationwide two-day strike in November that virtually brought the country to a standstill.

The strike was called to protest the replacement of a general sales tax with a value-added tax.

When government leaders make decisions such as imposing new taxes, Mr. Mandela said, not only should they consult the ANC. "they must get our express approv-al,"

Kenya Leader Bans Political Rallies

Moi Cites Violence, Critics See Plot to Obstruct Election

deaths of people."

NAIROBI - The Kenyan government, faced with the worst outbreak of tribal violence since independence from Britain in 1963, has banned all political rallies.

At least 70 people have been killed in seven weeks of clashes between members of President Daniel arap Moi's small Kalenjin a disruption of peace." tribe and other tribes in western Kenya.

Leading opposition figures have accused Mr. Moi's government of instigating the violence, and it was expected that the ban would raise the political temperature further. Mr. Moi, after returning from a trip to Austria and Britain on Fri-

call off multiparty elections expected later this year. Over the past week, the violence day, said he would not tolerate spread through the tea plantations multiparty elections since 1966.

demonstrations and threatened to and dairy farms of the heavily-populated Rift Valley region, forcing jail journalists and close newspathousands to flee their homes. pers over "reports which lead to the An official statement issued late "There will be no politics and no

Thursday said the ban on political public meetings until law and order demonstrations would remain in is restored," he said. "I do not want force until calm returned to the to hear about any such rubbish as country. demonstrations, which have led to Mr. Moi, who has been in power

since 1978, was a reluctant convert The main opposition Forum for to multiparty politics, finally yieldthe Restoration of Democracy and ing to domestic and international the Democratic Party of a popular former vice president, Mwai Kipressure in December, He warned at the time that the move would baki, say Mr. Moi is planning to plunge Kenya into tribal chaos and impose a state of emergency and damage its economic development.

> Critics say he knows he cannot win what would be Kenya's first

Japan Politician Escapes Assailant's Fire at Rally

The Associated Press

TOKYO — A gunman who said he belonged to a rightist group shot at one of Japan's most influential politicians Friday during a rally, but no one was injured, the police said.

Shin Kanemaru, 77, vice president of the governing Liberal Democratic Party, was finishing a speech to about 300 people when the attacker began firing. Mr. Kanemaru dropped behind the podium, which was struck by one of three shots.

The gunman was subdued and arrested, according to the police in Ashikaga, 80 kilometers (50 miles) north of Tokyo. Television footage showed Mr. Kanemaru mopping his brow as be returned to his seat on the stage after the incident. He was greeted with applanse. Police identified the attacker as Hiroshi Watanabe, 25, who said he was a member of Yukoku-Seiwa-Kai, a Tokyo-based rightist

Mr. Kanemaru is a former deputy prime minister and, as bead of

the Liberal Democratic Party's largest faction, was behind the drive to put Prime Minister Kiichi Miyazawa into office in November.

Obstacles Remain on Kurils

Compiled by Our Staff From Dispatches TOKYO — Barcign Minister Andrei Kozyrev of Russia said Friday that there were still obstacles to returning four small islands seized from Japan by the Soviet Union at the end of World War II.

Mr. Kozyrev said Russia intend- settling the territorial issue. ed to honor an agreement, signed in 1956 by Japan and the Soviet kyo on Thursday for a three-day Union, that promised to return two visit, is the first Russian foreign of the four disputed islands to Japan when a peace treaty was concluded.

"I must say there are difficulties on concrete ways to implement this." Mr. Kozyrev was quoted by Japanese officials as telling Foreign Minister Michio Watanabe.

Prime Minister Kiichi Miyazawa Gorbachev took power the Kremtold Mr. Kozyrev, "It is unnatural for two major nations not to have a lin had refused to acknowledge that peace treaty. It is essential that a territorial issue even existed.

there be a settlement at this time." economic aid wanted by Russia de-Kunashir, Iturup, Shikotan-to and pends on a peace treaty ending the Habomai - have been cut by 30 World War II belligerency between percent to about 7,000. Japanese the two countries. The Japanese Defense Ministry officials had said also make the treaty contingent on this week that no troop withdrawal

had taken place. Mr. Kozyrev, who arrived in To-The Russian foreign minister said Japan's policy of refusing large-scale aid without the return of the islands may prove counterminister to visit Japan since the breakup of the Soviet Union last productive. In Russia, political year. President Boris N. Yeltsin is forces opposed to democracy have to visit Tokyo in September. been using the country's mounting economic problems as a political Successive Soviet governments

weapon, he said. "I must seek your understanding" have ignored the clause on the islands in the 1956 document since Japan signed the 1960 U.S.-Japan that if their tactics were successfulsecurity treaty. Until Mikhail S. we would once again find ourselves in a hostile relationship over the, issue," Mr. Kozyrev told Mr. Watanabe. (Reuters, AFP)





Israel and the Patriots

to Israel during the Gulf War to defend against incoming Iraqi Scuds. Now intelligence reports say Israel sold Patriot technology to China. If so, that would violate Israel's obligation not to transfer cuttingedge U.S. technology to others - a dismaying act by a valued ally.

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The reports provide ammunition to Israelbashers. And they disturb experts concerned with keeping control of advanced military technologies. Washington has long shown great tolerance toward Israeli transfers of American technology, raising doubts about U.S. commitment to stopping the spread of arms. If the latest reports prove true, Washington needs to impose stern sanctions on Israel and the companies involved.

Israel, of course, has the know-how to ptoduce advanced weapons on its own. It sells many of them to China and other nations to offset the costs of defending itself. But installing U.S. components in such exports would violate its obligations. So would reverse engineering - taking a U.S. weapon apart to discover its design secrets and then making a copy for sale to others.

Any such sale cheats American defense contractors who jealously guard their patents and markets. It also frustrates officials justifiably concerned about arms proliferation.

Sometimes it is difficult to draw the line. Take the Israeli-built Python-3 air-to-air missile. To some American officials it looks suspiciously like a knock-off of an American design, the heat-seeking A1M-9L Side-winder. Others are persuaded that the Israelis designed it themselves.

Israel sold the Python-3 to China. China in turn designed a version it called the PL-8.

The fatal flaw in Paul Tsongas's campaign was that his message never reached much beyond well-educated, upper-income voters. But there was something unusually principled about his quest for the Demo-crafic presidential nomination. He was consistent, honest, uncalculating. His presence will be nussed in the forthcoming Connecticut and New York primaries.

Mr. Tsongas ended his campaign Thursday, citing a depleted war chest. He may also have decided he could not recover from his poor showing in Illinois and Michigan. Whatever the reason, his withdrawal becomes him. He never pretended to be other than what he is, a public-spirited citizen with interesting ideas, an understated style and a self-deprecating sense of humor. In the same spirit, he concluded that it would be dishonorable to masquerade as a viable candidate when all he could really be was a spoiler.

Mr. Tsongas refused to alter his positions to satisfy different constituencies. He broached the possibility of reducing cost of living increases for Social Security recipients, though that was political sui-cide in Florida. His call for sharply higher

Anyone following the mote notorious in-

vestigations of biomedical research prac-

tices knows that inquiries into scientific

misconduct are not always dispassionate

fact-findi: _ missions. The current saga in-

volving the AIDS researcher Robert Gallo,

like the case associated with the Nobel

The United States rushed Patriot missiles and sold some to Iraq. The Israeli version uses American parts, which it buys with U.S. military aid. But Israel contends it replaced those parts in the version exported to China - a claim accepted by some U.S. officials. The same U.S. officials do not think that is the case with Patriot technology.

Even when Israel has clearly violated U.S. export controls, American officials have declined to crack down. In a notorious case last fall, an Israeli-owned company exported American ballistic missile componears to a South African company and used them in its own Jeriebo-2 missile.

The administration imposed trade sanctions on the South African company, but waived them for the Israelis. In exchange it wrested a pledge from Israel to accept international controls against further missile proliferation. But the bargain may have perpetuated the belief that Israel could transfer U.S. technology without retribution. Now comes the alleged sale of Patriot technology. That would be dangerous because knowledge of how the Patriot works could be used to design missiles that defeat it.

Official Israeli responses suggest the ad-ministration may have winked again. "We have ironclad commitments ... not to transfer American weapons technology to any country, unless we have an agreement with the United States on that matter," said Benjamin Netanyahu, an Israeli spokesman. Did the Israelis transfer Patriot missile technology to China? Did the United States acquiesce? If the transfer took place without administration consent, stern sanctions would send an appropriate message: fair punishment for all proliferators.

- THE NEW YORK TIMES.

He Has More to Offer

Policing the Scientists

gasoline taxes alienated voters everywhere, though it is the best energy policy imaginable. And he resisted the shameless strategies of other Democrats for a nearly useless middle-class tax cut. But in the end his remedies for reviving

the economy were too one-sided to build a broad coalition. His basic solution was to boost corporate investment. Yet when Mr. Clinton urged investment in people as well — through retraining and broader educational opportunities - Mr. Tsongas's pro-

gram seemed narrow by comparison. There is little douht, however, that Paul Tsongas is a decent man with much to offer. With characteristic humor, he said Thursday that though he was no longer available for the presidency he would happily be-

come president of the Speedo bathing suit company - a reference to photographs showing him doing laps in the pool, fully recovered from the cancer that forced him to leave the Senate. Here is a better suggestion: Why not

contrive another way back to public service? The country would be richer for it. - THE NEW YORK TIMES.

ufic Integrity proved much too loose. A switch to quasi-judicial proceedings outside the National Institutes, in which the ac-

cused have the right to know the evidence

against them and to confront their accusers.

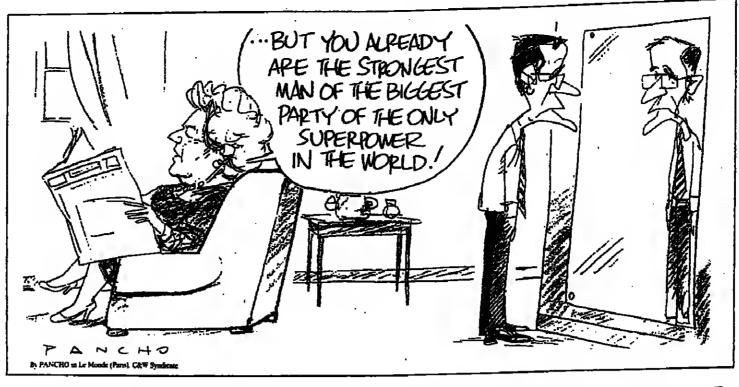
would serve the scientific community well.

Allowing accused scientists a full bearing

The spokesman for such matters said what the U.S. military calls HAVE NAP is a missile of the Strate-

In fact, the air force representative said, HAVE NAP is based on Israeli technology, of all things. The technol-ogy was created for the Israeli air-to-

impressed by this missile that it



A Hole Big Enough to Fly an Israeli Missile Through

N EW YORK - Across America IN an important story damaging to both the United States and Israel has been printed in newspapers reaching

millions of readers. The story is that U.S. intelligence agencies have come across "surpris-ing information": Israel has been negotiating with Communist China to

sell it a missile called STAR. Although made in Israel, the story said. STAR contained "priceless high technology" that the Israelis had ob-tained from "open-handed Uncle Sam" under a written pledge not to

sell or give it 10 another country. The story, written by the widely syndicated and frankly anti-Israel columnists Rowland Evans and Robert Novak, said the technology was used by the United States on the first day of the Gulf War in a U.S. secret weapon, a missile they said was known as HAVE NAP.

The impending transfer of that U.S. technology was used by Evans-Novak to show an Israeli plot to become China's "middleman" for

arms by delivering U.S. secrets. The columnists passed on Bush administration speculation on the "rich rewards" that the Israelis must be

getting from China - even spacelaunched spy technology. It was a top-notch military and political exclusive. But it had a

certain flaw. The day after the story appeared I was informed by one of America's leading arms experts that it was demonstrahly false. He gave me unclassified information that I was able to verify to the last detail through my priceless secret reporting technology.

I picked up the phone and called the U.S. Air Force.

gie Air Command — hut that it is not based on American technology.

ground missile known as Popeye. The Strategic Air Command was so

By A. M. Rosenthal

is being sold, is it correct to say that the Israelis are selling their own mis-East dictator is could track down. Evans-Novak tried their hest to show Israeli duplicity about HAVE NAP, hut failed. Nevertheless, as a lifetime anti-fassile and technology, not ours?" "Yes," he said. "Correct." Then I called the Israeli military

Yes, they said wearily, HAVE NAP is cist and anti-Communist, I believe Popeye and Popeye is ours. Then I called Rowland Evans. He

said he had confirmed his story with the U.S. military. Then I called Martin Marietta.

Yes, said their spokesman, they are working with Rafael on producing Popeye-HAVE NAP and yes, it is Israeli. The Bush-Baker campaign of charges and whispers is distilled hypocrisy, coming from an administration that kowtows to Beijing and which has helped arm every Middle

Israel is in moral and political error in selling any weapons at all to the keepers of any gulag — even if no deception is involved. Israelis do not

belong among such people. But the Evans-Novak column did show something else: the relentless effort by the anti-Israel hard corps in U.S. diplomacy and intelligence to destroy what is left of the U.S.-Israel alliance.

OPINION

Their technique is old-tech: Plant anti-Israeli charges in the work of

receptive journalists. True or not,

they appear in columns written by their buddies, however hiased said huddies are known to be.

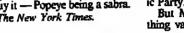
let pass the hate spread by their good huddy Patrick Buchanan, when he still wore a journalist's mask over his

politician's face. U.S. civilian and military specialists told me that the "surprising information" must have been peddled by somebody who did not know much about military hardware. No real ex-pert, they said, would have believed any responsible serious journalist would buy it - Popeye being a sabra.

The New York Times.

plant — go for impact. Sadly, Washington journalists fail to check up on those stories when

They let the stories pass --- as they



Honest Paul Gives Way to Slick Willy

By Richard Cohen WASHINGTON -- Comes a moment when, if you know anything at all about politics, you know it is over. For Paul Tsongas's campaign. that moment came March 13 at a senior citizens' center on Chicago's South Side. Told by some bureaucrai that he could not make a speech on city property, Mr. Tsongas merely ac-quiesced. A local politician and Tsongas supporter named Patrick Murphy could not believe his eyes. "You have all the press here and there's no sound bite!" he furned. In truth, by then there was barely a candidate.

Back in New Hampshire, when I first saw Mr. Tsongas, he was a brave candidate waging an interesting cam-paign. By Chicago, he had aban-be true" - and had become a mud-slinger. He de-emphasized his economic program and used negative advertising to go after Bill Clinton. This was not the Tsongas that impressed New Hampshire. Whether he admitted it or not, he was out of the race. Thursday, he admitted it.

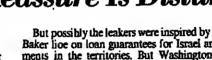
Did Mr. Tsongas's mistakes matter much? In a sense, no. Mr. Chnton was always the stronger candidate. Especially in the industrial and aching Middle West, there was no way Mr. Tsongas could do well; he was simply the wrong candidate. Economically conservative and socially liberal, Mr. Tsongas had it backward for Illinois and Michigan, and in no state could be connect with black voters or with the working poor — the very scaffolding of the Democrat-ic Party. His was a hopeless task.

But Mr. Tsongas once had something valuable to say. His economic program was based on a large and inescapable truth: Someone has to pay for the excesses of the past and the programs of the future. When Mr. Tsongas said "no more Santa Claus," the press corps groaned but the message was worth repeating. Mr. Climton, the cleverest and most gifted poh-Itian the Democratic Party has seen since Hnbert Humphrey, pounced. He mauled Mr. Tsongas for his proposed gas-tax increase. That was smart poli-

tics --- but no energy policy. Little by bitle, the United States is clawing its way out of recession. But America's underlying problems re-main unaffected, Real wages (factored for inflation) are still declining. Productivity, slipping in the Reagan years and worsened since; is really not improving and investment in the infrastructure - bridges, roads, air-ports and, of course, education - is inadequate. And economists, such as Wallace Peterson, who coined the phrase "Silent Depression" for the continued and sustained loss in carning power since the 1970s, can see no

real reason for optimism. I have traveled with Bill Clinton in five states now — New Hampshire, Texas, Florida, South Carolina and Illinois. He is an awesome political talent, Bernard Malamud's "The tities une for the to come Natural" transferred from baseball making bionace from the an to politics. But he has not earned the see from a couple of second sobriquet "Slick Willy" for nothing. IChone ares from Hungary As Joe Klein pointed out in New York magazine, Mr. Clinton's real character issue is his proclivity to be whatever you would like him to be. He does not - maybe he cannot - offend and suggests that, somehow, with a hoop, holler and some higher taxes for the rich, things will again be hunky-dory. That is a smart strategy that has left him well-positioned for a general election race, but it is not exactly intellectually challenging, mere sabers: Anous a thousa a where A Compton, former pre Mr. Tsongas's economie plan was more specific than that. His self-apatmad by Christie's New York in pointed role was "truth-teller," the one who would remind us that withthis il. Among the star pieces a out pain, there is no gain, Whatever in 130 and another hy Shinton animated him to expound a program aus apected to fetch more that that only a public-television subquant to realize \$20 million. scriber could love must have figured in his decision to ahandon the caminen International: An exhibi paign trail. He was not, really, a man disjonemporary artists of sev of masks. The role of the spoiler, or of and many of the works for the a political vulture circling Bill Clinbing the organization's SOth anni islandmer, is at 3 P.M. at the Ho ton and waiting for a lethal scandal. was not what prompted Mr. Tsongas Anges from the Titanic: The-inde Titanic will be auctioned in standing of the liner. "Sinking wi standar from the coortead liner af [4] [4] 1912. Christie's said it en flow how the saie of nearly Si an Arys with Tracis brass tags s to get into the presidential race. Paul Tsongas had an ugly moment just before and after the Southern primaries. But for a year before that and in the brief days since he practiced a genteel and sweet form of politics. He credited the voters with intelli-A Reys with Tracic brass tags & gence and common sense, appealed to their intellect and not to their prejutone day by Onstow's. dices and -seemingly out of nowhere - gave the campaign a dignity it might otherwise not have had. anadaad Spatnik: Space enthi anadade of a Soviet satellite The cliche is that winning is every-thing, and Paul Tsongas did not win. But anyone who followed his cambaction next month. The biddin baction next month. The biddin badd its identity. still bears see brain in lock to conduct scient paign has to conclude that, in ways that also matter, he did not lose either. The Washington Post.

mprospible of graded. Sm Payer of Zarich Jarme fort done of the most impressive wake and Barriette of er from manular in recent verta. arby Johan i Perferihausere ins 194173 has no match isseitte ets of Aug-burg, whis manarest S / Philips of Los per for the first time - word brandencts in Wenzel J built pread like fore among the m-may - Gerrard, also a hen Hilter, of New York, like



Bush's Failure to Reassure Is Disturbing

By Leslie H. Gelb

N EW YORK — Are George Bush and James Baker scheming to undercut Israel in America?

The answer turns largely on the story behind three recent, nasty news leaks, and the Bush-Baker reactions, Leak 1: An Ed Koch column in the New York Post on March 6. Somebody told the former New York mayor about a meeting where Secretary of State Baker was told

that his get-tough policy on Israel would burt President Bush among Jewish voters. Mr. Baker supposedly respond-In all probability, Jack Kemp, the secretary of housing

and nrban development, was the leaker - though he says no, Why leak? Because he truly thinks the United States is too hard on Israel and he hates Jim Baker, a political rival, I do not doubt that Mr. Baker said it, despite his denials. It is the kind of mean remark that politicians and even journalists do make. But it does not signify that he is anti-Semitie or anti-Israel. The fact is that all of Mr. Baker's key aides on the Middle East are strongly pro-

Israel, and most of them happen to be Jewish. Leak 2: A news story in The Washington Times saying that the administration is investigating reports that Israel illegally sold U.S. Patriot missiles or their technology to China. Israel denied any wrongdoing.

Wesley Pruden, the paper's editor, took the highly un-usual step Wednesday of econerating Mr. Baker as its leaker. He pointed the finger at "the perfidious WASPs of Foggy Bottom." Decoded, that means old-line Foreign Service officers — not Mr. Baker's key aides. Leak 3: A Wall Street Journal piece broadening beyond

But possibly the leakers were inspired by the tough Bush-Baker line on loan guarantees for Israel and Israeli settlements in the territories. But Washington insiders know there are plenty of U.S. military and Foreign Service

officers who need no encouragement to bash Israel. I do not think the Bush-Baker team is responsible for the leaks. My problem with them, and it is a hig one, is their lame reaction.

Policymakers told me they were livid about the leaks. But their public response has been mild, especially compared with their witch-hunts for other leakers, Administration spokesmen have only lately begun to stress that the charges against Israel are simply under investigation, not proved. Not have U.S. policymakers put the allegations against Israel into fair context. Technology theft by America's allies is, alas, commonplace. And because it is so hard to prove and causes a big fuss, administrations hardly ever pursue the matter.

More disturbing, Mr. Bush and Mr. Baker have been limp in reassuring Israelis and Americans about the sancti-ty of mutual relations. Mr. Bush's remarks on Tuesday about "elose, historic relations with Israel" which will "always be that way" only begin to get at the problem. It is one thing for the administration to get tough with Israel about freezing new settlements. Many supporters of Israel agree with that course, as do I. It is quite another to tolerate, and even backhandedly foster, an atmosphere where the basic relationship is called into question.

The failure of Mr. Bush and Mr. Baker to reassure Israel over and again, especially as both sides battle over the settlements, is wrong and self-defeating. Wrong because Israel is a true democracy, friend and ally. Self-defeating because it sparks Jewish paranoia and causes Israelis to dig in against the compromises the administration hopes to promote in the Middle East negotiations. For all Mr. Bush's coddling of Saddam Hussein before the Gulf War and of Chinese dictators now, be seems inexplicably insensitive to the needs of a frightened and threatened democratic friend. The New York Times. course of national interest is the one Germans have followed since the war, that of intimate cooperation with the other European democra-cies, and beyond that, to the degree that the changing character of U.S. pursuit of its own interests makes it possible, cooperation with America.

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lauteate David Baltimore, is not just an investigation of one laboratory's methods. It is a victous game in which celebrated scientists, the Public Health Service hierarchy and congressional watchdogs swat at one another while lawyers, FBI detectives and members of academe swarm on the sidelines. The argument is never simply about data. It is about the way the U.S. government regulates the scientific community. The Office of Scientific Integrity at the

National Institutes of Health, which handies allegations of scientific misconduct reported to it, has been accused of as many faults and improprieties as the scientists it hauls in. In its three years of operation, the office has been criticized for defining "misconduct" too loosely, for stalling, for leaking confidential information, for mistreating the accused and the whistle-blowers

alike. for acting as both judge and jury. Many scientists, once insistent on conducing their own investigations, now favor a hearing-and-appeals model hased on legal principles. The rules of the Office of Scien-

was one of the recommendations of an advisory panel appointed last year by the secretary of bealth and human services, Louis Sullivan. Another recommendation is to revise the meaning of "misconduct," now defined not only as "fabrication. falsificanon and plagiarism" - straightforward enough - but also as "other practices that seriously deviate from those that are commonly accepted within the scientific community." As Bernadine Healy, director of the National Institutes of Health, has pointed out, this would have implicated even the discoverer of penicillin, who serendipitously found good uses for bacteria growing in a contaminated lab dish. She wants clarification of what practices could be investigated. Most research is conducted fairly and scientifically. But the increasing frequency of allegations and a few infamous cases of fraud arouse suspicions about the integrity of the scientific process. Instances of abuse must be dealt with swiftly and fairly, be-

- THE WASHINGTON POST.

cause the stakes are high.

Other Comment

Comfort at Camp David

If nusery loves company, Chancelior Helmut Kohl and President George Bush may find mutual comfort in their conversations at Camp David this weekend. Each has experienced a sharp fail from the topmost heights o' popularity to a prevailing low.

The good news is that no major issue directly threatens good relations between Germany and the United States. The bad news is that, while each leader and each nation could very much use the other's help. political realities severely restrict the ability of either to aid the other.

Mr. Bush, for example, would like to see German interest rates come down. Mr. Kohl, however --- apart from the fact that the Bundeshank is not under his direct control - has to pay heed to a German inflation rate still running at more than 4 percent.

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For his part, the chancellor will do his utmost to persuade the president to increase American assistance to Central and Eastern Europe, and in particular to Russia. But Mr. Busb will need to remind Mr. Kohl that foreign aid of any kind is profoundly unpopular among Americans al-ready unemployed or fearful that their own jobs and incomes are at risk.

Enormous consequences are likely to follow from what Mr. Bush and Mr. Kohl have to say to each other about the Uruguay Round trade talks. Failure would damage not only world trade hut Europe itself and its relationship to the United States.

On the whole, however, we should not expect much. A palpable aura of good feel-ing at the end would be more reassuring than any spoken words.

-Steven Muller, president emeritus of Johns Hopkins University, in the Baltimore Sun.

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bought it off the shelf from the Israelis - something it rarely does. Now American and Israeli arms manufacturers --- Martin Marietta and Rafael - are in a joint project to produce the Israeli missile in the United States.

Then 1 put the direct question to the air force spokesman: "If there is an Israeli missile called STAR and it

China charges of unauthorized Israeli sales of arms and technology. Again, a flat Israeli denial.

By my decoding, the jargon of the complaints sounds mainly like intelligence officials, blabhing because policymakers were not taking faster action on their views, and because of hard feelings toward Israel.

Leaks 2 and 3 have all the earmarks of mid-level officials operating without instructions from above.

Germany: Drift and Dismay as Old Moorings Loosen

By William Pfaff

BERLIN - The German connec-tion with Europe, solid and settled two years ago, is today in quesawakened to the implications of the tion. This means that the Germans' belief about their own future is a monetary and political unions agreed by the European Community's leadprohlem again, because for four deers at their Maastricht conference in cades the Germans have found the December. They will lose the Deut-sche mark, for example. The discovsolution to their "German problem" in Germany's integration into Euery has provoked public outrage. The latest polls suggest that nearly three-quarters of the German public is against substituting a European cur-rency unit for the Deutsche mark. tope. Today the nature and dimensions of this Europe are uncertain, and so is the future of Europe's rela-

tionship to the United States. The Germans have already discovered Germany's own unification to be both costly and disappointing. They thought it was going to be a straightforward job of material reorganization and reconstruction. They have found not only that the economic price they will have to pay is much higher than anyone expected, but that enormous psychological and cul-

Black Voices, White Voices

From an editorial in Thursday's Sowetan, a Johannesburg newspaper with a mainly black readership.

There was a thankful sigh of relief when whites did the right thing by voting for South Africa. What we hope this will do is to give black South Africa its confi-dence back so that violence will once and for all be removed from our townships. Part of the violence was caused by an angry impotence and a suspicion in the minds of blacks that the government and those it repre-

sented were not sincere. There is now no reason why the negotiation process should not be speeded up. There is no reason wby the country should not have universal franchise, no reason why there should be unequal sharing of the wealth of the country, no reason why there should not be free and equal education for all.

We appeal to our people to have patience and tolerance. And it is imperative that those parties that were doubtful about negotiations should be given a chance to get back to the table.

From an editorial in Thursday's Business Day, a Johannesburg financial newspaper.

South Africa is a different country today. The referendum bas changed it fundamentally, irrevocably and for the better.

They have awakened to the fact

that Germany's social and economic

policy freedom will be constrained by

the new monetary union. They do not like the size of the aid package Brus-sels now asks for the poorer EC mem-

bers - also agreed at Maastricht

White voters have opted decisively for a shared future with their black compatriots. This is the message of the referendum. It is a message of peace and of determination, of good will and of clear, democratic resolve. This will alter the perceptions of

other South Africans and affect the foreign view of our people and our future. The new mood will make the politicians' job immeasurably easier. But much patient construction work lies ahead. Defeated right-wingers must be brought into the negotiating process. The new mood will have eco-

nomie as well as political effects. It will lift business and investor confidence; it may provide the boost so desperately needed. A return to economic growth will help lessen right-wing bittemess.

1.

pendence - believing that just, since the Germans themselves had been free to unite and shake off the old Communist GDR --- saw France and the European Community as a whole enticizing them and trying to save a federal Yugoslavia. This has made them ask what the plan for a common BC foreign policy implies. There is trouble with the United

States. The Germans see official Washington discussing how its commercial rivals. Germany and Japan, are to be prevented by U.S. military power "from even aspiring to a larger regional or global role" tas a Pentagon planning document proposes). Chancellor Helmut Kohl meets

George Bush this weckend. The American agenda has agricultural subsidies at the top. The United States has said in fuirly hrutal language that unless Europe cuts its farm subsidies there will be no new world trade liberalization agreement. And if there is no new GATT agreement, the world economy takes a long step toward hreaking into three rival and protectionist trading blocs.

Mr. Bush cannot yield because of the U.S. presidential campaign. His people threaten Germany with "a serious break with the United States." They see France as the real villain behind Europe's farm policy, but they are holding Germany responsible for delivering concessions from France.

tionism, then Europe — all of it — is going to be a much more interesting

The old anchurages of German national existence thus have been unexpectedly, and disconcertingly, loosened during the past two years: the assumptions that European integration solved Germany's national problem, and that the alliance with America solved its prohlem of foreign policy. It is only natural that confusion and anxiety have followed.

But what are Germany's real choices? People abroad talk about Germany "going it alone," as if that were a serious option. Go alone to do what? There is neither profit nor security in that. The only tational

It is a course with much current pain in it. The feasihility of European foreign policy and security "union" may be doubted. The Maastricht agreements certainly may have to be reconsidered on grounds of economic and fiscal practicality. But that can he done without jcopardizing the epochal accomplishment of the last half-century, which is the reconciliation of the Europeans.

Europe "a cult, a dream, a utopia" ---as a Romanian intellectual has said for the people of the subjugated East. Utopias, of course, never turn out to be quite what they are cracked up to bc. But a Europe that is less than utopian is still better than anything else on offer to Germany, and the German majority surely knows it. International Herald Tribunc.

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1892: Wife for Khedive?

CAIRO — The engagement of the young Khedive, Abbas Pasha, to his cousin, the eldest daughter of the late Prince Hassan, seems to have been abandoned for the time being for reasons which do not fail to cause preoccupation in political and religious circles. It is said the Khedive's mother, dreading the influence that might be exercised upon the mind of 1942: U.K.-Australia Tiff LONDON - (From our New York her son by a legitimate wife, is in no edition:] The Empire family row over the shift of Richard Casey from the hurry to conclude this match or any other with a woman of the same rank. post of Australian Minister at Wash-

1917: New Russia is Born

PETROGRAD - The Provisional Government today [March 20] issued a manifesto: "A great work has been accomplished by the Russian people, who have overthrown the old regime. New Russia is born. Everything failed to direct the late Emperor and his Government toward union with the people. This government will do all in its power to supply the needs of

In a loce to conduct scient In a langman: A journal kep is transmit A journal kep a onamuz his working instru-ation and 50 (35) 153,000 and 54 is a loce, diso known as Lore band from Berlin. As chief ha depent, he every execution has the army to carry through the war to a victorious conclusion. The Government will observe the alliances which bind us to other Powers. It will sam-And the state of t mon as early as possible a Constitua to be a transfer to the start of the start ent Assembly based on universal suffrage and will ensure that the valiant to to be offered at the May 2 defenders of the country may have a voice in the parliamentary elections."

ington to Britain's War Cabinet be-

gan with Prime Minister Churchill's

insistence on the move against the

wishes of Prime Minister John Curtin,

of Australia. Curt exchanges between

the two Prime Ministers made public early today [March 22] by Downing

Street showed that Curtin, already an-

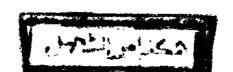
noved at Churchill's insistence, was

aroused further because the an-

nouncement of the change came from London before he knew about it.

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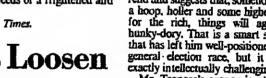


The Germans see that if it does come to a break, and to rising protec-

place to do husiness than North America. They do not want trouble with Washington; but they do not want to be blockmailed.

That reconciliation made the new

" Los Angeles Tumes Syndicate.

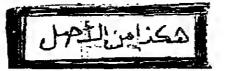


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They say they already supply the bulk of the West's aid to Eastern Europe and the ex-Soviet Union. The Yugoslav crisis, where Germans rushed to support the Slovenians' and Croatians' right to inde-

tural harriers exist between the people of East and West. At the same time. Germans have



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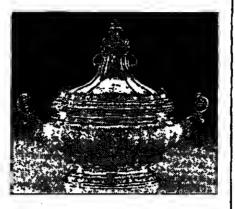
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Saturday-Sunday March 21-22, 1992 Page 7





Among the objects on display at Maastricht's art fair: Blondeel's tapestry, Haber's votive bull and Payer's tween.



Maastricht's Art Fair at Cruising Speed

International Herald Tribund

AASTRICHT, Netherlands -For the last three months, art the signs of a market revival into some auctions - wondering sometimes how much of it was to do with their own wishful thinking. Since March 13, when the private viewing launched the European Fine Art Fair in which 144 dealers from Europe and the United States are taking part through Sunday, they no longer doubt its reality.

The magic of an art fair is that insiders quickly know which way it is headed. They can tell from the new participants, the objects all over the place, and their own faces. "We had

SOUREN MELIKIAN

been waiting for Maastricht for months," Bruno Meissner, an Old Master dealer, says. "The moment we were all together, I can't tell you how relieved we were." This year, the fair has

been perceptibly upgraded. Fritz Payer of Zurich came for the first time with one of the most impressive arrays of Renaissance and Baroque silver from Germany to be seen in a fair in recent years. His toreen and cover by Johann I Peplenhauser of Augsburg, done in 1731-1733, has no match in the collec-tions of the city of Augsburg, which displayed keen interest. S. J. Phillips of London is also present for the first time - word of the two silver candlesticks by Wenzel Jamnitzer it brought spread like fire among the fair cognoscenti --- and so is Gerrard, also of London. Robert Haber, of New York, likewise decided it was time for him to come with some outstanding brouzes from the ancient world, ranging from a couple of second millenniam B. C. bronze axes from Hungary to a Greek votive bull of the second half of the sixth century B. C. Even Old Master dealers, well represented, registered the arrival of new heavyweights, starting with Richard Green of London.

As the crowd moved in, it was obvious that the attendance was much larger than last year. As if the usual participants had been expecting it, they too could be seen in have made an effort to bring out works of art of a caliber normally

negotiated behind closed doors. On the stand of Bernard Blondeel of Antwerp, I gazed with surprise at a "giant leaves" verture woven at Oudenaarde in the mid-16th century. The big swirling leaves and the animals that haunted late Gothic imagination retain the subtle shades they originally had.

It is not easy to assess the impact that such pieces have. Too much of the very grand can be intimidating. Exaggerated emphasis on the de-cor, as in the Paris Biennale, can turn a fair into a show and induce visitors to forget that this is where you may buy. What makes Maastricht the best fair in the world is the perfect balance. Backing up a few works of art at the very top are hosts of extremely fine pieces in a great many areas, albeit not all. The show subtly retains its personality, that of a quintessentially northern European fair, which a misguided

attempt at being encyclopedic — all things to all persons — would smother. Italy is represented, inasmuch as it left its mark on every 16th-century. Knostkabinett, Spain is hardly seen. French furniture of the 18th century appears in homeopathic doses. As if driven by an instinctive perception of this aesthetic profile, most of the newcomers from every part of the world substantially increased the northern European fee T was not just S. J. Phillips of London or Payer of Zurich. Edward Lubin of New York, the leading American dealer in objets d'art of the Middle Ages, the Renaissance, and the early Baroque, came for the first time, bringing his German, Dutch, Flemish and French objects, including an outstanding brass hon-shaped vessel from 13th-century Germany, of the so-called aquamanile type. The effect of this overall harmony was instant. There was a flourish of sales at the private

viewing. Payer parted with several of his silver covered cups (Pokal) of the German Renaissance, including for example a rare 100,000-Swiss-franc (\$66,000) piece by Hans Zeiger with full marks showing it to have been made in Nuremberg in 1590. He also sold a carved polychrome figure of a man carrying a silver basket on his back, while leaning heavily on a stick to which the silver leash of a little dog is attached. Made in Strassburg (today's Stras-bonrg) in 1610-20 by Michael Freyder the Elder, the Buttenmann is one of those rarities that make collectors crack instantly, even if it is a matter of 150,000 Swiss frances or so.

But it was not just the museum-level pieces that were quickly going. There was unquestion-ably a buying mood. Blondeel promptly parted with a giant leaves verdure fragment, this one also from Oudenaarde. While pointing to a taste for the rarified, the fragment is a prop for sophisticated interior decoration rather than a collector's item.

Remarkably, Old Master paintings were included in the buying spree on the opening night, Johnny Van Haeften found buyers for a Solomon Ruysdael landscape "in the area of £100,000" (about \$170,000), a £150,000 interior scene by Isaac van Ostade, and a £70,000 study of a turtle, two fishes; a mouse and insects painted on panel with a late Renaissance sense of whimsy by Jan Brueghel the Younger.

The Paris Galerie la Scala, a newcomer to

which Impressionism was to emerge three decades later.

More revealing of the new mood is the excitement generated by some works. Van Haeften had five potential buyers reserving the Brueghel study, and Meissner three for his Troyon. The momentum was kept up in the next few days. By Thursday night, Van Haciten had sold nine pictures, including Adriaen van Ostade's "Interior With Three Boors Drinking," priced £380,000, making it just about his "best Maastricht ever."

seemed to be the same for Meissner. On Thursday he sold a still life painted by Antoine Vollon in 1850. Four portraits done as combined allegories of man's four seasons in life and of the four elements, by Jan Lievens, the Dutch painter who shared a studio with Rembrandt, will shortly go to one of the two buyers who have reserved the set. David Koetser of Zurich and Richard Knight of Colnaghi in London also came out as clear winners.

A telling comment was made by Roman Herzig, owner of the Galerie Sanct Lucas in Vienna, when asked about the reasons for his Konrad Bernheimer of Munich and London, forthis part, said: "This year, instead of feeling-like a foreigner in Holland, I felt like a Europe-an at home." presence: "I cannot afford to miss Maastricht."

The foundation that runs the fair has just

Seeing Islamic Spain

Granada's Alhambra Reunites Treasures

By Alan Riding New York Times Service

RANADA, Spain - When King Ferdinand and Queen Isabella first entered Granada after the last Arab kingdom in Spain surrendered on Jan. 2, 1492, it is said that they marveled at the beauty of the fortified palace of Alhambra and the treasures it contained. Yet in the centuries that followed, while the legacy of almost 800 years of Arab pres-ence on the Iberian Peninsula could still be

seen in Spain's language, architecture and music, the official version of history recorded the fall of Granada as a great Catholic victory over the infidel.

Now, in an extraordinary year that also marks the quincentenary of Columbus's first voyage and of Queen Isabella's expulsion of the Jews, the 500th anniversary of the unification of Spain has become the occasion for this country in look afresh at its Muslim past. Appropriately, the main event is taking place in Alhambra itself, where Queen Solia on Wednesday opened an exhibition called

"Al Andalus: The Art of Islamic Spain," More surprisingly, perhaps, the show has been put together by the Metropolitan Muse-um of Art in New York City, which has been working on it for five years. With 130 pieces from 17 countries, the exhibition will be in Alhambra's stunning Hall of Ambassadurs, Hall of Two Sisters and Hall of Kings until June 7. All but a bandful of pieces will then be shown as the Met from July 1 to Sept. 27. "The Spanish were the first in admit they needed our technical ability," Mahrukh Tara-por, the Met's assistant director, explained in an interview here. "But we had never done anything like this before either. We had dnne

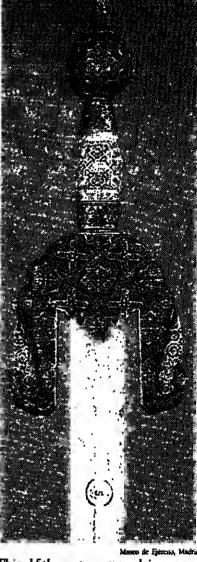
installations abroad, but we had never worked in a nonmuseum setting." The exhibition has stirred enormous excitement in Spain, with previews noting the return of many valuable objects to Spain for

the first time in centuries. "The possibility of showing Islamic art in the Islamic setting of Alhambra makes this unique,"said Philippe de Montebello, the Met's director.

The aim is to illustrate the full range of Islamic religious and court art from the moment the Arabs landed in Spain in 711, through the great caliphate of Cordoba that lasted until the 11th century, taking in the subsequent Almoravid and Almohad empires

and ending with the Nasrid dynasty, when only Granada was still in Muslim hands. Experts from the Met traveled extensively around Europe and the Middle East, and in the main their efforts paid off. King Hassan II of Morocco even agreed to lead the woodand-ivory 12th-century minbar, a wooden staircase leading to a throne, from the mosque at Marrakesh, but it was deemed too fragile to travel.

> HE Galleria Regionale in Sicily and Alhambra's own museum were less cooperative, refusing to lead their Albambra vases. In the end,



This 15th-century sword is one of the 130 works in the exhibition.

churches and turned into buge hanging lamps. They are now in the main mosque in Fez, Morocco, and were lent for the exhibi-

tion, thus coming "home" after 700 years. The only figural manuscript from Al Andalus, which is the Arabic name for Spain, was made available by the Vatican Library. As big a challenge as finding the objects, however, was installing them. The agreement with the palace's authorities was that literally

nothing, starting with its carved and ceramiccovered walls, could be touched. Where it was necessary to hang pieces, the show's designer, David Harvey, built a form of scaffolding with white pipes. Most other

Maastricht, had a 250,000-franc (\$44,000) drawing by Joos de Momper, which will be going back to France with the collector who bought it that night. Meissner, who had boldly brought some French paintings of the first half of the 19th century, sold on the opening night a remarkable "Dejeuner sur l'herbe" painted in quick touches in 1839 by Constant Troyon; the \$120,000 picture shows the brothers Victor and Jules Dupre, Troyon himself, and the great Corot picnicking in a clearing. In subject matter as in brushwork, this offers a surprising anticipation of the aesthetic developments out of

elected as its president Hans Koenig, a retired German diplomat who played a key role in Common Market institutions from 1958 to 1964. He lived in Paris for some years as secretary-general of the International Chamber of Commerce before settling in Swiss Ticino. The reserved and aristocratic connoisseur brings formidable negotiating competence to the far. Equally at case in four languages, this true European is likely to increase the cultural activ-ities that accompany the fair — concerts, lectures and all. Maastricht is on its way to becoming another EC capital of the arts.

though, one Albambra vase came from the Hermitage Museum in St. Petersburg. Among the five pieces on loan from the Met is a Nasuid-period parade helmet, made of gold, silver and steel and decorated with enamel paintings. Legend has it that it be-longed to Mohammed XII, or Boabdil, the

last Muslim ruler of Granada and, while this

cannot be proved, experts say it certainly

came from this city.

objects were placed in specially built glass cases, each with its own temperature and humidity control. Permission was given fur several windows

and doors to be temporarily blocked so the flood nf Andalusian light at ground level would not conceal the ceilings. Lights were installed so the intricately carved ceilings of the exhibition rooms came into view. "When we first closed off the windows and turned on the lights, the guards rushed in excitedly because they had never seen the ceilings properly before," Harvey recalled.

Two metal objects of enormous historical importance are bells taken from Christian

FOR SALE/SOLD

Japanese sabers: About a thousand Japanese sabers and accessories, along with various Japanese objets d'art, from the collection of the late Dr. Walter A. Compton, farmer president of Miles Laboratories, will be auctioned by Christie's New York in three sessions, the first scheduled for March 31. Among the star pieces are a large saber made by Kunitoki about 1330 and another by Shintogn Kunimitsu around 1300, each of which is expected to fetch more than \$100,000. The collection as a whole is expected to realize \$20 million.

Annesty International: An exhibition-sale in Paris of more than 200 works by contemporary artists of several countries ends March 22 with an anction of many of the works for the benefit of Amnesty International. marking the organization's 30th anniversary. The auction, conducted by Guy Loudmer, is at 3 P.M. at the Hôtel des Arts, 11 Rue Berryer, Paris 8.

Messages from the Titanic: The last SOS and other radio messages from the Titanic will be auctioned in London on the 80th anniversary of the sinking of the liner. "Sinking wants immediate assistance," said the the sinking of the inter. "Sinking wants immediate assistance," said the stark signal from the doomed liner after it hit an iceberg in the Atlantic on April 14, 1912. Christie's said it expected to raise more than £30,000 (\$51,000) from the sale of nearly 500 messages sent in the ship's final hours. Keys with Titanic brass tags used by Samuel Hemming, the ship's lamp trimmer, who survived the disaster, will be sold at a separate auction the senter day by Conference. the same day by Onslow's.

Second-hand Spatnik: Space enthusiasts will be able to bid for the re-Second name optimit: Space entrustasis will be able to old for the re-entry module of a Soviet satellite — the part that returns to earth — at a Paris auction next month. The bidding starts at 400,000 frances (\$70,000). The module, being sold on April 23 by a Russian company that has not revealed its identity, still bears scorch marks from a 14-day voyage undertaken in 1985 in conduct scientific tests.

Diary of a hangman: A journal kept by Britain's former chief hangman is to be auctioned by Christie's in London in May, along with a leather case containing his working instruments. The record book of Albert Pierrepoint, chief executioner until 1956, has been estimated at between £20,000 and £30,000 (\$34,000 and \$41,000). Pierrepoint hanged German spies during World War II and Britisb traitors at the war's end, including William Joyce, also known as Lord Haw Haw, who broadcast Nazi propaganda from Berlin. As chief hangman, Pierrepoint kept extremely detailed notes of every execution he presided over. The son and nephew of hangmen, he was known for his meticulous work habits and specially crafted ropes. A briefcase with his ropes, measuring tape and hangman's mask is to be offered at the May 29 anction, along with hundreds of instruments of torture and execution used since the 17th century.

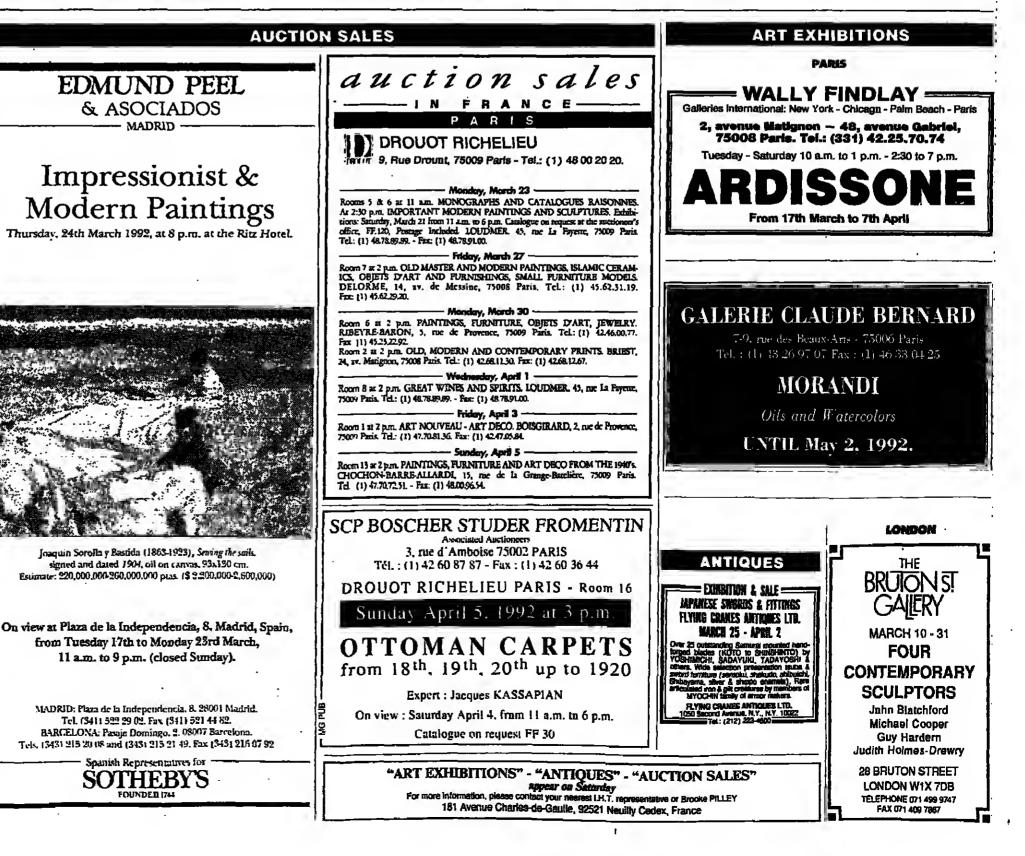
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FIRST COLUMN Choosing A Safety Net **Or Meltdown**

OW would you like it if someone was systematically stealing a per-centage of your pay? No, that is Rhetorical Question of the Year contest. It is, however, a way of looking at what the late Mr. Robert Maxwell was doing to the beneficiaries of the pension funds of some of his companies. Why? Because pensions are deferred pay, and Mr. Maxwell cheated a large number of employees out of what was rightfully theirs.

Now the law relating to pensions, in particular the duties of the trustees of pension funds, is about to be changed. True, the change will be partial in that the British Parliament will probably pass a piece of legislation applying only in British-hased funds. If the courts had been used to remedy the situation and the British judges had been as creative as judges can be, there might have been something of direct relevance to parts of U.S. trust law. Cases tried in foreign common law jurisdictions have a persuasive authority in those states that use common law, as opposed to a roman law.

Unfortunately, this is not to be. But there are still important lessons to be learned from watching the way the British go about remodeling their pension and trust law. Cer-tainly, they are looking to U.S. experiences with financial disaster — notably the savings and loans fiasco - as a guide to how to prevent, or at least deal with, serious default. It will he interesting to see what balance They strike between the trustees, the beneficiaries and the creators of the trust (usually corporations).

One aspect of the debate that is already surprising is the reappearance of the old no-compensation argument (or should it be fal-'lacy?). The logic is as follows: Investors become complacent if they know that they won't lose their savings because of a compensation scheme, therefore investors are more likely to fall for bogns schemes. There-

fore compensation encourages fraud. That's like saying that the best way to encourage staff in a nuclear power plant to work efficiently is to create a sense of danger. So the best way to avoid catastrophe is to remove the fail-safe mechanisms. Tell that one to the neighbors of Three Mile Island. M.B.

By Philip Crawford MES have been turbulent for the world's media of late. Television stocks put in a generally dismal performance in 1991 because of widespread recession and consequent cutbacks in advertising spending. But now, there is a growing body of opinion that argues for good future growth from the television broadcasting industry.

The world's two largest television advertising markets are the United States and Britain, where there is no shortage of ana-

Recent signs of life in the U.S. economy bode well for advertising spending and **TV** broadcasters.

lysts enthusing over a variety of stocks. An interesting scene is also developing in France, where much of the industry outlook depends on whether the financially troubled La Cinq channel, for which Italian media magnate Silvio Berlusconi made a bid in February, survives or not. Word this week from the Italian camp was that, whether or not the channel survives, there is considerable domestic opposition to the Berlusconi

The biggest success story in United States over the past year - as well as a stock many analysts are recommending — is Turner Broadcasting System Inc., whose CNN news channel seemed to be always at the right place and time for live coverage of dramatic Gulf War events. Although CNN lost about \$17 million on its eight-month Gulf crisis coverage, its savvy gave the company a new-found high profile that translated into increased viewership of not only CNN but of other Turner channels, such as TNT, as well. Increased advertising revenues were the result, as illustrated by the company's record \$5.1 billion in revenues and \$297 million operating profit for 1991.

Moreover, the company's acquisition of new resources capable of generating profits again and again — such as the \$1 billion MGM film ibrary — is another long-term positive cited by analysts. Turner's latest move along those lines is the purchase of the Hanna-Barbera cartoon archives, upon which the company will base its new Cartoon Network, scheduled to debut in Octo-

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Playing the Recovery

With TV Broadcasters

Herald Tribune

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"Ted Turner's a visionary, a different breed," said John Reidy, media analyst at Smith Barney, Harris Upham & Co. in New York, of the company's flamboyant founder and owner. "And the continued attraction continues to be the company's ability to create innovative new services. The success of TNT, which is a vehicle for the MGM films, is a spectacular example of Turner's ability to acquire a known commodity and CBS Inc. is also on the "buy" list of many analysts, despite a rocky 1991 that saw the

company post an operating loss of \$273.1 million, amid a drop of 7 percent in sales. Much of the bad news was related to contracts with Major League Baseball and the National Football League, on which the company took huge writeoffs, having been unable to obtain anticipated advertising price levels

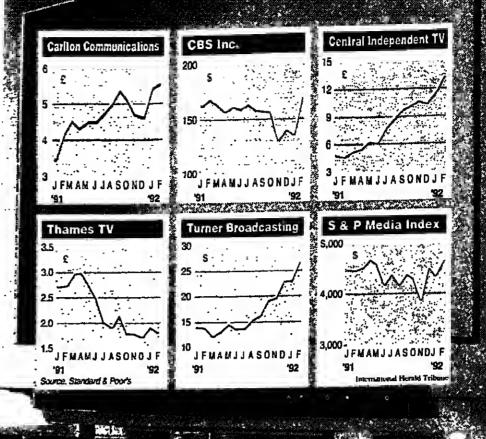
The good news is that the network enjoyed. high viewership during its recent coverage of the Winter Olympics, and is currently No. 1 in overall ratings. "I don't think CBS made any money on

the Olympics," said Alan Gottesman, an analyst at PaineWebber in New York, "but the network has gone from third place to first place in the ratings within the space of a year. Its outlook going forward is definitely tied to the national advertising business, but that appears to be getting better. I think it's the most attractive network."

Handicapping the stocks of the twn re-maining major U.S. networks — ABC and NBC — is difficult from a shareholder's point of view, say analysts, because each network represents a relatively small percentage of a corporate parent, under whose name the stock is traded. The ABC television network is owned by Capital Cities/ABC Inc., which also has extensive publishing interests, while NBC is owned by behemoth General Electric Co.

Still, Capital Cities/ABC is seen by some analysis as attractive at its current price. "Despite the ABC television network's relatively poor performance in 1991, I think the stock is a better value than CBS," said Jim Goss, a media analyst at the Chicago research firm Duff & Phelps/MCM.

No analysts contacted recommended buying General Electric shares on the basis of the outlook for NBC. That network attributed its sizable 1991 losses to the soft advertising market, higher programming costs and lower viewer ratings.



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One thing is certain, however, marketwatchers say: The recent signs of life shown recently by the long-comatose U.S. economy bode well for advertising spending and, therefore, for broadcasters.

Growth opportunity for investors in the British television industry appears to abound, say European analysts. Last October's auction of broadcasting licenses for the 16 commercial stations that make up Britain's Independent Television network resulted in a shake-up: one major player, Thames Television PLC, lost its London-area franchise to the higher-bidding Carlunn Commu-nications PLC.

The hig winners in this go-round were Central Independent TV and Scottish Television, both of which maintained their franchises with very low hids," said Vighnesh Padiachy, an analyst with Barclays de Zocte Wedd in London, "Over the last 12 months, Central Independent and Scottish outperformed the FT All-Share index by 161 per-

BRIEFCASE

Dialing Around the Globe

cent and 166 percent, respectively, and we're

expecting their growth to continue." BZW also has a huy recommendation on Carlton Communications and Granada Group PLC. Granada's new chief executive, Gerry Rohinson, is perceived as a shrewd and talented manager, and his leadership coupled with the the firm's basic financial strength bode well for its shares, said anoth-er BZW analyst. Carlton has favored status because of its acquisition of the London franchise, the country's largest, the analyst added.

Thames's survival will depend on whether it can transform itself into a producer of specialty programming, said Mr. Padiachy, who added that he felt it was too early to speculate on the odds of the company's success or failure in that arena.

All new U.K. licensing agreements will take effect on Jan. 1, 1993. French analysts are holding off on earn-

ings forecasts for France's leading publicly

owned network, TF1, ontil the fate of the other major private channel, La Cinq, be-comes clear. La Cinq was placed under judicial administration after it declared hank-

1.4

ruptcy in December. Mr. Berlusconi, whose investment group already owns 25 percent of La Cinq, has made a rescue proposal for the station that has yet to be formally accepted or rejected. Mr. Berlusconi, however, is now reportedly losing interest in the takeover project's via-bility because of prohlems with French authorities.

"TF1 had a difficult 1991; like everyon else, due to a fall off in advertising," said Laurence Hofmann, a media analyst with Sellier SA in Paris, "and its outlook for 1992 depends a lot on whether La Cinq survives. If it does not, TF1's market share will increase significantly."

Ms. Hofmann said she recommended holding shares in TF1 for now.

Minimum investment for the fund is \$3,000. During the six week subscription period, which runs until April 27, there will be no transaction fee. After that, investors will pay 0.25 percent of the amount they

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Vanguard pioneered index funds back in 1976 with its S&P 500 fund, which now has \$4.7 billion in assets. Under the concept, all stocks in an index are simply bought and held so that a fund's value moves up or down with the index it replicates. But because the Wilshire 5,000 is so broad

it actually includes nearly 6,000 stocks the Total Stock Market Portfolio will track a sampling of roughly 1,500 large, medium and small companies, according to John Woerth, a Vanguard spokesman. He said the fund will allow investors to participate in both large and small capitalization equivies in one account. The group's S&P 500 index fund soared 30.2 percent last year, and the Nasdaq index, which consists primarily of small companies, has leaped 8 percent since Jan. 1. Many market strategists believe small caps are only starting a long upswing.

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By Judith Reha

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By D. Jacqueline Smith

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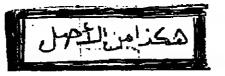
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VALUE LINE a division of Herald Eribune, HIMMENT CHARTERNY LINE WELL 21-3-92 nternational Business Developmen 181 Avenue Charles-de-Gaulle, 92521 Neuilly Cedex, France. copies of French Company Handbook 1991. Please send me In the Selection & Opinion section, which accompanies your weekly reports, you'll also get unalyses and forecast of the national economy and the stock market...guidance on current investment policy explaining Value Line's builtsh long-term position on the securities markets...plus Value Line's specific stock selections. Enclosed is my payment. Payment may be made in any convertible European currency at current exchange rates. Please charge to Visa Diners Arnex my credit card: Eurocard Access MasterCard Take advantage of this special introductory offer- and receive as bonuses without extra charge, the 2000-page investors Reference Service and the "A Subscribers Guide" CARD NUMBER DOP DATE ... investors Reference Service and the "A subscribers Guide" booklet which explains how even inexperienced investors can apply thousands of hours of professional research to their own portfolios by focusing on only two unequivocal ratings, one for Timeliness⁷⁴ (Performance in next 12 months), the other for Safety⁷⁴. Send payment along with name and address together with this ad to Dept. 313121 SIGNATURE NAME IN SALE SHOWING The Value Line Investment Survey® 711 Third Avenue, New York, N.Y. 10017 U.S.A. POSITION COMPANY "U.S. Delians only. All inquiries should be directed to: Value Line Publish-ing, Inc., Att: Client Relations 711 Third Avenue New York, N.Y. 10017. Dis-tributed by KLM Royal Dutch Arlines Publication Distribution Service Hol-land. Allow 4 weeks for delivery. ADDRESS CITY: COUNTRY CODE _





THE MONEY REPORT

Picking for Share Bargains Among the Markets' Castaways

By Judith Rehak

HEY'RE known as "battered stocks" shanned by Wall Street, but cherished by value-

seeking investors who dare to ig-nore the herd instinct. Small wonder. These stocks are trading well below their highs, reelmg under barrages of negative publicity, earnings disappoint-ments, even possible bankrupicy. But buying at bargain-basement prices is only part of the criteria for beat-up stocks - clearly, careful analysis is crucial to avoid those with no potential for recovery.

But with the U.S. stock market looking richer every day, good buys in out-of-favor companies. look better than ever, say their advocates.

Even a blue-chip stock can wind up on the battered list. Consider the case of International Business Machines Corp. — a company that once could do no wrong. Even its most fervent sup-porters have been bailing ont in the wake of restructuring announcements and the abrupt departures of senior executives, most recently the heir apparent to CEO John Akers. IBM shares, which traded at a lofty \$175 m 1987, are currently languishing in the high 80s. "Wall Street hates it today,"

said David Katz of Matrix Asset Advisors, "and when the Street is negative on a company, it can't do anything right."

But IBM fits right into Mr. Katz's undervalued stock methodology. He runs some 7,000 companies through computer programs that value the shares, and if a stock's price is at a one-third discount, he takes a closer look. Of IBM, he said, "They're doing all the right things by downsizing and restructuring their businesses into separate operations." Mr. Katz predicted a rebound in earnings as new products come on stream, with his computer model showing a share price of about \$145 in the a state price of about \$145 m the next 18 to 24 months. "Better than that, you'll get a 5.5 percent yield while you're warting," he added. Another household name that bas fallen on hard times is Ameri-

can Express Co. The company stumbled through one public relations disaster after another last year — first, as restaurant owners revolted against its charges for the American Express card, then an unexpected \$150 million loss on its Optima credit card. American Express shares sank to \$20, the Source: Datastream

same price they sold for in 1983. That makes it all the more ap-pealing to David Dreman, who loves the stock."It's not only cheap, it has good prospects for coming back," said the manager of the Dreman High Return Fund. Mr. Dreman said he Dreman noted. thought the company would get its act together on credit cards. And overlooked in the negative panic infects an entire sector, dragging down the god with the

publicity is the improved perfor-mance of Shearson Lehman, the bad. At the beginning of last year, investors abandoned banks in investment bank owned by American Express, which ran up a droves as bad real estate loans and

Beat-Up, But Still Standing							
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whopping net loss of \$966 million in 1990. "Shearson is starting to recession took their toll. "Yon couldn't give a bank stock away," make money, and IDS, American Express' mutual fund group, is growing at 20 percent a year," Mr. said Mr. Dreman, who bucked the trend and loaded up on solid banks like First Chicago Corp., which zoomed from \$20.25 to \$32, Great buys in battered stocks helping his fund appreciate by hefty 49 percent for 1991. are often created when investor

This year's candidate for most ont-of-favor sector is energy, according to Brian Rogers, who manages the T. Rowe Price Equity Income Fund. "The whole area is

fraught with oncertainty, because shopping outside the United no one is sure what OPEC will States, Jean-Marie Eveillard, who do," he said. Mr. Rogers bought runs the \$300 million SoGen In-Pennzoil Co. as it plummeted from a high of \$76 to around \$45 currently, and he is eyeing Baker Hughes Inc., an oil service group tracing at nearly half its high of 18 him to Europe, where markets on months ago. "I haven't gotten average are trading at only five brave enough to buy it yet," he times cash flow, half of that of admitted, "but it has great finan- U.S. stocks. "There's no real seekcials and it will do well when global drilling picks up."

High yields are another way that battered stocks often find their way into portfolios, especially with money market funds and bank CDs returning less than a paltry 4 percent.

Roger Newell of Newell Associates, money managers in San Francisco, looks at a stock's yield relative to its history and the current market to judge whether it's a bargain. Right now, he's keen on some of the Baby Bells, the regional phone companies.

"They were supposed to be the growth story of the '90s, but when earnings last year didn't come in as predicted, they fell ont of fa-vor," he noted. Economic upturn will change that, said Mr. Newell, who snapped up Nynex Corp., the New York region's telephone company, yielding a healthy 6.3 percent. "Phone companies aren't going to go out of business, and when you can buy a company like that at double the S&P 500 yield (of about 2.96 percent), now that's out of favor," he said.

Other fans of beat-up stock are

ternational Fund, looks at share prices relative to a company's cash flow. The lower the multiple, the better he likes it, and that has sent ing ont of undervalued stocks in Europe," he said.

Two of Mr. Eveillard's favorites are Bayer AG, the German chemical and pharmaceutical company trading at only 2 to 3 times its cash flow, and Promodès SA, the French hypermarket chain, where he holds nonvoting shares at only 2.5 times cash flow.

Back in the United States, a final category of battered stocks is strictly for the intrepid --- Chapter 11 bankruptcies, where a compa-ny stays in business but can legalbold off its creditors while it tries to regain solvency. Here, Mr. Dreman's bold choice is Columbia Gas System Inc., one of the ten biggest losers on the New York Stock Exchange last year.

"The only financial problem the company has is that they overpaid for the gas they were distrib-uting," he said. Columbia is now renegotiating prices with its sup-phers, and Mr. Dreman said he thought that once it emerges from bankruptcy - in a year or so the shares that plummeted from \$45.75 to \$12.75, will recover by at least 50 percent

Best Performing Mutual Funds

Page 9

Leading studiest lunds from Belgium, Britein, France, Germany, Instand, Italy, Lucembourg, Offshore Territories, Switzenand and the United States, Value of \$100, income reinvested, excluding charges. Over one month to March 2, 1992

Fund	Domicile	Performance
Biotechnology Venture Fund	Luxembourg .	139.33
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GT Chile Growth	Offshore Terr	111.11
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Barclays ASF Melaysia	Ottahore Terr	110.61
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FIDELITY SELECT-AUTOMOTY	US Mutuals	110.07
Thomion American Smaller Cos	UK Unit Trust	109.78
Emerging Mika Strategic (m)	Luxembourg.	
Indosite Hong Kong	Offshore Terr	102.75
CU PPT Hang Kong	UK Unit Trust	109.66
CIBC-CEF Malaysia	Ottehore Terr	109.47
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Some Low-Budget Strategies for Investing With High-Rollers

By D. Jacqueline Smith

T is impossible for small investors to get into some very successful mutual funds. Why? Steep minimum initial investments of \$500,000 or so are imposed. However, with a little savvy yon'll be able to invest in these type funds for a fraction of the regular amount.

High-minimum funds are targeted to institutions and wealthy investors. They're typically "investment-counsel oriented, value oriented and afraid of being swamped with cash," said A. Michael Lipper, president of Lipper Analytical Services in Summit, New Jersey. This is in part because a flood of small accounts would drive expenses up.

So why invest in these exclusive funds when with \$1,000 or so you can choose from a slew of top-performers? "The reason you'd want to," explained Kurt Brouwer of San Francisco money manager



less than full-service brokers. Also, they won't pursue you for a sale because they don't "push" securi-

ties. By opening an account at bro-kerages like Jack White & Co. (800 233 3411 for calls within the U.S.) and Charles Schwab (800 526 8600) you'll be able to buy shares in some high-minimum funds. Since 1989, for instance, clients of Schwab have invested \$117 million in the \$1.6 billion PIMIT Total Return fund.

The brokerages set a lower minimum than do the funds. At Schwab you need only a modest \$1,000 to open an account. Jack White has no minimum but you'll be liable for an annual maintenance charge of \$25 on inactive accounts, other than IRAs. However, with both companies, expect to pay commis-sion fees. Each transaction under \$5,000, for example, will cost you around \$30 even though it may involve no-load funds.

· Buy the fund's clone. After receiving nearly 5,000 letters from known to accept it.

get into the Gintel Fund, the management capitulated. They cloned

small investors," said Cecil Godman, executive vice president of Gintel Capital Appreciation. The fixed sum on a regular basis. This strategy forces you to dollar-costaverage, and the steady stream of income also reduces the volatility of the fund, Gabelli Asset - run by another big name manager, Mario Gabelli — will waive its \$25,000 minimum and let you in with no money down providing you agree to invest a minimum of \$100 monthly. Currently the fund is running a "special." Through the end of June, investors need ante up only \$1,000 to become fully fledged sharebolders.

Finally, if yon're bent on being an investing maverick, try sending your fund-of-choice a check for an arbitrary amount. Some have been

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mission 40 percent to 50 percent impatient investors clamoring to

"Many of these letters were from

bronwer & Janachowski. they're managed by some of the best brains on Wall Street." They also tend to have low expense ratios, he noted.

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PIMIT Total Return, for example, a no-load general bond fund with a minimum purchase of \$500,000, has annual expenses of just 0.45 percent compared with 1 percent for the average bond fund. For the three years through 1991, the fund placed third out of 87

funds in its category, posting an annual average return of 13.4 pcrclone fund was born with an initial purchase price of \$5,000 compared with \$100,000 for its sibling.

• Wait for the fund to lower its minimum. Near the end of the year, ask the fund if it plans to lower its minimum. When they do, funds usually take that step at the start of the year. In 1991, \$399 million Mutual Beacon, run by star skipper Michael Price, lowered its mini-mum to \$10,000 for just two months initially. This year, bowev-er, it was reduced permanently — to \$5,000 from \$50,000. According to a spokesperson for the fund, the action was taken to make at least one of the three funds run by Mr. Price accessible to new investors. The \$2.6 billion Mutual Shares and \$1.1 billion Mutual Qualified funds have been closed for 3 years. Partly because of the decline in takeover frenzy, these funds bave been less

successful in recent years than they were in the 1980s. • Sign up for an Automatic Investment Plan. Yon can invest in increments by authorizing the fund to debit your bank account by a cent. The fund's manager, William Gross, is "arguably the best bond manager running mutual funds," said John Rekenthaler, editor of ratings service Morningstar Mutual Funds in Chicago. Mr. Rekenthaler also likes

Southeastern Asset Management Value Trust, a long-term growth fund with a value orientation. With 20 years experience running mon-ey, manager O. Mason Hawkins searches for companies selling at rock-bottom prices. Though market conditions did not favor this value strategy last year, the \$50,000 vanie strategy last year, the 5 50,000 minimum-purchase fund managed to return a solid 39.2 percent, ver-sus a return of 31.4 percent for the average equity fund. It was helped ont by the broad market boom and its bent toward medium capitaliza-tion stocks. tion stocks.

Here are five strategies you can use to circumvent high minimums. • Open an Individual Retire-ment Account. Most funds with steep minimums will allow you to

With the Jyske Bank

ECU-Account you

open an IRA with them for \$2,000 the ability to defer taxes on capital or so. They do this because they gains over time. regard such investments as long Yon can oper uo not move their retirement funds around. And even a paltry \$2,000 in an IRA invested for 20 years is a pretty good asset base for a fund to work with, Mr. Rekenthaler said. The payoff for the investor is not

Yon can open an IRA with PI-MIT Total Return with just \$1,000.

just the building of a nest-egg but tion of products and charge com-

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HE notion that po carries with it responses to the bility has gained incr ing acceptance in U.S. nancial circles in recent years. investors bolding shares, that sponsibility can create proble particularly when stockholders asked to vote on corporate iss (with, arguably, ethical overto at company meetings. The diffi ty of knowing the "right" thing do can be amplified if the comp is based abroad.

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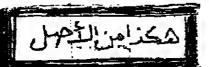
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SATURDAY-SUNDAY, MARCH 21-22, 1992

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4 More Years for Bush? This Equation Says So

By Leonard Silk New York Times Service

EW YORK - Will the moderate economic recovery that now seems to be getting under way be enough to keep President George Bush in the White House for four more years? The answer is yes, according to an econometric forecasting equation developed by Ray C. Fair, an economist at Yale University.

The Fair equation, estimated from data covering all presidential elections from 1916 through 1988, predicts that Mr. Bush will win 57.2 percent of the popular vote in November on the assumption that the American economy grows by only 1.6 percent this year, the latest consensus forecast of 51 leading economists surveyed by Blue

Chip Economic Indicators. The consensus forecast is for 3.1 percent inflation this year.

The Fair equation derives its predictions of presidential elections from three major factors - the growth rate of per capita gross national

The Fair model considers GNP. inflation and an

'incumbency bonus.'

product, adjusted for inflation, in the second and third quarters of the election year, the rate of inflation during the two-year period prior to the election and a one-percentage point bonus for iocumbent presidents or candidates from the sitting president's party.

In the last 19 presidential elections, the equation, applied retroactively, made only three wrong calls, each in very close elections. In 1960, John F. Kennedy defeated Richard M. Nixon by winning 50.1 percent of the popular vote, not losing by the predicted 49.2 percent.

In 1968, Hubert H. Humphrey lost to Mr. Nixon, getting only 49.6 percent, not the model's predicted 51.3 percent. And in 1976, Jimmy Carter beat Gerald R. Ford, winning 50.1 percent of the vote, just half a point more than the predicted 49.6 percent. If the one-percentage bonus for iocumbency had been left out of the equation, the model's predictions would have been right for all three elections.

T HE MODEL has hit the last three elections almost on the nose. It predicted that Ronald Reagan would defeat Jim-my Carter io 1980 by 55.4 percent; Mr. Reagan actually got 55.3 percent. In 1984, the equation predicted 58.3 percent for Mr. Reagan over Walter F. Mondale; Mr. Reagan actually got 59.2 percent.

And to 1988, the model predicted that Michael S. Dukakis would get 46.8 percent of the two-party vote against Mr. Reagan;

Mr. Dukakis actually got 46.1 percent. How reliable is the Fair equation likely to be in predicting that, on the basis of the Blue Chip consensus forecast of real growth and inflation, Mr. Bush will beat Bill Clinton or any other Democratic

candidate by 57.2 percent of the two-party vote in November? Mr. Fair states that the equation would have to be off by a bigger margin than it has ever been for Mr. Bush to lose, Its higgest error was io 1964 when it predicted that President Lyndon B. Johnson would defeat Barry Goldwater hy just 54.2 percent of the two-party vote; Mr. Johnson actually got 61.3. For the 1992 election, Mr. Fair says, the only way Mr. Bush

would be to danger of defeat would be if the economic recovery aborted and fell back io to recession between now and November. The Federal Reservc is not likely to let that happen.

Is there, nevertheless, a chance that this time the Fair model could be wrong?

One reason this business-cyclc based political forecasting equation might be wrong is that this has not been a characteristic short-term recession but a long-term period of structural adjust-ment, to which the model might not apply in catching the mood of the electorate.

BA Makes a Major Move Into Germany

By Steven Prokesch New York Times Service LONDON - British Airways

PLC, which has made no secret of its desire to make Berlin a major center for serving Central and East-ern Europe, said Friday that a new company in which it has a large interest has acquired Delta Air, a German regional airline.

The acquiring company is Deutsche BA. 49 percent of which is owned by British Airways and 51 percent by three German banks: ommerzbank, Berliner Bank and Bayerische Vereinsbank. No price was disclosed. Delta Air has no connection with the U.S. carrier of similar name. Delta Air's previous owners were Crossair, a Swiss carrier, and Friedrich von Bohlen und Halbach, a German industrialist.

Delta Air, which has 190 cm-

1991 after a loss of 92 million DM World War II, British Airways has in 1990, AFP-Extel News reported. operated a Berlin-hased domestic While British Airways is the larg- service in Germany. But after Gerest carrier in Western Europe, its man reunification, British Airways, executives have been anxious to along with other Allied carriers, strengthen the airline's presence in was ordered to withdraw gradually Continental Europe and the Unit- from the market by 1993. The Del-

Deutsche BA, 49 percent-owned by the British carrier, will acquire Germany's Delta Air and expand its routes.

threatened by two developments: the big expansion into its all-important North Atlantic market by giant U.S. carriers like American Airlines and United Airlines and intensifying competition in Europe as a result of deregulation.

ployees, posted a loss of 15 million Under an arrangement created failed and the eastern airline was Deutsche marks (\$8.97 million) for by the Western Allies at end of sbut down early in 1991.

ed States. British Airways feels ta Air deal will allow British Airways to maintain a presence. In seeking a vehicle to stay in the German market and compete with Lufthansa, British Airways had sought in 1990 to take a stake to the East German airline Interflug. But that effort, as well as an attempt by

Lufthansa to take Interflug over.

Deutsche BA plans to expand Delta's operations, which now consist of 19 German domestic and international routes and 10 turboprop planes. "The next stage to the new airline's development will be the introduction within a few months of new Boeing 737-300 aircraft in order to build up a network of domestic and international services," said Richard Heideker, Delta's managing director, who will hecome managing director of Deutsche BA.

British Airways previously formed a joint venture in Russia to create a domestic and international airline, which it hopes to have to

operation by mid-1994. British Airways also tried and failed to merge with KLM-Royal Dutch Airlines. Such a marriage would have enabled British Airways to tara Amsterdam into a major hub and would have enabled it to form ties with Northwest Airlines, which is part-owned by KLM.

Compiled by Our Staff From Dispatches rose 8.9 percent, to 50.49 billion ZURICH - Nestle SA on Frifrancs.

day said it earned a record 2.47 The company, Switzerland's biggest industrial concern and the world's biggest food manufacturer, has been battling with the Agnelli family of Italy since January for

have come from the other side, I would not exclude that the resolu-

tion of this matter would not hap-pen in the next few weeks," said

François-Xavier Perroud, a compa-

He said a report in the New York

Times and the International Herald Tribune that the Agnellis had little further appetite for the fight con-firmed "other indications" that Nes-

tlé received from the Italian camp.

Page 11

1990 despite increased provisions to close factories and restructure operations in North America and Europe. It raised its dividend to 215 Swiss francs per share from 200 francs. been cleared and that some signals

billion Swiss francs (\$1.63 billion) last year and indicated it was close to a victory in its hostile bid for Source Pernier SA.

ny spokesman.

Nestlé said net profit rose g.g control of Perner, the French min-roent from 2.27 billion francs in control of Perner, the French min-Nestlé's chances improved considerably with two recent French court nilings, and on Friday the Swiss company made clear it felt the end of the fight was in sight "Now that the legal situation has

Nestlé Senses

Perrier Victory,

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As previously announced, sales

Coming in Cold: Outsider CEOs Tell How It Is

By Barnaby J. Feder New York Times Service

NEW YORK - When Robert J. Eaton takes over as chief executive of Chrysler Corp. on Jan. 1, coming in as an outsider, he will be joining a club that includes some of the most successful and admired executives in America. Handing over the reins to an outsider - Mr. Eaton is coming from General Motors Corp. -- is by no means as unusual as it once was. Chief executives who were hired on say they faced all of the challenges a longtime company employee faces when elevated to the top spot — and more. Some of these outsiders recently discussed the chal-

lenges. They are Ryal R. Poppa, chairman and chief executive of Storage Technology Corp.; Michael H. Walsh, president and chief executive of Tenneco Inc.; William D. Ruckelshaus, chairman, president and chief executive of Browning-Ferris Industries Inc.; Richard W. Miller, chairman, president and chief executive of Wang Laboratories Inc., and Stanley C. Gault, chairman and chief executive of Goodyear Tire & Rubber Co.

Ryal R. Poppa, Storage Technology I've done it six times but in each case I was coming ioto a troubled situation. People were looking for help. That gives you more of an open door than if it's a healthy corporation.

There's often a wounded prince or two who think they should have the joh. You need to know early on who those people are and whether they are going to be on the team, be a guerrilla fighter, or are on their way out the door.

After sorting out the working relationships, I delve into issues like major customer relationships and product decisions.

In the first two cases, I paid very close attention to the commentary from outsiders like consultants, hankers, and members of the board. I learned that they were too close to the situation and not objective. I had assumed that the transplants. Just because you come in as a CEO doesn't financial elements like the banks and major bondholders mean you can't be rejected.

would have a very strong desire to save the company. In fact, they often wished to be rid of the problem and wanted to move toward liquidation.

You are there to make change. That's the reason that companies go outside. You have to build alliances with the

You have to make yourself personally vulnerable to let

people know you need their help. It doesn't mean consensus management but it does mean collegial management. You do have to make it clear that there is no turning back and you won't tolerate anybody actively working against you. You have to be prepared for things to be worse than you anticipated. I thought I was going to have 90 days to get around the company meeting people. But I discovered there were problems that required getting to work on the restructuring within 72 hours. At Tenneco, we made a

first 100 days. William D. Ruckelshans, Browning-Ferris Industries people themselves can't really predict how they'll react. If you are coming in on the heels of success, it's harder to get change. You have to let them know you admire and

But you have to set up processes so that they can conclude that the changes you want are necessary. You have to have patience. People who come in are like organ

I was very patient. In some cases, it didn't work. After three months, I could see a wall coming but we didn't hit it for a year and a half. It was hard to convince people that the problems on the horizon were real.

Richard W. Miller, Wang Laboratories

You have to quickly figure out who's going to be on your team. You have to find out who tells you the bad news as well as the good news. Inevitably, you wind up bringing in some people from outside. You have to establish trust and a common perspective

on where you are going. You watch how senior executives interact with their staff as well as with you. As you develop a feel of who won't be on the team, you have to move quickly.

It's critical not to get all your information joternally. Go talk to customers and vendors. You have to talk to those who can make you succeed or fail outside the company. I see it like a democracy. If a chief executive couldn't win a general election on who should lead the company, you can't be successful,

Stanley C. Gault, Goodyear Tire & Rubber You have to learn how effectively people manage their operations. That can be done reasonably soon because

you have so many meetings and assignments. I've always expected managers to be very knowledgeable about their business and not to rely on subordinates to answer questions they should know themselves. You have to look at how seriously they take the planning process. Today's success could be very short-lived.

If you come from outside the industry, you come with a pretty clear vision. There are people who move within an ndustry without carrying a bias but it's very, very difficult. You have to have a plan to get around the company so

that people know you. Television is a marvelous vehicle. I talked to all our employees for almost an hour and half almost immediately to outline our objectives and let them see where they fit in.

Swiss analysts said all the signs were that Nestle and the Agnellis, who control Italian carmaker Fiat SpA, would negotiate a settlement. This would give Nestle control of Perrier and leave the Agnellis with a handsome profit. "It's clear Agnelli does not want to lose face. Nestle will probably

raise its offer to all shareholders after first getting an understanding from Agnelli that he will accept the offer for his part," said Rene We-ber, a Bank Vontobel analysi.

But Exor SA, the main Agnell company involved in the fray, and its allies were keeping their options open on Friday. A spokesman for the group, who asked not to be identified, said he could not rule out negotiations, but this was only

one of three possible choices. The others were to simply resist the Nestlé bid or for the Exor camp to sweeten its own bid. "We contin-ue to study all possible courses of

action," the executive said. Nestlé and Banque Indosnez, the French merchant bank, launched a bid for Perrier on Jan. 20, valuing the water company at 1,475 French

See NESTLE, Page 13

Michael H. Walsh, Tenneco change makers to take effective action quickly. That frequently iovolves reaching down to younger people. To ue it all together you have to establish simple

commitment to complete a \$2 billion restructuring to the

You may have to deal with the former leaders reinjecting themselves. I didn't have that problem. But we had some people who felt freer to have at each other once my predecessor left. Your predecessor may tell you how it worked under them but it turns out all different. The

appreciate the past success.

During Mr. Bush's first three years in office, the economy has had an exceedingly slow growth record: 2.5 percent in 1989, 1 percent in 1990 and negative 0.7 in 1991. If the real growth this year comes in at 1.6 percent, the four-year average for Mr. Bush's first term would be just I percent per annum - not enough to sustain the growth of the labor force.

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Expertise in Computers

U.S. Nuclear Labs Offer

By John Burgess lot of hard work is going to Washington Post Service WASHINGTON - Leading be done."

U.S. computer makers and the Department of Energy have reached an agreement intended to direct some of the department's expertise in building nuclear bombs toward creating improved computers.

March 20

The deal would give companies quick access to advanced software, new materials, microelectronics and manufacturing techniques crafted in the Energy Department's national laboratories, often io secret and for the nuclear arsenal.

The agreement was worked out between the department and 12 large computer companies whose chief executives are members of the Computer Systems Policy Project. The companies include International Business Machines Corp., Digital Equipment Corp., Apple Computer Inc., Hewlett-Packard Co., Cray Research Inc. and Compaq Computer Corp. Sandia National Laboratories

will bost a meeting in Alhuquerque, New Mexico, next month for computer industry executives and officials from four other federal lab-oratories to discuss specifics of future cooperation. Some observers questioned how

commercial sector. Many have fosaid a quick pay-off was unlikely.

ed toward commercial pu much the federal labs can offer the many observers said. Some companies already cused on nuclear weapons work and expertise and facilities of the other military technology over the labs. Cray Research, a make expertise and facilities of the last five decades, and even optimists percomputers, recently began software derived from a p developed at Los Alamos N

"There's not much there that's developed at Los Alamos N immediately usable," said Mark Laboratory to study the im Eaton, a vice president of Microelectronics & Computer Technol- to use, the software can simul ogy Corp. of Austin, Texas. "To workings of internal combust exploit this resource base an awful gines and assist io their desig

Olivetti Reportedly Seeks To Broaden Japan Deals

MILAN - Olivetti SpA has been talking with Japanese con nies about widening existing joint ventures and one or more a ments may be announced soon, industry sources said Friday,

The sources said Olivetti has had separate negotiations with Japan's Y-E Data and Canon Inc. Olivetti already collaborates with both groups, but is studying a broadening of their present accords. Olivetti and Y-E Data, a leading maker of floppy disk drives, in 1988 formed a Tokyo-based venture called Pegasus that distributes portable personal computers made by Y-E.

The sources said Pegasus had failed to reach its target of selling 100,000 machines annually. Olivetti and Y-E Data have discussed producing a machine between the size of a palm-top and notebook computer, they said. One source said the machine could be produced io Singapore, where Olivetti already makes typewriters and PCs. The sources said the talks with Canon iovolve printers. The two companies already have a photocopier venture to Italy.

Oliverti has said that it expects to report a 1991 loss of at least 290 billion lire (\$230 million), which does not include costs of its restructuring program announced at the end of last year. Analysis have said net losses probably will be around 400 billion lire.

Computers	···	
lot of hard work is going 10 have to be done." But many were upbeat about co- operation's long-term benefits. "You've got some of the best and hrightest in this country io these labs," said Fiper Cole, associate gen- eral counsel for Sun Microsystems Inc. and the computer industry's head negotiator io talks with the Energy Department. "You've got funding that's outside of industry funding, You've got a pool of re- search talent and research results." The arrangement superficially resembles elements of a French proposal to comhine parts of Thomson SA, a state-owned elec- tronics company, with the Atomie Energy Commission's todustrial arm. That plan, however, seems to be running into prohlems. The agreement on Thursday marked a milestone in efforts by the Energy Department, which em- ploys about 59,000 scientists and engineers, to find a new mission to the post-Cold War era. Skills used in building military products — new materials for use	Image: States of annual return on Certificates denominated in: Pound Sterling: 11.75%	rs, Deutsche Marks, Pound Sterling the following denominations: N. 5000, 10000 and 100000 20, 5000, 10000 and 100000 20, 5000, 10000 and 50000 20, 50000, 100000 and 50000 20, 50000, 1000000 and 50000 20, 50000, 1000000 and 50000 20, 50000, 1000000 and 500000 20, 50000, 1000000 and 50000 20, 50000, 10000000 20, 50000, 10000000 20, 50000, 1000000 20, 50000, 10000000 20, 50000, 1000000 20, 50000, 10000000 20, 50000, 10000000 20, 50000, 1000000 20, 50000, 10000000 20, 50000, 10000000000 20, 50000, 10000000000 20, 50000, 100000000000000000000000000000
as nuclear bomb components or advanced communications sys- tems, for instance — can be direct- ed toward commercial purposes, many observers said. Some companies already use the expertise and facilities of the federal labs. Cray Research, a maker of su- percomputers, recently began selling software derived from a program developed at Los Alamos National Laboratory to study the impact of missiles. Modified to make it easier to use, the software can simulate the workings of internal combustion en- gines and assist to their design.	 Deutsche Mark : 10.25% US Dollar : 8.75% Japanese Yen : 7.75% Payable on half yearly basis These rates are valid torisees upper 10th April, 1992. Authonsed banks at home and abread will issue Cernificates, pro- return periodically and repay principal on maturity. These Certificates can be purchased without limit by individuals, firms, institutions and bodies corporate excluding banks and financial institutions operating in Pakistan. These Certificates can be purchased on payment of the value in respective foreign currency. No application or registration is required. Payment for purchase of the Certificates shall be made from a foreign currency account held in Pakistan, remittance from abread in favour of the Office of Issue, tender of respective foreign 	 Payment of periodical return and principal on maturity will be made by issue of respective foreign currency notes, allowing credit to the Foreign Currency Account, issuing Demand Draft, Telegraphic Transfer, Mail Transfer, and Travellers Cheques or at the option of the bearer in Pak, tupes. These Centificates may be encashed after two years from the date of issue at a penalty of 1.5% per annum for the unexpired period. Banks can discount these Certificates in foreign currency after two years from the date of issue. Panks can also discount these Certificates in local currency any time after issue.
been talking with Japanese compa- the ventures and one or more agree-	 No charge shall be levied at the time of usue or payment of return or matority proceeds. 	 Banks can make advances in local currency against the security of these Certificates. Being bearer, no claim of any nature will be entertained in case any Certificate is lost, scolen, destroyed, mutilated or burnt.
industry sources said Friday, s had separate negotiations with c Oliverti already collaborates with	The return on the Certificates shall be payable half yearly on presentation of the Certificates together with the coupons at-	For any further information please contact. Securities Department, STATE BANK OF PAKISTAN, 11th Floor, Shaheen Complex,

STATE BANK OF PAKISTAN, 11th Floor, Shaheen Complex,

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AUTHORISED BANKS: Makin Bank, Varional Bank of Pakistan, Muslim Commercial Bank, United Bank, Allied Bank of Pakistan, Industrial Development Bank of Pakistan, Furn Wurtern Rank, Bank Commerce Al-Habeb, Mehran Bank, Indus Bank, Union Bank, American Express Bank, Bank of America, Bank of Tokvo, Bank of Oman, Standard Durternet Bank, Unbank N.A., Chase Manhattan Bank, Deutsche Bank, ABN - AMRO Bank, Bangue Indonuzz, ANZ Grindlavs Bank, Middle East Bank, Emirates Bank, International, Hongkong Bank, Joha Bank, Habib Bank A.C. Zurich, Int. Fin. Investment & Com, Bank, Rupali Bank, Pan African Bank & Societe Generale French Bank,

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INTERNATIONAL HERALD TRIBUNE, SATURDAY-SUNDAY, MARCH 21-22, 1992

MARKET DIARY

Stocks End Mixed The Dow In Triple-Witching Daily closings of the Dow Jones industrial average 3300 3250 United Press International interest rates to the economy and NEW YORK - Stocks closed 3200 corporate earnings." mixed in choppy trading Friday as Supporting his point on an im-3150 improved prospects for an economproved outlook for corporate profic rebound and better corporate its were gains made by two key 3180 earnings helped the market survive Dow components, 3050 a plunge in bond prices. Goodyear Tire & Rubber rose Analysts said the session was 24 to 66% after Merrill Lynch 3000 🗍 dominated by program traders as raised its first-quarter estimates for many investors chose to stay on the the company to 80 cents a share 2950 from 70 cents. N.Y. Stocks Allied-Signal climbed 21/2 to 51% after projecting first-quarter earn-ings of about 85 cents a share, up sidelines rather than take chances during the year's first "triple-witchfrom 47 cents a year ago AT&T paced the Big Board ac-tives, gaining % to 40% after getting a \$1.4 billion cootract from the ing" hour. The Dow Jones industrial average, which rose 7.15 points Thursday, gained 14.99 points to 3,276.39. Internal Revenue Service. Glaxo Holdings followed. rising Advancing issues outnumbered declines 6-to-5. Volume was heavy, % to 26%. Among some of the blue chips, IBM edged up ¼ to 86%. Philip with 246.71 million shares changing hands, up from 197.28 million Morris rose 1/2 to 771 and Merck on Thursday. Volume was inflated fell 14 to 1475. by the triple-witching hour, the Chambers Development led the Amex actives, slipping a to 10. The company said it is cooperating with a Securities and Exchange Comquarterly expiration of stock-index futures and options that often causes volatility. Hugh Johnson, head of the inmission investigation into events surrounding the company's stock plunge. Chambers shares (ell by more than \$19 on Wednesday folvestment policy committee at First Albany Corp. in Albany, New York, said the market overcame the burden of plunging bond prices belowing its adoption of an accountcause "it's becoming clear the econ-omy is recovering and investors are beginning to shift their focus from perceal. **Dollar Edges Higher But Big Gains Vanish** Compiled by Our Staff From Aspatches traders to believe the sell orders had NEW YORK — The dollar was mostly higher on Frid but it closed well below its here wels for the day when a late bout it down from a solling began, with the reversal showing up in New York trading. Advanced Declined Unchanged Total Issue New Highs New Lows

"A lot of people are long dollars and decided to unload some at the an selling pulled it down from a 1992 record Europeao close," said Cbuck Spence of First Interstate Bank.

In late London trading, the dol-lar leapt through 1.68 Deutsche marks, a longstanding resistance level, but large sell orders placed

Foreign Exchange

near the European close knocked it down to 1.6714 at the end of trad-ing in New York, slightly higher than Thursday's 1.6708.

comic recovery, which will be bol-stered next week by strong gains in Traders said the dollar first fell durable goods and personal income figures for February, said Neil against the yen, but there was oo

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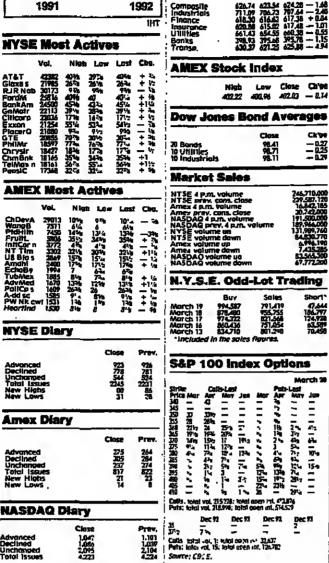
Scud missile equipment, thereby defusing a showdown with the Se-curity Council of the United Na-tions, also pressured the dollar,

Despite Friday's reversal, the

dollar is underpinned by investor

confidence in a steady U.S. eco-

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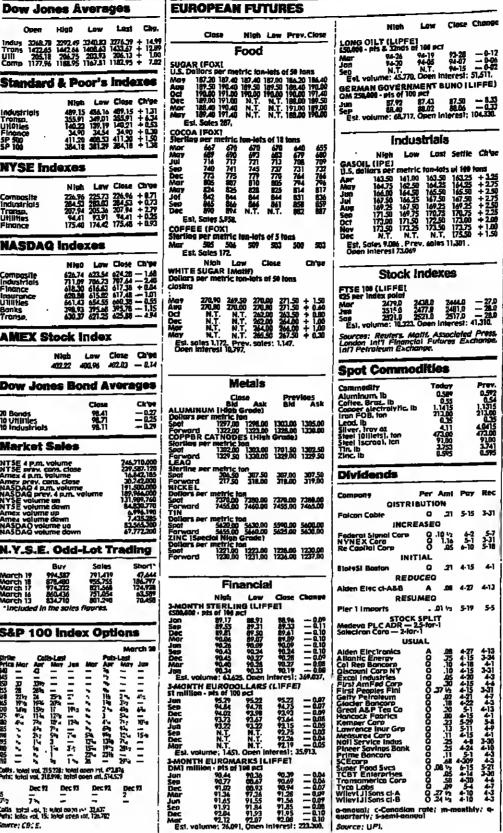
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U.S./ AT THE CLOSE

Chambers Cooperates in SEC Probe PITTSBURGH (UPI) — Chambers Development Co. said Friday that it was cooperating with a Securities and Exchange Commission investiga-

it was cooperating with a securities and Exchange Commission into events surrounding the company's stock skid. Uon into events surrounding the company's stock skid. Chambers stock nosedived \$19,125 a share Wednesday in a sell-off

champers stock nosedived \$19,1.25 a share wednesday in a self-off sparked by the company's adoption of an accounting change that reduced previously stated 1991 earnings nearly 97 percent, to \$1.5 million. It was the most active issue on the American Stock Exchange Wednesday, Thursday and Friday. It closed Friday at \$10 a share, off 62.5 cents The Wednesday plugge property a place action and

The Wednesday plunge prompted a class action suit, charging that Chambers management conspired to conceal adverse information in an effort to maintain artificially high market prices for the stock. There have also been allegations that some senior Chambers executives

sold their stock before announcing the accounting change. Chambers has denied all the allegations.

2 at BNL Plead Guilty on Iraq Loans

ATLANTA (AP) — Two former employees of the Atlanta branch of Banca Nazionale del Lavoro, Italy's largest bank, pleaded guilty Friday to conspiring to arrange more than \$5 billion in unauthorized loans to Iraq. They and three others who pleaded guilty last year are expected to testify at the June trial of the Atlanta branch manager. The government says the manager, Christopher P. Drogoul, was the key figure in a scheme to defraud the Atlanta BNL office of about \$5 billion used to finance the sale of agricultural and industrial products to Iraq between 1985 and 1989. Federal prosecutors have declined to say whether any of the money was

used to purchase arms during Iraq's military buildup before the Gulf War. Therese Marcelle Barden, former bank vice president, and Amedeo Decarolis, a former clerk, pleaded guilty to conspiracy charges Friday.

IRS Reaffirms Contract for AT&T

WASHINGTON (AP) — The Internal Revenue Service on Friday affirmed its decision last year to award a \$1.4 billion contract to. American Telephone & Telegraph Co. to update the tax agency's comput-

er systems. The oews helped AT&T's stock rise 75 cents to close at \$40.625. The 1RS decided in July to give the contract to AT&T, but Internation-al Business Machines Corp. and Lockheed Missiles & Space Co. protest-ed. A panel of IRS and independent experts re-evaluated IRS needs after the accurate the state of the state cd. A panel of INS and independent experts re-evaluated INS needs after the a contract appeals board ruled that the tax agency had not adequately justified awarding the contract to AT&T, the highest bidder. The re-evaluation showed that although the cost was the highest of the three, the AT&T proposal would best serve the government's need for

technical capabilities, management and support services, work force productivity and protection against future additional costs, the IRS said.

Unisys to Settle Shareholder Suits

BLUE BELL, Pennsylvania (Reuters) — Unisys Corp. said Friday that it would pay \$18 million to settle all remaining shareholder lawsuits that arose from a government investigation into financial disclosures for 1989 and 1990 and the company's suspension of dividends.

A total of 17 suits, including 15 class action suits settled for \$15 million, A total of 17 suits, including 15 class action suits settled for \$15 million, will be terminated under the agreement, it said. The class action share-holders may also get an additional \$5 million, based on future Unisys earnings through 1994 and other factors, the company said. Unisys said that despite the settlement, it "expressly denies any wrongdoing by the company or its officers and directors."

For the Record

The Chicago Board of Trade and the Deutsche Terminbörse said they had signed a "memorandum of understanding" covering a potential joint venture in German government bond futures. (UPI) venture in German government bond futures.

The Securities and Exchange Commission has approved a request by the American Stock Exchange to list options and warrants in the Eurotop 100 index, the European Options Exchange said, Options and futures in the Eurotop index, based oo 100 of Europe's most beavily traded shares, are already traded on the EOE and Zurich's Swiss Options & Futures Exchange (Reuters)

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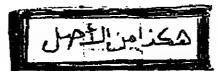
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Compiled by Our Staff From Dispatches

try employees was worth a total 9.04 percent in-

The union said in a statement the settlement, for

workers in the state of North-Rhine Westphalia,

was made up of a 7.2 percent general wage rise on

Major region-by-region negotiations for large

groups of metals industry workers, for whom the

unioo is demanding raises of up to 9.5 percent for

threat of a possible strike.

crease in average carnings.

top of increases in basic pay.

Rewers

Strike Threat in Germany

EUROPE

Page 13

Operation and other formation of the second **U.K. Inflation Stands** Siemens Sets Below Rate in Germany Poland Rail

the first time in 25 years, a development Prime Minister John Major called "excellent news,"

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ad Guilty on Iraq Lo The annual inflation rate in Britain was 4.1 percent in February, the government said Friday, nnchanged from January. But the figure was lower than the 4.3 percent rate in Germany, where the cost of living has been rising since unification.

"For the first time in a quarter of a century, we have a lower inflation rate than Germany, and no one is in any doubt that our inflation is head-ing ever downwards," Mr. Major said during a campaign visit to the northern city of Bradford ahead of the April 9 general election.

Neil Kinnock, leader of the op-position Labor Party, said the in-flation figures were "bad news for Britain" because too high a price had been paid in rising unemployment, bankruptcies and home repossessions. "The government is suppressing

Revenue and profits or

losses, in millions, are in

local currencies unless

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n Corp, 1991 1,390, 83,00 0,1*5*

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1999 1.328. 83.00 0.15

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COMPANY RESULTS

Netherlands

Sweden

Hoogovens

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9 Months Revenue ______ Net Inc. _____ Per shore res ferred during

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1991 1990

Remers LONDON — Britain's inflation my," Mr. Kinnock said while camrate is below that of Germany for paigning in Cardiff, Wales. The inflation figure was general-

and footwear.

ly in line with conomists' forecasts. Several analysts said they were not surprised that inflation was low, given the depth of the recession. Economists also cautioocd

against reading too much into the companison with Germany, where to Western Europe's train network. inflation has been pushed up by the effects of bringing 17 million former East Germans into the economy. British housing costs fell 8.7 per-

A & P

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 Net Inc.
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 Per Share
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Revenue ______

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2nd Quar, Revenue

Ist Half Revenue _____ Net Inc, _____ Per Share___

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1992 3,660 (0)826.9

Nat'l Service Ind.

cent in February from a year earlier, because of a decline in outstandinfrastructure. ing mortgage debt. Gasoline and seasonal food prices rose, as did prices of household goods, clothing With Britain stuck in the longest

business recession since the 1930s, Mr. Major and the Conservative Party has been struggling to over-take the opposition Labor Party in opinion polls. Of the two latest national polls, one gave the Conservatives a two-point lead, while the other put Labor four points ahead. and Development.

around 750 million DM, a spokes-

nies from Eastern Germany in the May Total 40%

Restoration

Compiled by Our Staff From Dispatches MUNICH - Siemens AG said Friday it had signed a letter of intent for a 2.3 billion Deutsche mark (\$1.38 billion) project in modernize the railway link between Berlin and

raise, while the government has stuck to its offer of 3.5 percent. Warsaw, enhancing Poland's access The union is also demanding an increase of 550 Deutsche marks (\$330) in the annual vacadon If approved, work could begin bonus, far above the government's offer of 75 DM. this year to supply modern facili-An arbitrator is expected to be appointed next week in try in break the deadlock within a deadline ties for electrified trains and rebuild switches, communications, embankments, bridges and other of six weeks, during which no strikes can be called. Also Friday, the IG Metall metals and engineer-Improving the 500-kilometer ing workers union said a pay deal reached earlier this week for 7,000 heating and ventilation indus-

(310-mile) rail connection would enhance Poland's des with Western Europe and boost Berlin's old standing as a rail hub oow that its borders are open. Siemens said talks to arrange fi-

nancing for the project are under way with the World Bank, the European Investment Bank and the European Bank for Reconstruction

Siemens's share of the project is man said. Other companies in-volved are Dyckerhoff & Widman AG and Hochtief AG, majority-owned by utility RWE AG. Sie-mens said it would include compa-in Finmeccanica May Total 400%

4th Quar. 1991 1990 Revenue ____ 2748, 2,770, Net Inc. ____ 14.10 31.60 Per Shore ____ 4.42 0.83 project. (Reuter, AP) Year 1991 1998 Revenue ____ 11,590, 11,390, Net inc. ____ 70,70 151,80 Per Shore ___ 1,85 3,95

Full name of company is Graat Atlantic & Pacific Teo. **Thyssen Predicts Decline in Profit** 2nd Quar. 1992 Ravenue _____ 1,620, Net Inc. ____ 84.00 Per Shore ___ 0.54 1991 1,380, 87,80 0,56

Reuters DUISBURG, Germany - Thys-1991 2,710 16200 sen AG said Friday that it expected results for the 1992 financial year to be markedly lower than last year. But Heinz Kriwet, Thyssen man-

agement board chairman, said in a 1991 2,200 78,00 speech to the annual shareholders 1991 3,740 21_50 meeting that the steel and engineering group's results would be well in the black for the year, which ends

> profit totaled 307 million Deutsche marks (\$184 million). In the five months ended Feb.

1992 1997 39(150 38(4.70) 15.80 14.80 0.32 0.30 1992 1997 7952.18 790,997 32.40 39.40 8.67 0.50 29, group sales rose 1 percent, to 15 billion DM, Mr. Kriwet said, and orders rose nearly 4 percent,

Sept. 30. In financial 1991, pretax

parent company said Friday. Uoder a plan announced Thursday, Finmeccanica would be incorporated into Societa Immobiliare & Finanziaria PA, its publicly traded financial services and real estate unit. Finmeccanica would first give its parent company, Istituto per la Ricostruziooe Industriale, the 62.3

percent of SIFA it controls; SIFA would then absorb Finmeccanica. IRI President Franco Nobili said the company would raise 350 billion lire from placements with institutions and would issue 350 bil-

lion lire of convertible bonds. Two other operations would raise up to 1.9 trillion lire,

Wage Talks With Public Sector Workers Deadlocked 1992, have been under way since March 4, and all

have so far been adjourned with no result. Meanwhile, a study by the Institute of German STUTTGART, Germany - Wage talks between the government and Germany's public sector employees broke down Friday, raising the Economy said that Western German industry had the highest labor costs in the world last year for the The union representing the 2.3 million public third consecutive year, mainly because of the strength of the mark and rising social welfare costs. sector employees is demanding a 9.5 percent pay The institute, which is financed by German industry, said Friday that labor costs in West

German industry were 40.48 DM an hour in 1991. 1.65 DM higher than in Switzerland.

Separately, an Economics Ministry spokeswom-an said Friday that Germany is ready to resume export credits to Russia after a two-month freeze.

A German interministerial council has already approved the first goods on a list that Russia had presented to Bonn, she said. The items include food, medical supplies and spare parts.

The council has agreed to grant export credit guarantees for the goods, all from East German firms, and is now only waiting for documents from the Russian state bank before export cover would take effect, the spokeswoman said.

Moscow last week agreed in new conditions set by the Bonn cabinet in January for so-called Hermes export guarantees covering trade with former Soviet republics. (AP, AFX, Reuters)

NESTLE: Perrier Victory Sensed

francs per share or a total of 13.3 billion francs.

A mooth later. Exor and its allies, which already held a 49.3 per-MILAN --- The restructuring of Finmeccanica SpA, the giant statecent stake in Perrier, made a counowned engineering and aerospace terbid, offering the same price. group, should raise up in 2.6 tril-Because of the Agnelli's near-majority stake, it would have been difficult for Nestlé to acquire lion lire (\$2 billioo) and leave 40 percent of the firm in private hands, the president of the group's enough shares to win its bid.

The Swiss company took the Agnelli group in court over the way it in the bid, added to its stake on bad built up its Perrier holding. Rulings by courts in Nimes and Paris effectively cut the Agnelli camp's holding to 23.7 percent.

Nestlé already owns the French mineral water producer Société Générale des Eaux Mioerales de Vittel SA and the German mineral water compaoy Blaue Quellen Mineral- & Heilbrunne AG. But it has hinted for a long time that it wanted to increase its mineral water activities with a major purchase.

agreed to sell Perrier's Volvic said.

Very briefly: (Continued from first finance page) brand, representing about 20 percent of the target company's value,

to BSN, the French food company. BSN bas separately bid for Exor as a way to pressure the Agnelli's into allowing Nestle to acquire Per-

TIET. For much of the takeover battle, the Bahrain-based Arab Banking Corp. has been buying shares in Perrier. The bank, which has said it was oot associated with either side Thursday, the stock exchange association revealed Friday.

The hank purchased 10,000 shares for 15.62 million francs, or 1,562 million francs each, representing 0.11 percent of Perrier's capital and raising the total Arab Banking stake to about 5.68 percent.

Io addition, Goldman, Sachs & Co., which has recently been an active buyer and seller of Pernier shares, bought 4,850 Perrier shares As part of its offer, Nestle has frances per share, the association

• The Bundestag, the lower house of the German legislature, again passed a proposal to reduce the number of regional central banks from 11 m nine, as the Bundesbank wants; the upper house, or Bundesrat, rejected a similar proposal in November.

• The EC Commission's plans to cut high costs of transferring money between European Community banks are to be agreed next week, EC officials said

The commission said it had reached an agreement with Japan ending a dispute over port dues EC shipowners have had to pay when using Japanese ports, through the controversial Harbor Management Fund. · Czechoslovakia became the first East European country to sign a free trade pact with the seven-member European Free Trade Association.

· Banca della Svizzera Italiana, majority-held by Swiss Bank Corp. announced a one-for-nine rights issue to finance a restructuring under which it will unite SBC's private banking activides in a oew company. SBSI Holding AG, and give up most of its retail banking operations.

 Moulinex SA said that 1991 group oet profit had risen 11.2 percent to 149 million French frances (\$26.28 million), and that revenue from Krups, which it acquired in January 1991, had helped boost sales 40.3 percent to 8.36 billion francs.

· Bongrain SA, the French agribusiness group, increased its consolidated net attributable profit in 1991 by 11.8 percent to 350 million francs.

• HBV, one of Germany's two unions representing bank workers, urged more than 10,000 employees in six states to stage one-day strikes.

• Bekaert NV, the Belgian maker of steel cord, and Bridgestone Corp., the on Thursday in Paris for 1,551 Japanese tire maker, have agreed to phase out their 22-year old joint venture, Bridgestone-Bekaert Steel Cord Co.

Reuters, Bloomberg, AFX

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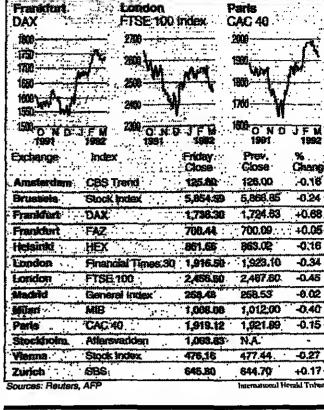
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Japan's Car Quotas: a Vote for Bush

By David E. Sanger New York Times Service

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TOKYO - Well before the U.S. presidential primary season began, Japanese officials and industrialists made no secret that their candidate was President George Bush.

And this week those who run Japan Inc. found a way to make their first campaign contribution when the government announced a new, lower limit on Japanese auto exports to the United States.

Unlike virtually every other trade concession made in recent years, this one was Japan's idea, not America's. Moreover, timing was crucial.

In discussions in the last few weeks, Japanese involved in the decision said they wanted to act late enough to avoid accusations that Japan was meddling in the primaries, but early enough to bead off election-year calls for more restrictions on Japanese products. In the end, Japan's industrial leaders chose

the plan that they guessed would cost them the most in the short term but the least in the long term. Late Wednesday, after a last-minute analy-

sis of the results in the Michigan primary, they decided to impose the tightest limits in the 12-year history of the voluntary export ceilings, hoping that even if auto companies were forced to forgo some sales in North America this year, they would avoid a big backlash as the election approaches.

More carefully timed concessions may fol-low, perhaps with an announcement about

HONG KONG - China's booming Shenz-

hen special economic zone plans to overhaul

regulations governing share trading, particular-ly for the "B" shares reserved for foreigners, a

Shenzhen stock exchange member said Friday. Tony Town, managing director of Shum Yip Investment & Development Co. a Hong Kong-

the Pennsylvania primary.

"I don't think that we are making that big a sacrifice, and we are presenting a big gift," a

Jakarta Suspends Ban **To Get Talks Rolling**

Reuters

JAKARTA - Indonesia, which banned car imports 18 years ago, will make an exception to meet the needs of about 70 heads of state and officials attending the Non-Aligned Movement summit in Jakarta in September. A spokesman for PT Bimantara Citra, headed by one of President Suharto's sons. said Friday the government had appointed his company to import 1,000 cars.

It was not clear if the company would be allowed to resell the cars. An import ban was imposed in 1974 to promote Indonesia's local car industry.

senior executive of one of Japan's biggest carmakers said Thursday, insisting on anonymity.

The main idea is that we are sending a political message. And the message is that we are not an uncaring juggernaut, cruising into the U.S.A."

Under the plan announced Thursday by Kozo Watanabe, the minister of international

based company that advises foreign investors on the market in the Sheazhen zone, said the

present regulatory system would need to be changed as more B shares came to the market.

The Shenzhen stock market, which officially

So far the glass products maker China South-

opened only to domestic trade last year, launched B share trading on Feb. 28.

China's Shenzhen Zone Plans to Overhaul Stock Rules

new limits on steel exports sometime around the Pennsylvania primary. trade and industry, the ceiling on auto ex-ports to the United States will be set at 1.65 million, effective April 1, far below the current ceiling of 2.3 million.

But over five years, as Japan opened more "transplant" factories in the United States, Japanese automakers have not come close to the old limit.

Last year, they shipped only 1.76 million cars to the United States, and until Thursday it seemed the number would hold this year. Now, the Japanese car makers will have to forgo sales of about 100,000 cars, or move

their production to plants in North America. That means Japan's share of the American auto market, now 30 percent and still growing, is unlikely to be affected.

As a result, the Big Three were not impressed with Japan's move.

"All that has happened is that the Japanese government has proposed a voluntary level for 1992 at about the same volume their automakers imported into the United States from Japan in 1991," the chairman of Ford Motor Co., Harold A. Poling, said Thursday. "So, where's the reduction?"

Chrysler Corp. called the lower import cap "a small step in the right direction," but no concession. Chrysler called for 1 million or fewer annual imports from Japan "to get us

back to a level playing field for everybody." A General Motors Corp. spokesman said Japan's announcement gave "the misleading impression that something meaningful is be-ing done to reduce the U.S. trade deficit."

ern Glass is the only B share trading in Shenz-hen. Mr. Town said that more than 10 B share

issues would be traded by the end of the year.

Hong Kong-based brokers say the B shares are an important experiment in attracting for-

eign capital, but uncertainties linger over how

the fledgling markets will be run.

Pro-China Newspapers Question Midland Deal

Renters

whether it will move its headquar-HONG KONG - Hong Kong's ters out of Hong Kong, a decision pro-China press, often a mouthpiece that could threaten confidence in for official comment from the main- the colony. Chairman William land, stepped up its criticism on Purves was quoted in three newspa-Friday of HSBC Holdings PLCs pers as saying it would probably plan to buy out Midland Bank PLC. shift some operations to London if The Ta Kung Pao daily newspa-

The Ta King Pao daily newspa-per called on HSBC, the parent of Another China-backed daily, Wen Wei Po, also questioned the Hongkong & Shanghai Banking deal "HSBC taipans [top execu-Corp., to be committed to Hong Kong as China's resumption of tives] are handing the immediate mterests of shareholders to a British sovereignty in 1997 approaches. bank. Is that a long-term perspective Hong Kong people have every reason to ask HSBC, which still or are there hidden motives?

Wen Wei Po called on HSBC to enjoys privileges here, to be comreveal its inner reserves, a closely mitted to the smooth transition, guarded secret, before 1993, when stability and prosperity of Hong it is obliged to do so under European Community regulations.

Kong and enhancing confidence in the territory," said Ta Kung Pao. "Some people suspect that HSBC On Tnesday, Hongkong Bank said it was discussing a bid for the S5.3 percent of Midland Bank it before they are revealed in 1993," it does not already own. Many obsaid. "The way to do that might be to pay a premium for Midland or servers expect the offer to take the use other means to transfer them on form of a stock swap. While HSBC has yet to say to Midland's books."

Recession Slices Mandarin Profit

Compiled by Our Staff From Dispatches HONG KONG — Mandarin Oriental International Ltd., the botel chain controlled by the Jardine group, announced Friday that its profit had dropped 17.4 percent last year to \$37.4 million on revenue that rose marginally to \$127.2 million marginally to \$127.2 million.

Still, its chairman said that the upturn to Hong Kong-based Mandarin's business that began in the second half of last year had continued in the early months of 1992.

The chairman, Simon Keswick, said 1991 had been a difficult year for the botel industry due to the Gulf War and recession in several important markets. Mandarin's Manila, Jakarta and Macao botels reported im-proved earnings but profit fell at the Hong Kong, Bangkok, Singapore

and San Francisco operations. Managing Director Robert Riley said the biggest cloud on the 1992 horizon was the Mandarin Oriental in Jakarta, where occupancy in the first two months of 1992 fell to 59.3 percent from 75.3 percent in the comparable period last year. (Renters, UPI) comparable period last year.

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Sources: Reuters,	And the second second		International	Heraid Trib

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Very briefly:

• The Hong Kong Stock Exchange said it would replace the Hong Kong Index of blue-chip stocks with a more comprehensive All Ordinaries Index from April 6; There will also be seven separate indexes for industrial sectors, up from four currently.

• Texaco Inc. has won exploration and production rights to three areas in the Gulf of Thailand, officials at Thailand's Industry Ministry said.

• Vietnam's agricultural minister said reforms that changed Vietnam. from a rice importer to a major exporter have helped produce a record southern spring crop.

. Taiwan, casing restrictions on investment in China, will allow its businesses to manufacture 58 more types of product in factories on the mainland, include machine tools, some household appliances, cameras, digital watches, batteries and musical instruments.

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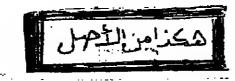
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By Bernudine Mon T EW YORK - When

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International Herald Tribune A Special Report

Saturday-Sunday March 21-22, 1992

Fashion

The 'Correct' Clothes For a Season of Crisis

ARIS - Dictatorship is on the rise in fashion. A genera-tion ago, liberal attitudes invaded fashion territory, and style became a matter of personal expression within the spirit of the age. No

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Yet, a more sinister dogma is taking hold: Politically Correct fashion. The PC position takes as its starting point an intellectual concept: that the glitzy 1980s are over and that a new fashion

COMMENTARY

broom must sweep away all that be-longed to the last decade. The gallop-ing consumption that produced a golden age for designer fashion is now derided as frivolous and distasteful. A State State of Colors must be sober, styles discreet, and people should dress (preferably in a white T-shirt from the Gap) in tune with hard times. Nothing in history suggests that when things get tough, fashion goes on hold. The reverse is true: From the French Revolution to the Depression of the 1930s, clothes for crises have ----been challenging, provocative, glamor-ous. Significantly, that is the current mood in London's clubland, where elaborate makeup and chignons, with sensual, colorful clothes, are worn in defiance of a drab world. Vivienne

Westwood, always at fashion's forefront, showed Hollywood glamour laced with denim and stretch in her London show.

"I don't even think that long skirts are particularly sensible," she said. "But then fashion isn't about being sensible, but about the way you feel." The Pans shows have opened against

a nervous and dismal economic climate. Yct, the early shows are all; in their different ways, taking fashion to the edge. The black shrouds that cloak Comme des Garçons's defiant feminism have never been blacker; shoulders have shrunk significantly from padded to poor boy; skirts have dropped dramatically from thigh-high to ankle-deep. All this will reinforce a general criticism that fashion is out of touch, even out of order. Within the beleaguered trade, people ask: Why rock the boat when clothes are a hard sell?

The answer is that if designers are going to find the way forward for fash-ion in the 1990s, they have to be bold and resolute. The alternative is running scared, as so many shows did in Milan, where pantsuits were offered as one still believes in dressing by the Great Dictator: hemlines down! pants in! bosoms out! think pink! a sop for women who can't make up their mind about skirt lengths. Those who want to wear pants will buy them. who want to wear pants will buy them. But will they be fooled into thinking that the purchase is anything other than wait-and-see?

> Another politically correct position is about fashion and sex, where the idea is that in the age of feminism and in the shadow of AIDS, designers should be showing less and respecting women more. The recent lingerie looks and pervasive transparency seem shocking to many women. But the run-ways seethe with naked flesh and with images of drag-queens and bondage because fashion reflects life as it is, not as it ought to be.

> N charting fashion's future, it is mistaken to imagine that there is only one true path: that skirts can only be long and skinny and never short and wider; that clothes must only be plain and never wildly decorated; that colors have to whisper rather than shout; that androgynous pantsuits cannot coexist with feminine dresses; that designer fashion has one point of view, and that there is no alternative.

> Instead, we should all celebrate the fact that the Paris ready-to-wear shows offer such vibrant diversity. Out of the meeting of minds and the clash of cultures, from the weird, the wacky and the wearable, will emerge the look that ultimately defines the decade.

There is no such thing as "right" and "wrong" fashion — only good and bad design. And the one sure thing about the style of the 1990s is that nothing will come ont of concentrating on classics and maintaining the status quo, however PC it is for fashion to lie down and play dead. As Karl Lagerfeld says: Politically correct fashion should be the opposite of what people expect. Fashion in difficult times should be more exciting, daring and advanced."



Suzy Menkes Karl Lagerfeld's transparent, ankle-length skirt and body-conscious jacket.

Lagerfeld's Lust for Long Maxi Is Accessory to a Skinny Silhouette

By Suzy Menkes

ARIS — The maxi skirt — a free fall down to the ankles - has arrived back in fashion. Karl Lagerfeld electrified the runway Friday with flashes of bright hose and sheer length of leg, but all seen through the slits or thin veils of his decisively long skirts. Taken with new jacket shapes, raised in the waist hut long and lean, it made a persuasive new silhouette.

"It makes everything else look old-fashioned and obsolete," raved Joan Kaner of Neiman-Marcus, as she tugged at her short skirt hackstage.

"I'm going to wear it - I think it's very sexy with all the slits at the hem," said the socialite Susan Gutfreund.

The show was a tribute to Lagerfeld's chullient creativity. That will be stretched still further if the polymath designer becomes director of the studio at Chloé, the house where he was designer for 20 years until 1974 and still holds rights in the fragrance. Sources close to Lagerfeld said Friday that the Karl Lagerfeld company will be sold by Cora-Revillon to Dunhill, which owns Chloe, with Lagerfeld himself as part of a package. Lord Douro, Dunhill's chairman, said Friday that discussions were in progress.

AGERFELD showed a hrilliantly inventive collection, hut are his long skirts a fashion revolution? No, because they were just an accessory to the designer's skinny silhouette, and because they did nothing to cover up

the legs. Right from the opening leather jackets and lean knits, the accompanying skirts were made in stretch tulle so fine you could strain yogurt through it. Or they were slatted at the hem showing hose that matched the top halves.

Lagerfeld said that he was inspired by Czech Cuhism, which meant that vertical lines were hi-sected with horizontals, done in cabling, stitching or in fiery red sequined embroideries on black crepe evening dresses. The colors were somber, the softand-sour greens and mauves of the Cubist period.

"More than ever it is about cut," said Lagerfeld, to explain the jigsaw puzzles of jackets that had diamond seaming at the midriff, ties below the bust, or a bottom half that flared into pleats from the hips to balance the tiny shoulders. These tailoring ideas, with their subtle play on proportions, are Lagerfeld's building bricks.

Since everything was layered — a curvy hip-length jacket, a thigh-length tunic or a three-quarter coatdress, - the skirts are optional. Women may replace them with narrow pants. But it was Lagerfeld's fashion genius to make the unlikely transparent skirts or sveite slits an option that, at least for the duration of the show, seemed worth taking up.

Karl Legenick

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But for the week's real fashion happening, yo had to be perched on a piece of rundown furniture ir. the Salvation Army thrift shop where Martin Mar giela showed his 1970s flea-market look. The Belgian designer, a former assistant of Jean-Paul Gaultier, first sent out a Fellini-esque Salvation Army band, dressed in a ragtag assortment of clothes off the thrift-racks. They were followed by fashions in the same spirit hut intricately pieced together: maxi skirts cut on the hias with a grid of bunched-up searos; tunics and long skirts knitted in lumpy boiled wool; coats carefully cut with swashbuckling cuffs and hack pleats, with their hems scraping the floor; poor-boy mesh singlets worn on top of shrunken sweaters

ARGIELA started the unfinished symphony that is currently playing through avant-garde fashion, and he sent out reminders of his earlier collection in the raggedy undone hemlines and plastic garment-bag bodices. These deconstructed looks part of a strong anti-establishment movement, have already reached the Chanel runways. "That makes me laugh," Margiela, wearing denim and his signa-ture sailor cap, said after the show.

Chloé had a silver-screen glamour under its designer Martine Sitbon - hut not much cutting edge. Here, pantsuits skirted the hemline issue, coming out in sugared almond colors under sweeping long coats, or they were long fitted jackets and narrow pants in graphic checks.

In spite of an opening long dress unbuttoned thigh high, skirts were short and sassy by day and pretty at night in flutters of iridescent chiffon. Sitbon's very-Versace prints of baroque picture frames on silk shirts and leggings looked like last year's trend,

For those who want well-behaved clothes, Givenchy had trim suits, shirtwaist dresses and suits, all with short skirts given a hit of a flutter with pleass. The sharp-shouldered silhouette was soft-ened up with succe or with the many knitted outlits. including hright checks that were part of a hot and strong color theme. For evening, he showed cocktails of velvet and chiffon.

Conventional conturiers used to show in the second week in Paris, leaving the early slots for the avant-garde. But maybe the designer Robert Merloz was trying to be daring and different with his fur collection for Saint Laurent, which included a military duffel shown with a bearskin helmet, mink pompons on slippers and a faint ecological echo in the Robin Hood colors of green and brown.

Merloz shows his ready-to-wear collection on the runway next season, and the YSL family, including Yves himself, were out in full support.

SUZY MENKES is the fashion editor of the Interna tional Herald Tribune.

U.S. Creators Have Designs on Europe

catchword in fashion. But no one yet is ready to follow de la Renta to the runways. "Show in Paris like Oscar?" asks Ralph

Lauren. "My home is in New York. This is my

base. The retailers and the press come here, just

Lauren has plans to expand his presence in Europe, but he has chosen the boutique route. In 1981, he opened his first London sliop in New

Bond Street. Five years later there was a Lauren shop on the Rue Royale in Paris. Today there

are also boutiques in St. Tropez, Munich, Zurich and Brussels. There are discussions under way

for additional stores in England, Paris and Italy.

own shops," he says. "We also plan to sell more

stores, but the stores in Europe are generally

"The answer to European business is your

He also sells to Galerics Lafayette.

as we go to Europe."

By Bernadine Morris

EW YORK --- When Oscar de la Renta introduces his fall collection in the courtyard of the Louvre on Tuesday, it will be the third time this American designer has stormed Paris, the citadel of world fashion. He says he is here to

We've established permanent offices for sales," says the designer. "We will prepare our shows there. We can keep stock there. And

We've sold in Europe very well. We have stores in Germany, Switzerland, Italy, Spain, Holland and the Scandinavian countries.

"In the beginning, I tried to get some of the retailers to reduce their orders, because I didn't want them to get stuck, hut I've been told by many that every piece they ordered sold. "Our first show cost \$800,000 to produce, our

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و الموجع الموجع الم second, \$750,000. This one will come to about

small, so it's more advantageous to have your \$500,000 - almost as much as it is at home. The advantage is in Paris, you do not only get to show to American stores, you get the world." Many American designers also have their cye on the world, "Global" is, in fact, the newst OWD

Geoffrey Beene took the fashion show road long before Oscar de la Renta. He presented a collection in Milan in 1976. He followed with private shows in Vienna, Rome, Brussels and Paris, invited by U.S. ambassadors.

"The questions 1 faced then were, 'Why an American?' and 'Why this American?'" he recalls. "The idea, of course, was to awaken Europeans to American design.

"As a result, we have been selling to stores in Berlin, Zurich, London and Düsseldorf. Euro-pean retailers have bought my clothes in New York — some even appreciated them," Beene says, wryly. Beene points out that he has never been part

of a trade show. He considers Paris a mass market "and I never wanted to be part of a mass market," he says.

For the past two years he has been looking

Continued on page 17

FASHION'S **LETTER OF REFERENCE**

The first European magazine of international fashion

Meanwhile, Back at the Dude Ranch ...

By Cathy Horyn

ASHINGTON — In the 1962 movie, "How The West Was Won," the usual things happen. won, the usual things happen. The wagon train arrives. The In-dians tomahawk a few cowboys. The cowboys get mad at the Indians. They fight it out. Cowboys win.

In the 1992 remake, "How The West Was Worn," the plot thickens as designers advance, scissors drawn, toward fall: fringe the pants, stud the jacket, tie up the girl. Call in the press for reinforcement. It's a familiar cycle of exploitation.

By now, it should be pretty obvious that designers at home and abroad have taken a fancy to the American West, a fascination that manages to grasp, in its crudest form, the mythological role of the outlaw hero in American culture. Gianni Versace is perhaps the most articulate interpreter of that myth, systematically exploiting every stereotype of the Wild West, from whorehouse to jailhouse, and laying out a vision of women as sexual preda-tors. The vixen in dog collar and harness.

But where Versace is relentlessly raunchy, other designers are simply amused by the cliches and their clothes capture some of the unacy of our Saturday morning exploits with Lash LaRue, Roy Rogers and Sky King, Rifat Ozbek mixes Indian totems with funkadelia. In New York, Isaac Mizrahi rings horseshoes around black lace and cuts regal black satin into evening chaps. Marc Jacobs, designing for Perry Ellis, paints Sonthwestern souvenir kitsch on ball gowns. In London last weekend, the cowboy and biker myths merged as a statement of something fierce and primitive: sleeves backed off leather jackets and replaced with boiled wool knitting or ratty fleece. Small wonder that both American and Enro-

pean magazines have latched onto the cowboy mystique; it seems to fulfill every urban fantasy about being stranded in a Texas town, defiled in a honky tonk or parked seductively on the tailfin of a pink Cadillac by the side of the road at sunset. These settings, with their flat vistas and undercurrent of sexual danger, are straight out of the road movies of the '60s, the kind of films that Roger Corman made about outlaw men, victimized women and the

Spaghetti western: Versace's tight jeans skirt and fringed cowboy shirt.

righteousness of a violent death. In that con-

ignicoustiess of a violati domination of the clothes today seem nostalgic. From a commercial standpoint, the dude fac-tor has been good for America. Western boot companies like Tony Lama and Justin have seen their overseas sales grow significantly in the last few years, especially in Japan. "Last year, we sent orders to Japan once every month," says Norma Yumia, foreign sales representative for Tony Lama in El Paso, Texas. Justin, which is based in Fort Worth, sends boots to Italian

Vogue for fashion spreads, and made the boots for Perry Ellis's spring collection. Billy Martin, a

New York bounque, does a brisk business in vintage cowbry shirts from the '40s. The huge popularity of country singers like Garth Brooks and Clint Black may account for some of the Western allure, though as Gary Van Der Meer, the manager of Billy Martin, points out. "Ninety-five percent of our customers have never heard a country music song."

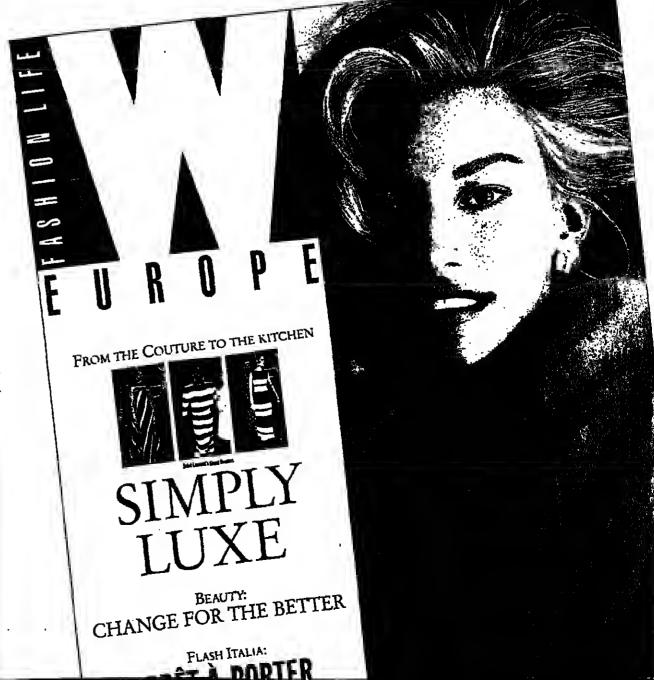
Mizrahi thinks it's great that European designers are inspired by the American West. "American designers have copied Italian and French designers for years," he says. "So I'm glad they can now get something from our culture to use in their collections."

This makes for a nice image, the exchanging of wampum for hard currency, but who, exactly, is going to wear these duds. Surely not cowboys, who no doubt would sooner face a longhorn than suffer the embarrassment of leather pants, fringed or not. And I'm not convinced the people who occasionally want a denim shirt with pearl buttons, or maybe a fringed suede jacket, are prepared to go fur-ther, and put on Versace's harness rig. The whole point of cowboy clothes, like the West itself, is to get away from structure and conformity. And in that world there is no bigger ninny than a dude in his duds.

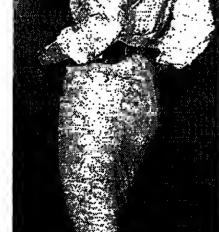
It's possible to look critically at exploited myths on the runway and find something of value, either because the timing is right or a designer was able to twist the myth to his own phrposes. What Ralph Lauren's Western clothes may lack in irony, they make up for in timing; he was miles ahead of everyone else. Indeed, Lauren's Western claim is so broad that it now constitutes a genre; even if someone could design the perfect flannel shirt, it would still be redundant. In other words, how many

ways can you sing "Home on the Range?" The trouble with appropriating bits and pieces of a culture is that eventually the culture ceases to be interesting to the people who exploited it. And by then, of course, it's used up. The fact that anyone today can make a fashion statement out of cowboy boots, blue jeans and a leather jacket means that nobody will ever manage to do more than polish the brass.

CATHY HORYN is fashion editor of The Washington Post.



On sale all over Europe in English, French, German and Italian editions.



Fashion / A Special Report

Custome That's In? Price

By Michèle I

ARIS-In 1947, when D sales his Nea Loo pra, women, after the to drop the berns of t in another ege. Women ates in the designers' while the formation of the designers' while adent is inclusive designers's address in the want to wear Real remark the build icim-iumai-individualise.

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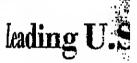
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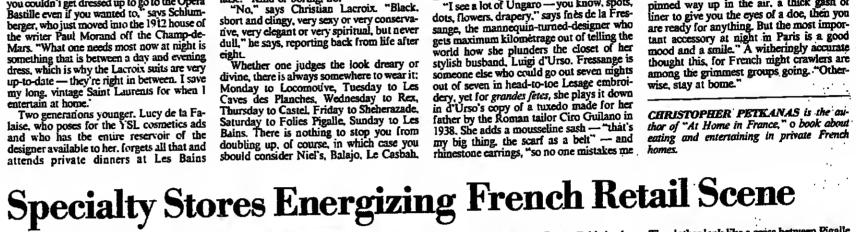
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collection (designed by Cesare Fabbri, who also works on Valentino's Oliver line) exclusively to dresses for the past three seasons, because they are a hot item right now. Je-rome L'Huillier made his debut a few seasons back and this spring the new names are Ralph Gaushi and John Arthur Speight. To find them, though, shoppers will have to bunt, Chassagnac's motio is "selection" and the Victoire harmony is a mixed chorus of bits and pieces from Romeo Gigli, Christian Lacroix, Michel Klein and others.

Maria Luisa, on the chic Rue Cambon, is the upstart. The sleek exterior is like any elegant Paris shop, but a closer lonk reveals that it is riding high on all that is new, bright and slightly risky in current French fashion. Helmut Lang, Martine Sitbon, Ann Demeulemeester, Jean Colonna, Mariot Chanet and Véronique Leroy - the store reads like the latest chapter in fashion news. When the designer friend she was in husiness with left after six months, Maria Luisa Poumaillou gave her first name to the store and went looking for something to sell without the benefit of prior fashion experience.

"I took a magazine and underlined the ners whose clothes f

The clothes lonk like a cross between Pigalle and Les Halles, which was one joke French stores didn't get at first. Maria Luisa had the collection exclusively for three seasons while everyone else in Paris waited for Colonna to take off. The combination of cheap and expensive chic hasn't confused ber customers, who now buy Colonna in multiples to match what they spend on the pricier Sybilla and Heimut Lang.

evening fahrics - sweatshirts in velvet and

Caroline Young, a 30-year-old British commercial producer, hopes these clothes

will have a taming effect on an after-dark

scene she sees as tawdry. "People go to Cas-tel's to show off their tans after a ski holiday,"

she sniffs. "At least at gallery openings you

get the poetry of girls in Romeo Gigi -luxurious fabrics, rich textures."

looking for well-heeled young husbands," ohserves Kate de Castelbajac, the American

wife of the designer Jean-Charles. "The

women buy the prêt-à-porter collections of

couturiers, but there's no great taste hap-

pening. Al Arpège for supper you still see the short Saint Laurent skirt and well-tai-

lored jacket, a very professional kind of

femininity, or else it's an ensemble by Alaia

These are the uniforms. American women

LEANA Wirth, who was born into

one of France's great perfume fam-ilies and who at 24 works in mergers

and acquisitions at Demachy Worms,

could certainly afford her own Saint Lau-

rents, but is happy to share those of her

fashionable mother, Irene Amic. Otherwise,

it's boldly color-blocked suits from Myrene

de Prémonville or, for dinner at the Russian

restaurant Dominique or the trendy bistro

all big muscly legs and buge, swelling décol-leté," says Beatrice Paul, artistic director at Claude Montana. "High heels, a chignon pinned way up in the air, a thick gash of

Women are undressing to dress up --- it's

wear Chanel, not French.'

L'Oeillade, Kenzo.

"Castel's is for unmarried young ladies

icans in shantung.

Jacques Rousseau, Paris's latest hot fashion shopping territory near the Place des Victoires. It is an elegant little salon full of things that can't be found anywhere else at the moment, like the hats in the window, which look as if they were spun by silkworms, by furniture de-signer Samuel Biabiany. Marthe Desmoulins, who used to sell vintage conture at the Paris flea market, has taken the same onepiece-at-a-time method to present current designers. "When I started in 1990, aggressively sexy style was on its way out already.

BSINTHE is on the Rue Jean-

she says. "It was just the right time for me, because I like soft, feminine clothes." Desmoulins will buy a few prototypes,



Discovering 'Confidentials'

Shops Off-the-Beaten-Path Offer Unique Creations

By Pat McColl

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ARIS --- Christian Louboutin, who owns one of them, calls them "the confidentials." These are boutiques so new that the customer who stumbles upon them has a sense of discovery — even more so since most of the merchandise involved is unique.

Many of these sbops, most only a few months' old, are off main shopping thoroughfares and in most, the designer/owner is usually present - Christophe Lemaire, for example, upstairs cutting out cardboard patterns for next season's collection. or Philippe Ferrandis, behind the purple cotton curtains, hammering out a piece of jewelry.

Loubouin's eponymous shop, open since late November, is angled into a corner of the early 19th-century covered passage, Galerie Vero-Dodat. Ever since he was a child and saw a drawing of a high-heeled shoe with a big red "X" through it in a museum — a design intended to keep wearers of such shoes off the museum's parquet flours - be claims he has been baunted by shoes.

As a pupil of the great French shoe designer Roger Vivier, Louboutin insists his creations, like

Vivier's be called soutiers, not chaussures. "Say chaussure in front of Vivier and you're fired," be says, laughing. Historically, chaussure describes a man's shoe while soulier is something more delicate and definitely the better word to define Louboutin's creations.

Among the first to discover Louboutin's shop was Princess Caroline of Monaco, sent there by Ines de la Fressange, who was so enchanted with his shoes, she put a pair on display in the window

of her own boutique. For the moment, the only place to find Loubou-tin's shoes is right bere. "If you are everywhere, you lose your charm," he says. As of September, some of his designs will be at Barney's and Bergdorf Goodman in New York.

Christophe Lemaire's shop is so new it isn't even open yet. The official opening is April 7, but as of Friday the donrs opened at 4 Rue Cherubini, a tiny street off the Rue Ste. Anne.

Lemaire, 26, has worked as a junior assistant at Thierry Mugler, Yves Saint Laurent, and Michel Klein, and as an assistant to Christian Lacroix, both at Patou and Lacroix's own house of couture. After he left Lacroix, be spent six months at Dorothee Bis. An 80.000-franc scholarship from the Ministry of Culture was "enough to allow me collection at Pierre Balmain but, he says: "I have more fun doing it on my own. I want to have my own identity; hence, the boutique." He sells to Bergdorf Goodman and Neiman-Marcus. And he sees accessories as the new way to dress

for the 1990s. Ferrandis brings out two jewelry collections a year built around five to eight different themes as well as creating one-of-a-kind pieces for the bou-

"History, flowers, nature, Hollywood in the 1950s - anything can be a takeoff point and then embroider," he says.

Behind those purple curtains, a small team hand-sets genstones and polishes metal. Everything ex-cept the actual soldering is done in his atelier.

Copi the actual soldering is done in his actuar. Marie Mercie takes another approach to fashion. "I wanted a hat and I couldn't find any, so I made one," she says, laughing. That was six years ago and from a tiny boulque at 56 Rue Tiquetonne in Les Halles, she expanded a year ago to the Left Bank at 23 Rue St. Subpice. In April, she will open a third bank at the subpice in April, she will open a third shop at 12 Rue Jean-Jacques Rousseau but with a difference: This one is for men.

"Bowlers, imported panamas, best Englisb top hats, leather caps and some of my own creations," Mercié says, Already, in her two shops, her longstemmed felt beanie and a fedora with a tip-tilted brim are best-sellers with rock groups such as B&B, Brune, Niagara and a hot new singer, NO. Mercie's American retailing fans include Barney's and Bergdorf Goodman.

ERGDORFS is also a fan of another "confidential," Muriel Grateau. At her shop at 132 Galerie de Valois in the Palais Royal, Grateau, for the past year has combined a mix of what she describes as "real clothes that correspond to real life" with objects for the bome. As a ready-to-wear designer under her own name for Genny, Benetton and Complice in Italy, Grateau says she lost contact with the public, with real clothes.

"Those runway spectacles bave little to do with fashion or reality," she says. And because she feels that women express themselves as much through their homes as through what they wear, she had the idea for this shop: a blend of antique dinnerware she picks up at auctions, modern stemware. table linens in a choice of 60 colors, along with simple cashmere sweaters, gloves, a classic suede pninp and an easy skirt to pair with her sweaters.

Because she is there almost every day, there's a rsonal atmosphere. 'You learn so much from

Paris Recycles Nightlife With Ecology-Chic for a man." For her own collection, Fressange is reworking the idea of day shapes in

By Christopher Petkanas

ARIS --- As "destroy" and deconstructivism sink their chiseled fangs into French fashion, turning seams inside out, so go the old rules for dressing up at night - out the window. Signaling what might be cruelly but fairly termed the end of the Ivana Trump era, le dernier chic in Paris is to wear your couture dress three or four times - to prove you paid for it. (The old way was to borrow something, have the waist let out, wear it then send it out the next morning for a light pressing before returning it with a nice note.)

In the environmentally and economically troubled '90s, it is impossible not to view a willingness to be seen again and again at the Opera-Comique in the same unmistakable Lacroix suit as a vote for ecology - instant fashion recycling that has nothing to do with getting into grandmere's beaded old Schiaparelli from the '40s.

In same sensible spirit women on wearing terms with the real thing are crowding into the Champs-Elysees bounque Light for Saint Laurent, Montana, and Ungaro copies that are well-cut, well-priced, and just the sort of thing for a ballet at the Palais Garnier followed by a late nibble at Caviar Kaspia or the Relais-Plaza.

São Schumberger, a pillar on the Paris social map and a high roller at the couture houses for years, is definitely not into copies, or even ready-to-wear. But she does find herself dressing at night to a rather more relaxed beat.

"My circle of friends adore the opera, but you couldn't get dressed up to go to the Opera Bastille even if you wanted to, says Schlum-berger, who just moved into the 1912 house of the writer Paul Morand off the Champ-de-Mars. "What one needs most now at night is something that is between a day and evening dress, which is why the Lacroix suits are very up-to-date — they're right in between. I save my long, vintage Saint Laurents for whea I entertain at home.

Two generations younger. Lucy de la Fa-laise, who poses for the YSL cosmetics ads and who has the entire reservoir of the designer available to her. forgets all that and attends private dinners at Les Bains

By Rebecca S. Voight

sales floor. Paris is bursuing at the seams with designer boutiques, but until recently,

specialty stores, featuring a varied selection of designer names, were a rare breed here.

Paris's retail field has been dominated by

designers who have merely extended their

runways to the sales floor. But not every

name has the power to open a palace in Paris

like Gianni Versace, or house collections in

their own private department store like So-

nia Rykiel, or elegantly install themselves in

a loft as Sybilia has on the Rne Jean-Jacques

Rousseau. Helmut Lang has said be is not

interested in having his own shop; and al-

though she says she would like to have one.

Martine Sitbon, a frisky diva on the French

In spite of the current downturn, or per-

haps because of it new stores like Maria Luisa and Absinthe and the long-estab-

runways, has yet to settle down.

ARIS - France triumphs in the

design room, knocks them dead on

the runway, but all 100 frequently

presents a lackluster picture on the



at Les Bains with YSL-clad Catherine Deneuve.

Douches (for better or worse the only Paris club that won't go away) in a pair of stripy that used to be known as "Eurotrash." club that won't go away) in a pair of stripy jeans and a flag shirt printed with gold stars, both from agnès b. For the deliciously raun-cby, eroucally charged Folies Pigalle, where she goes to groove to old James Brown, it's drainpipe jeans from the Gap or Guess, a vividly colored T-shirt, and high-heeled ankle boots from Les Halles. "From cocktail parties to balls to night-

laise. "Kind of boring, no?"

sbort and clingy, very sexy or very conserva-nive, very elegant or very spiritual, but never dull," he says, reporting back from life after

Whether one judges the look dreary or divine, there is always somewhere to wear it; Monday to Locomotive, Tuesday to Les Caves des Planches, Wednesday to Rez, Thursday to Castel, Friday to Sheherazade, Saturday to Folies Pigalle, Sunday to Les Bains. There is nothing to stop you from doubling up, of course, in which case you sbould consider Niel's, Balajo, Le Casbah,

"The Rex is the one that is most influenced by America," says Diane Pernet, a New York designer who now lives in Paris. The twisted baseball caps on the guys, the clubs, the only thing you see in Paris are tight, short black dresses," deadpans Fa-

"No," says Christian Lacroix. "Black.

padded sneakers - you'd think you were in Manhattan." And while Chanel and Dolce e Gabbana have stolen the singlet from the guys and given it to the girls on the dance floor, their stretch cigarette jeans in acid colors are Versace knockoffs from Vertigo in the Sentier garment district. "I see a lot of Ungaro — you know, spots, dots, flowers, drapery." says fnès de la Fres-sange, the mannequin-turned-designer who gets maximum kilométrage out of telling the under the churcher the closest of her

As for his fashion, despite the exotica of his background, his own look is simple. "Clothes for every day," he says, pulling out a short, hooded Pilgrim's coat in navy cotton top-stitched in red, or slipping a simple cotton pique vest onto a dressmaker's dummy.

On the far side of town in the Ruc Froissart off the Boulevard des Filles-du-Calvaire is Philippe Fertandis's sun- and flower-filled boutique, just four months old.

At various times, Ferrandis has studied economics or law but since 1986 has been creating costume jewelry: "torturing metal," as he puts it. He has done jewelry for Hubert de Givenchy's couture collection and for Hervé Pierre's first

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your customers," she says. "When I was designing in a studio, I was completely isolated."

To find yet another newcomer, Mariot-Chanet, the boutique is, as the French say, o l'étage, one flight up at 32 Rue de l'Echiquier. Behind the name are Michele Meunier and Olivier Chantenet, both in their early 30s, who decided the best way to break into business was to do it on their own. The boutique with its parquet floors is as spare and simple as the fashions, which employ the creators' signature industrial-sized staples to hold bits and pieces of fabric together.

PAT McCOLL is o journalist based in Paris.

lished Victoire are energizing Paris retail and creating a serious forum for emerging. bankable talent.

Years before the current flurry of specialty store activity. Françoise Chassagnac of Victoire on the Place des Victoires, had the field nearly to herself and was the first to stock Thierry Mugler and Claude Montana in Paris. Now, with 20 Victoire (ranchises and part ownership of stores throughout France, as well as six of her own shops in Paris, Chassagnac is the queen bee of French retailers. Victoire's blond-wood stores have the meticulously organized quality of a fashion fanatic's closet, and the sales help functions like personal trainers.

she says. Despite 25 years in business. Chas-sagnac still loves to hunt for fashion news, but stresses that it is a facet, not the vocation

Marthe Desmoulins of Absinthe

"If we were in New York, Victoire would

be a cross between SoHo and Charivari,"

of the store. "Victoire couldn't have survived by selling only designer clothes," she says. "I've always relied on commercial collections like George Rech, Dejac and Go Silk." The positioning also reflects Chassagnac's personality and that of her French clients, whose favorite colors will always be navy blue and beige. "I don't like too mucb prov-ocation in fashion, or in my life. I'm a

pacifist." she says. She also knows not to try to do everything, which means devoting the in-house

would wear, then I called them all and when they asked who else I was selling, I told them everybody clse on the list," says Poumaillou. Martine Sitbon, who had no Paris venue at the time, was one of the first she contacted. "The shop has worked because I didn't understand the rules I was breaking," she says. "I created the store by trying to be different from everybody else in this couture neighborhood.

Poumaillou's latest successful "faux pas is Jean Colonna. The current darling of the French press works in frankly cheap fabrics like leatherette for slinky seams-out suits at prices about half that of his competition.

like beaded pieces from Quatro Moscas, or the simple 1940s-style dress from Marianne Battle with daisy bouquets embroidered at the chest. Absinthe also has the women's wear collections of Dries Van Noten and Charlotte Nilson exclusively. While other merchants are complaining,

Desmoulins had her best season to date last fall. And Maria Luisa is now faced with politcly refusing some very big-name collec-tions. "What can I say to them," says Pou-maillou, "You're too big for me?"

REBECCA S. VOIGHT is a journalist based in Paris.

PARIS NOTES

Jean-Paul Gaultier has just designed a collection of furniture that is slightly off the wall. And, for that matter, away from the wall. The nine pieces in Gaultier's first furniture line are all on wheels. Gaultier calls it meubles mobiles, mobile furniture, and says, "You can take them anywhere." The collection includes a set of leather drawers that look like suitcases stacked on top of one another, a combination chair/commode, a Louis XVI-siyle S-shaped "confidante" chair and mirror. An exhibition of the line began Thursday at the VIA furniture gallery, 4-6-8 Cour du Commerce SL Andre, 75006.

Collector, the thematic art magazine, is sponsoring a 13-day fashion and art extravaganza, the proceeds of which will go to AIDS research. The events bring together a series of exhibits, films and performances featuring personalities from the fashion, music, film, art and dance worlds. Performances will be given by the likes of Boy George and Nina Hagen. It begins March 25 and ends on April 6 at Le Trianon, 80 Boutevard Rochechouart, 75018. The entry fee is 20 francs (\$3.60).

On Wednesday, the "Rayon Vert" association will present its second annual charity fashion show. The presentation from the spring/summer collection of 23 designers (including Chanel, Scherrer, Kenzo, Lacroix and Dior) is being held at the Cour Carree dn Louvre and is open to the and Diot is being into at the cost charter and Door and is open to the public. Tickets for the show are 250 francs each. All proceeds go to the Rayon Vert association, which provides medical care to children stricken with cancer and to their families. For tickets, contact the Defile du Rayon Vert, 54 Rue de Varenne. 75007.

Emanuel Ungaro's book, "Ungaro," a collection of illustrations and essays on the designer, is out this month. Sometime model Diane Brill, who has shown the Thierry Mugler and Jean-Paul Gaultier collections, has just released her first book. Enviled "Boobs, Boys and High Heels: Or How To Get Dressed in Just Under Six Hours," Brill's book contains titullating information on her "famous friends," tips on how to meet GGs (great guys) and how to walk in high heels. In his book, "Trajectoire," designer Paco Rabanne takes the jet set to a higher plane. Rahanne, long a believer in reincarnation, writes about his first astral voyage.

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Karen Burshtein

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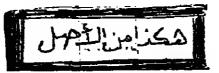


Peter Keppler Gala Evening Dresses Cocktail Extravagance on March 19 - 24th 1992 at the Hotel George V Avenue George V · Paris. Salon 154. Tel. (1) 47.23.54.00

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Fashion / A Special Report

Customers Set the Trends

What's In? Price-Conscious Consumers Go for Quality

By Michèle Loyer

ARIS --- In 1947, when Christian Dior presented his "New Look" collection to the press, women, after the initial shock, rushed to drop the hems of their skirts about 10 inches. In another age, women now reject slavish obedience to the designers' whims. Nor is it consid-ered chic to display designers' signatures.

Today, if you want to wear a Chanel suit, you must at least remove the buttons," says an ex-fashion-victim-turned-individualist.

Customers' attitudes are outpacing fashion trends. Quality, anthenticity and simplicity are the watchwords of today's fashion.

A more mature approach to consumption is emerg-ing, based less on impulse than on real need. This trend is confirmed at every level of retailing, from the specialty shop to the department store.

"Our customers are much more cautious," notes Françoise Chassagnac of the Victoire boutiques. "They pay a lot more attention to price and quality. Fabric, buttons, lining are as important as the label."

"Our customers know exactly what they want to buy and they won't be lured to buy anything else," says Elizabeth Bouchonnet, sales coordinator of Franck et Fils.

Quality can also mean creativity and imagination. Maria Luisa, owner and buyer of the trendy Right Bank boutique that bears her name, believes that in difficult times, the most avant-garde styles sell best.

"My clients are fashion-conscious women who look for investment purchases," she says. They follow the golden rule of degance: "Buy the most avant-garde or the true classic." Clever shoppers know how to combine both.

Although some women still remain faithful to one designer, the creative impact, rather than the name, matters today.

"Some designers with a very strong image like Helmut Lang, Romeo Gigli or Issey Miyake, bave their cultists, but the majority of women are totally opportunistic," says Fatiha Habchi, buyer for the designers' department of Au Printemps. As designers gradually lose their strongholds, they

tend to reflect women's new versatility in their collections. Their fashion statements are often a kaleidoscope of opposites: long and short, soft and sexy, sober and exuberant. It is up to the customer to sort it OUL

F the many fashion propositions seen on last season's runways, which will be rati-fied by the street? A survey of leading Paris boutiques and department stores offers hints of which styles could become tomorrow's classics. Generally speaking, "in" are all the products that combine quality, comfort and color, along with a taste of luxury at reasonable price, such as a silk pullover or blazer.

LONGER HEMLINES: This may be the most controversial issue, though it is surprisingly well accepted by women who must have been ready for a change after several seasons of fanny-hugging minis. The long skirt comes in two basic interpretations soft or hard. Soft skirts take the form of circles, or are pleated, paneled, or flounced. Hard skirts are tubular, cut in stretch fabric, with a front slit. Whether sophisticated or girlish, long skirts are selling.

SHORT SKIRTS: Still very much in evidence, the miniskirt is a favorite with women who want to look young or feel they are too short to wear the longer lengths. The newest version of the short skirt is soft and pleated, or draped on one side like a pareo. It can also be replaced by shorts, another classic of the season.

DRESSES: Best-seller of the early spring, Favorite styles are midcalf or even ankle-length, with small bodices and wide circle or pleated skirts. They are cut in fluid, silk-like fabrics, plain or printed in dots and tiny patterns. A couture version of the dress is a modernized Jackie Kennedy shift worn with a matching jacket, in the mood of the '60s. TROUSERS: They should benefit from the long-

short debate. New trousers are a modified version of the winter calecons, slim and flat in the front, with tapered legs and sometimes a high-waist effect. The fashion-conscious customer will wear them with a matching jacket to resuscitate the once famous "trouser suit.

TRANSPARENCE: A favorite theme of designers, so far, it is well-received when it remains discreet -lacy fabrics and knits, chiffon and gauze sell better than cutouts and peepboles on the front of a garment. THE "REAL SUIT": In the designers' current interpretation, it is a closely fitted, double-breasted jacket and narrow skirt cut in heavy satin or fake eather

THE BLAZER: A "must" for spring. Choicest blazers are cut like men's jackets and worn with

COLOR: One of the prime incentives to buy something new this season. The most successful color families are the primary brights for junior styles, soft and luminous pastels for citywear, together with the new summer reds, from cherry to wine and purple, and blue, from indigo to slate. Neutrals are no longer sad but are enlivened with touches of yellow and chartreuse.

MICHELE LOYER is a journalist based in Paris.



Ann Demeulemeester design, left; unisex gear from Walter Van Beirendonck (circle); Dries Van Noten, farright, and one of his designs. at left.

Belgium: How the Ugly Duckling Grew Up

By Alexander Lobrano

NTWERP, Belgium - Ten years in the making, the Belgian Revo-lution is now fully dressed. This is a story of coats and dresses rather than guns, since it is through the work of an uncommonly talented assortment of young fashion designers that Belgium is now having a surprisingly major impact on the direction of contemporary fashion.

A short roll call of those designers who have made and are making the country's reputation includes Dries Van Noten, Walter Van Beirendonck, Ann Demeulemeester, Veronique Leroy, Dirk Bikkembergs. Chris Mestdagh and Martin Margiela.

Until the 1980s, the idea of Belgian fash-ion might have seemed like an oxymoron. Then, six years ago, six young Antwerp de-signers showed up at the London Designer Show and created a sensation with the audacity of their presentations -- Walter Van Beirendonck, for example, dressed up as a gnome, sitting on a plastic toadstool - and the creativity of their clothing, exemplified by Dries Van Noten's perfectly finished, found-in-the-attic-of-Europe ensembles and Ann Demeulemeester's refined minimalism. These fledglings also included Bikkembergs, today a well-known men's wear de-

signer, and women's wear designers Dirk Van Saene and Marina Yee. Meanwhile, everyone in London wanted

After a few more seasons in London, everyone knew what was going on in Belgium: A group of young designers, reacting to the country's domination by big French and Italian designers and to the unbending local bourgeois formula for elegance - conserva- and center of the world's diamond trade.

country's closets.

shops and in the pages of the glossiest fash-ion magazines. Van Noten has 70 sales themselves as Europeans first and then either points in Japan alone and went from sales of \$1 million in 1987 to \$7 million last year. Trend-sensitive Fiorucci bas just opened an in-store boutique at its Milan shop to showcase Van Beirendonck's antic unisex "Wild & Lethal Trash" line; and Demeulemeester is sold by Maria Luisa, L'Eclaireur, Galeries Lafayette and Kashiyama in Paris.

Speaking beyond their individual experiences, the Belgian designers have several ideas as to what specifically propelled their country to the front ranks.

"There's so much noise in a city like Paris, but here [in Antwerp] we don't hear anything about fashion, and this has been a big advantage for me since I need the purity and the isolation of living outside the world of fashion," says Demeulemeester.

"It was a matter of things coming together," says Geen Bruloot, an Antwerp jack-ofall-trades whose talent for publicity helped launch the Antwerp designers and who is today one of the city's most influential retailers with his shops Crocodrillo (shoes) and Louis (clothing), "It all started about 20 years ago when they first created a fashion department at the Akademie [the Antwerp art school where Rubens studied], and then 10 years ago the Belgian government started encouraging the fashion industry with small

Beyond the importance of the fashiondesign program at the Akademie was the enormously cosmopolitan and unchanvinistic atmosphere of the country itself, the beadquarters of the European Community tive clothing decorated with obvious status Belgium is also comprised of two very differ- ganed and mostly knit club and casual wear. based in Paris.

symbols - had decided to clean out the ent and often conflicting local identities that of Flemisb-speaking Flanders and Today, the results of this fashion fervor French-speaking Walloons, and what this are seen in the window of the world's best had led to is a psychologically avant-garde and sexual," he says.

> Flemish or Walloon afterward. This subsumed national identity led to a lot of freedom. As Dries Van Noten explains, "Belgium is a very cultured country without many obligatory cultural references."

Often referred to not very accurately as a sort of European Ralph Lauren, Van Noten explains his approach to fashion: "Tradition is very important to me. I have respect for the past and it's reflected in my clothing. I don't try to do replicas of old clothing, though, but rather I use the old base as a point of departure, changing the proportions, colors and fabrics to something modern."

LMOST as attentive to merchandising as be is to designing, Van Noten's handsome Euro-tradi-L ional look is sold at first-rate stores all over the world, though he is especially pleased to have recently added Harvey Nicbols in London and Maxfield in Los Angeles. This new season in Paris is the end of his seasonal themes. These themes, British India and Ricb Man/Poor Man among them, were important to making his reputation - he completely redecorated his studio and sbowroom to express the season's theme - but now he has dropped this concept. Walter Van Beirendonck, 36, is the wild man in the Belgian pack and made his original

mark with provocative and offbeat knits and separates for men. He is shrewdly sensitive to the way young people think, which is why Fiorucci's picked up his new line. Wild & Lethal Trash, a collection of vivid, often slo-

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"Young people want to dress up a bit, to wear something more than the basics, but

Exactingly idealistic, Ann Demculemeester is the most successful of the designing women from Belgium. Six years after her London debut, she has earned a solid reputation as an creative designer who produces exciting but perfectly wearable clothing, which is probably why questions about her Belgian nationality exasperate her. Still, even though half of her collection is produced in Italy, she insists on working in Antwerp.

"I'm really more of an architect than a designer." she says. "My clothing is about emotions and contrasts, and this season I've worked with a cigarette silhouette to express the conflict between the poetic and pure and rebellious and wild. I'm not influenced by Paris or Milan and I don't want to be."

Although the success of the first Antwerp designers has inspired many to follow in their footsteps, the latest rising star from Belgium is not Flemisb but Walloon. Veronique Leroy, 27, is from Liège, the French-speaking steel and coal-mining city, and though she has lived in Paris for eight years, her bometown remains a strong source of inspiration. She explains ber latest collection by saying that it is for "women who aren't afraid to make fun of themselves. For example, it's the story of secretaries who make a big effort to be elegant and sometimes end up being very maladroit, and in being maladroit they create something wonderful."

In many ways, Leroy's ugly duckling story very neatly sums up the evolution of Belgian fashion.

ALEXANDER LOBRANO is a journalist

Leading U.S. Creators Have Designs on Europe

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to know, "Who are these people? Belgian? What's going on in Belgium? grants," says Bruloot.

Continued from page 15

Gaultier's updated trouser suit.

for the "right location" for a small boutique, like the one he has in New York in the Sherry Netherland Hotel.

"I would rather sell my clothes to customers in my own shops than show them to retailers in tents in the Louvre," be says. He is interested, above all, in making clothes that look modern. Those shown in Paris are not particularly modern, he believes.

"Some of the best things in design come from California. And there is a lot of intelligence at work in Germany. Who knows where the next excitement may come from? It may not be Paris."

The designers who are most optimistic about Europe as a market tend to be those who focus on sportswear. Calvin Klein, Donna Karan and Anne Klein are leading contenders. All bave plans to expand in Europe.

"We took our time going into Europe because we want to have a solid game plan," says Barry Schwartz, chairman of Calvin Klein. We had plenty of offers to sell our jeans and our underwear, but it's important to Klein that his main collection be represented, because that is his design statement. The larger European specially shops come to New York and buy the clothes in our showroom." "Calvin believes that the way to

enter Europe is with our perfume, which will be strongly promoted this spring in the United Kingdom, Germany, Austria and Switzerland," says Schwartz. "This will lead to increased interest in our clothes, we believe. ... We're erring on the side of caution, but we expect our business in Europe to grow steadily." Stephen Ruzow, president of

the Donna Karan company, says that at the moment, 5 percent of the business is in Europe. "Ultimately, in about five years' time, we would like to see one-

third of our business in Europe, one-third in Japan and one-third in the United States," Ruzow says. Shipments have been made either from the New York area or from Hong Kong, but by the fall, a

ESCADA

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an accounts on hangers. The company is also planning to open a showroom in either Milan or Paris to handle all European accounts, possibly by next year. When we do establish a show-

room, we might seriously think of doing a fashion show," Ruzow says. Andrew Rosen, president of the

Anne Klein companies, says, "We've talked about it, researched it a little bit and want to be ready to take advantage of the changes in marketing that will come with the economic unification of Eu-TODE.

But there are a lot of things to be ironed ont, he says.

51

York we show four collections a styles from different factories, inyear and we show them later than spect them and deliver to Europe-European producers with two collections a year." Rosen says. "In this country, we are aware of the climatic variations and we know what weights and what fabrics will sell where --- we have to figure this

ont for Europe." The Anne Klein group, which includes Collection, Anne Klein II and A line, sells to Harrods and Harvey Nichols and finds "London the casiest place to understand," Rosen says.

"But we are serious about making a commitment and will invest the money to set up an organiza-tion," be says. "What we have going for us is American sportswear. It is a distinguished product."

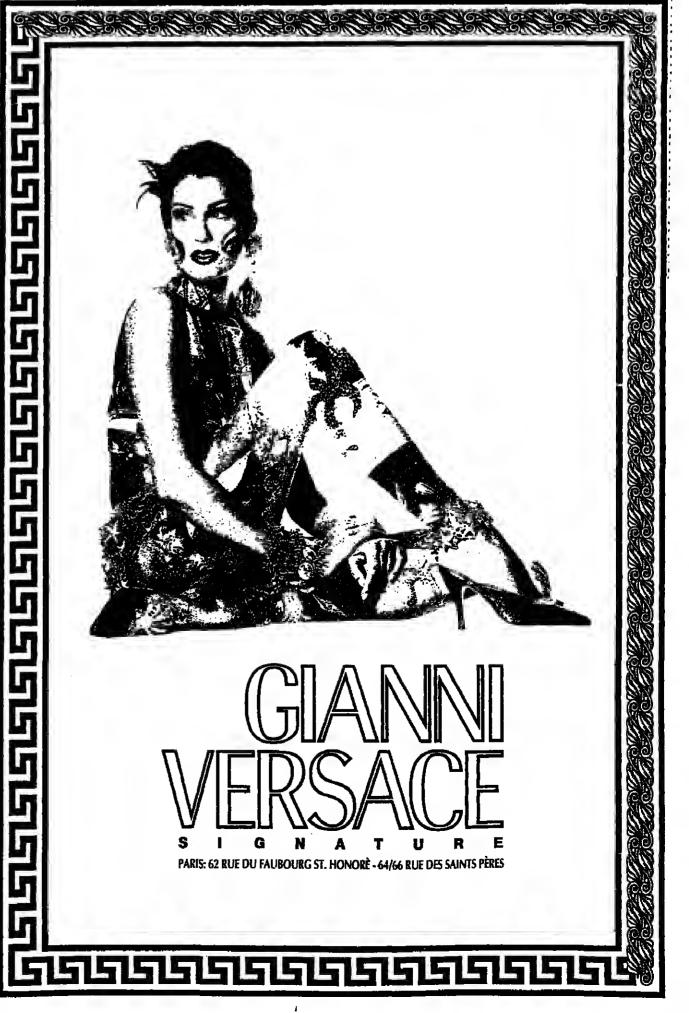
er and certainly the most expensive - his prices start at \$4,000 and then climb steeply - is one of the few who has no plans to sell abroad. In the past, he was offered design jobs at leading couture bouses, but preferred to head his own company in Los Angeles.

"Expansion is out of the question for me - I couldn't produce the clothes," he says. "I buy my fabrics in Europe but I don't plan to sell to stores there." He thought for a moment and said, "But then again, who knows? I just might change my mind."

BERNADINE MORRIS is chief fashion writer of The New York Times.

JEAN-LOUIS SCHERRER

AVENUE MONTAIGNE - PARIS



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SPORTS **2 U.S. Doctors Give** Pitching Styles a Detailed Checkup

New York Times Service NEW YORK - To baseball lans, Dwight Gooden and Nolan Ryan may have quite different pitching styles, but from an orthopedist's point of view, they are doing essentially the same things. Now researchers studying the delivery of top major leaguers have identified exactly what they do right and have devised a checklist for coaches and trainers to use to keep their pitchers on the mound

and out of the doctor's office. The researchers, Dr. Joe P. Bramhall, a team physician at Texas A&M University, and Dr. Charles Dillman, a consultant to the American Sports Medicine In-stitute, videotaped the deliveries of 48 major league pitchers, including Gooden, Ryan, Roger Clemmons and Dave Stewart. They took measurements off computerized videotape images.

"We were going to look at all these different styles to see how they can all throw so hard," Bram-hall said. "But when we evaluated the hiomechanics of pitching motion, the critical points - the arm angle, the elbow angle, the shoulder angles, the balance — all the things on our checklist were remarkably similar, although out there on the mound they look like they're totally. different

The researchers, who announced their results at a meeting of the American Academy of Orthopedie Surgeons last month in Washington, said the findings were important because of the large number of injuries suffered by pitchers, espe-cially talented children who pitch too often at the insistence of ambitious coaches.

"A good pitcher in Little League will he pitching and pitching from the time he's a kid," Bramhall said. "And he'll end up with a bad arm hv the time he's 20, even though he's good, because he's injured himself. We can't get people to stop playing these kids, so we want to work towards targeting these kids and getting them to learn good mechanics right away.

The Mets, meanwhile, tired of being asked about While most injuries only affect While most injuries only affect the allegations, have banned as many as 40 reporters players while they pitch, injuries and pbotographers from their elubhouse and fields.

"These things have been known in baseball circles for a long time." Bramhall said, "What we've developed is a standardized way for coaches, trainers and therapists people who have not been professional coaches for 20 years - to understand how to teach their

pitchers." For coaches and trainers to use the checklist, they will need to vidcotape their pitchers from three angles: from center field, home plate and either first or third base.

rector of the Oklahoma Center for Athletes in Oklahotna City, cautions that the ideal pitching style for a world-class adult athlete may not be the same for a young child, and that overplaying may be a much more important cause of in-jury for young players than incorrect style

going to throw the ball that hard. Changes in mechanics shouldn't be considered a replacement for rest-ing a Little League player to keep him from getting injured."

York Mets

Dr. William Grana, medical dior less.

The authorities said none of the people were wit-nesses to the alleged attack. According to a complaint filed by the woman earlier this month, the attack

The authorities said that one of the six being inter-viewed in New York had called the police in Port St.

"The information that we were given on the phone

by this person we feel is critical to our investigation."

said Lieutenant Scott Bartal, a spokesman for the Port

St. Lucie Police Department and one of three investi-gators assigned to the case.

BOOKS

occurred in the early hours of March 30, 1991.

Lucie to volunteer information.

"Pitchers in the majors are going to be throwing at 80 or 90 miles an hour," he said. "No little kid is

can follow players off the field for the rest of their lives.

WIND-UP

STRIDE

Here's the Pitch! DELIVERY Backward rotation of shoulder should not exceed 165 to 180 degrees. Elbow should be Pitcher should be balanced at top of teg kick, coiled and flexed between 70 and 115 deorees. ready to spring forward. Weight tilted back

Length of stride should be FOLLOW-THROUGH slightly less than body height. Smooth, extended followthrough motion decelerates Left foot (right loot on a leftthe pitching arm gradually. handed pitcher) should step The throwing shoulder should directly toward home plate. be aligned ovar tha opposita moving laterally six inches knee after release of the ball; the torso should be moderately flexed.



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Mets Rape Inquiry Moves to N.Y. Compiled by Our Staff From Dispatches

Only reporters and photographers regularly assigned PORT ST. LUCIE. Florida - The police said to cover the team will be allowed to talk to players in Thursday that they were interviewing at least six people in New York in connection with allegations that a woman was raped here last March hy three New the restricted areas, the team said.

A newspaper. The Palm Beach Post, reported Fri-day that the police had no medical records that would support the woman's claims. (NYT. AP)

Canseco Pleads Not Guilty to Assault

The Oakland Athletics slugger Jose Canseco pleaded not guilty on Thursday to charges of aggravated assault filed after a heated argument with his wife. The

Associated Press reported from Miami. Canseco was arrested Feb. 13 on an aggravated Canseco was affested rep. 15 on an aggravated battery charge after he allegedly twice rammed his Porsche into Esther Canseco's BMW, then got out and spit on her window during an early morning quarrel. Assistant State Attorney Margaret Rosenbaum said the state had decided to reduce the charge to aggravat-

ed assault, a third-degree (clony punishable hy up to five years in prison, because there was no physical contact during the fight. The battery charge would have carried a 15-year jail term.



SYDNEY - South Africa's cricketers chase a place in the World Cup final with the mounting support of their sports-mad republic giving the team captain. Kepler Wessels, and his players an added emotional lift. The South Africans displayed

confidence and excitement on Friday as they prepared to face England in the day-night semifinal match bere on Sunday, aware that momentous political changes at home had given their progress a significant new dimension.

Wessels's team aims to reach the final in South Africa's Cup dehut after nearly 22 years of international isolation. But whatever the result of the match in Sydney and the semifinal between New Zealand and Pakistan in Auckland on Saturday, there will be a new name on the Cup.

West Indies, winner of the iro-phy in its inaugural year in 1975 and again in 1979, has been elimi-nated, as has the 1983 champion. India, and the 1987 winner. Australia.

South Africa's success in reaching the last four has already stimulated immense fervor in the republic, so much so that Presi-dent Frederick W. de Klerk has twice telephoned Wessels. "He rang after we lost to Eng-

land to say the whole country was behind us." Wessels said, in a reference to their defeat in the round-robin competition. A South African sponsor has

pledged 250,000 rand (\$88,000) if the team beats England and a similar amount if they win the final.

The captain of the English team. Graham Gooch, made it clear from the outset of their campaign, which began with a tour of New Zealand, that winning the World Cup was the pri-

After defeats by New Zealand and Zimbahwe this week. Gooch's side must bounce back against a South African team that he said would "provide very stiff

opposition." "They are very keyed up,"he said of the South Africans,

HOME!

Gooch, who captained the first renegade English team to South Africa 10 years ago and later played there for Western Province, said, "I spent two very enjoyable seasons playing in South Africa but I never thought 1 would play against them in an

A major stumbling block may Mushtao Ahmed, who has weaved

spinners to give his batsmen practice, but Imran warned that a few overs against leg spin and goog-lies might not be sufficient.

I HATE THIS

KIND OF PIE!

MORE 2

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"A half-hour crash course is never enough. You need more time," Imran said, leaving the scene set for a tactical battle on a slow pitch that has already undone Australia, South Africa and West Indies.

MELINES

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THE OVERWORKED AMERImore, not less, CAN: The Unexpected Decline of Leisure

By Juliet B. Schor. 247 pages. \$21. Basic Books, 10 East 53d Street, New York, N.Y. 10022.

pampered Americans need to work up to 80 hours a week!

It is true that "Thank God It's Friday" represents the prevailing attitude toward the workplace, but if workers greet the weekend with glee, it may not be because they are shiftless, hat because they are exhausted. That, at least, is Schor's argument, and she makes a persuasive case on the basis of her research

work, the working mother is putting in The villain of the piece, at least according to Schor, who makes no attempt

to hide ber leftist perspective, is capitalism. The push is the employer's need for worker discipline and dependency, and the desire to minimize the cost of fringe benefits. The pull is consumer society

submit to longer work hours.

not persuasive. If work time is so valu-

able, why does the consumer society de-

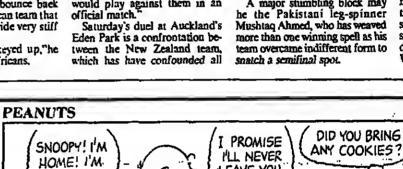
itself, which encourages an ever-increas-

BRIDGE

By Alan Truscott

JOSH Parker captured the Flight A Swiss Team tille together with Jeff Aker, Adam Wildavsky and Bruce Ro-

Aker helped his team hy making a "hopeless" game on the diagramed deal. As South he pushed optimistically to four hearts only to find that, thanks to





four and a Pakistan team led by Imran Khan.

His New Zealand counterpart, Martin Crowe, would like nothing better than to complete his team's comeback with a Cup triumph.

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WHAT

JERK

he the Pakistani leg-spinner

LEAVE YOU

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TO ITE! YOU WOULDN'T JUST

GIVE IT TO ME!

WHAT'S THE TRICK

AGAIN!

Reviewed by Witold Rybczynski

1989 POLL asked Americans if A they would be willing to give up part of their current incomes in return for their current incomes in thirds of the additional free time: two-thirds of the respondents said ves - the average amount they were willing to relinquish was 13 percent, which represents more than half a day a week. This was the first time since such surveys have been sys-tematically conducted that a majority of people have expressed a preference for accepting reduced pay in exchange for more free time.

Is this a sign of indolence? Far from it, maintains Juliet Schor, an associate professor of economics at Harvard University. In "The Overworked American," a provocative and timely book, she suggests that if people want more free time it may simply be a sign not of indolence. hut of overwork.

The idea that Americans are overworked flies in the face of the conventional wisdom that holds that the old Protestant work ethic has faded and that

AND THE SAME BUSH RESOLD

BOUND TO POPUP DOMESTICAL

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DOONESBURY

Schor has found that in the last 20 years, the average number of annual hours that Americans spent at their jobs rose from 1,786 to 1,949, that is, by 163 hours. That's the equivalent of an extra month of work a year. This increase has occurred in two ways: the average person now works an extra hour each week, and more than three extra weeks a year.

vacation time).

MPLOMENT? IT WONTST

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STAND! DRIG

THE TAINTS

vote so much energy to developing "time-wasting" entertainments. Schor acknowledges that the workers of the As lower-paid service jobs become industrialized societies of Western Eumore common, more people are moon-highting; Schor estimates that as much as 12 percent of the workforce may hold rope have considerably more leisure time than Americans, but does not pursue the matter. Is it merely that European labor two johs. As the cost of benefits rises. unions are stronger, or are there cultural employers squeezed by the economy factors at work here? Or should one say tend to reduce their overhead by either "at play," for clearly there are national hiring fewer new workers and paying the attitudes to leisure. extra cost of overtime (which means Nevertheless. Schor's basic point re-mains a valid one. In the rush to improve longer hours), or employing casual or

part-time employees (who get minimal life Americans have forgotten that the purpose of work is leisure, and that true The greatest cause for these overall leisure requires, above all, free time. increases in work time, however, is prob-ahly the entry of women into the labor Without that, we will be poor indeed.

market. Twenty years ago, only about one-third of married women held paying Witold Rybezynski, the author, most recently, of "Waining for the Weekend," a jobs; today that figure has doubled. If housework is added to office or factory history of leisure time, wrote this for The Washington Post.

5.40

ing spiral of material acquisitiveness, the duplication in clubs, even two hearts would have been some jeopardy. A spade BEETLE BAILEY lead would have sealed bis fate. but West which manifests itself as a willingness to gave him some hope by leading a trump. This analysis, which treats industrialization and capitalism synonymously, is

was taken by the ace. So far, so good, but there was still no real hope: Crossing to the heart queen in order to dispose of a spade on the club ace could not succeed, even with a very favorable diamond situation

Aker therefore led a low diamond toward the queen, and West put up the king and faced his moment of truth. It seemed to him that South must have one of the top spades to justify his bidding. and led another trump to cut down im-pending diamond ruffs. This was all the help South needed. He won with dummy's queen, threw a spade on the club ace, and cashed the diamond queen. Then he rulled a club and rulled a diamond. Another club rull permitted him to draw the missing trump and take two diamond tricks.

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SOUTH (D)

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REX MORGAN







NOTHING'S GOING TO HAPPEN, PUSTY TRUST

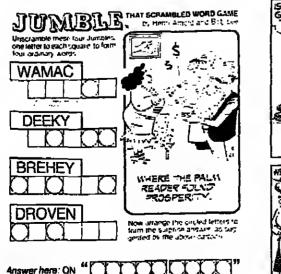
is been barned from this year brant visas to the Cyprus rises is nach in May to using drugs, a top and tohall clab said Friday. Ants, agreed Thursday to see solving a high-stakes standoff memory, Kiam will not hereit lowner Fran Murray for his se



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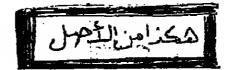


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ANGMONTANA, Switzerland (Al actace of the men's scasour indemo fastest heats in the winter ingans. Kjetil Andre Aamodi : Rod Cap triumph of the sension the Ohmpic super-giant shalom trops the Ohmpic super-giant shalom to the Sam shalom in February, wast the season shalom title carlies but o grab the giant shalom trops



Page 19

Africans Pears of Isolation Tre Associated Pres Michigarn State and Kentucky Also Win New Mexico St. 81, No. Paul 72: In Tempe, Arizor Crawford had 21 points

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HATETE

for four years following a point-shaving scandal, upset cold-shoot-ing St. John's, 61-57; on Friday in the opening found of the National

Collegiate Athletic Association Southeast Regional in Atlanta. David Whitmore scored 15 points for 10th-seeded Tulane (22-8), making its first appearance in. the tournament. The Green Wave used constant defensive pressure to force seventh-seeded St. John's into shooting 36 percent and committing 16 turnovers.

St. John's (19-11) missed 15 of its last 16 shots from the field in the first half, allowing Tulane to go on an 18-4 run that put the Green Wave ahead 35-30 at halftime.

Tulane, fielding a team for just the third season after a school-imposed three-year absence, went ahead to stay at 40-39 on a 3pointer by Kim Lewis with 14:38 left. The Green Wave forced seven turnovers as they built their advantage to 55-48 on a layup by Pointer Williams with 4:39 remaining.

No. 11 Oklahoma St. 100, Georgia Southern 73: Byron Houston scored 29 points and Sean Sutton added 22 to power the No. 2 seed to victory

Oklahoma State held a 47-43 lead early in the second half before a 20-0 run put the game out of reach at 67-43 with 10:45 left to play. Calvin Sinkfield scored 22 points for Georgia Southern, which had its seven-game winning streak snapped

MIDWEST REGIONAL Michigan St. 61, SW Missouri St. 54: In Dayton, Ohio, Mark Montgomery scored five of his seven points during a 7-0 Michigan State run in the final 2:49 as the fifth-seeded Spartans prevailed.

Montgomery had just two points until he hit the back end of a two-shot foul with 2:49 left to give Michigan State a 53-50 lead. Dwayne Stephens, who led the Spartans (22-7) with 17 points, had a rebound follow with 3:22 left to break a tie at 50 and give Michigan State the lead for good.

After Southwest Missouri missed a shot, the Spartans worked the clock until 1:18 was left, with

Montgomery hitting a 14-foot jump shot for 55-50.

SPORTS BASK

Cincinnati 85, Delaware 47: Jeff Scott scored five points during a 9-0 run late in the first half as No. 12 Cincinnati (26-4) used a full-court, trapping defense to shut down Delaware (27-4), making its first NCAA tournament appearance. Nick Van Exel scored 18 points for Cincinnati, followed by Anthony Buford with 14.

second half to finally pull away. The second-seeded Wildcats (27-6), whose 34 tournament appearances are the most of any school,

Paul 73: In Tempe, Arizona, Sam Crawford had 21 points and 11 EAST REGIONAL Kentucky 88, Old Dominion 69: Iowa St. 76. North Carolinaassists and harassed DePaul into Charlotte 74: lowa State, which has numerous turnovers as New Mexi-In Worcester, Massachusetts, Kenthe worst conference record of any co State upset the 24th-ranked Blue tucky returned to the NCAA tourat-large selection in NCAA tourna-Demons. The 12th-seeded Aggies nament for the first time in three ment history, let a nine-point lead led by as many as 15 points in the first half and 14 in the second and years and used a 15-2 run in the drop to two in the last two minutes but held on to win. never let DePaul get closer than

Florida 66, Richmond 52: Stacey Poole scored 16 points and the Gators made eight of their last nine free

Florida (17-12) almost blew a 16-point, second-balf

lead, with visiting Richmond (22-8) closing to 47-46

ou a 21-6 run. Craig Brown's basket put the Gators up

49-46 and Dan Cross and Hosie Grimsley each made

3-pointers. Texas Christian 73, Long Beach St. 61: Reggie Smith scored 24 points and Brent Atwater scored 12 of

his 13 in the second half for the Horned Frogs (23-10).

Chris Tower scored 17 points for visiting Long Beach

Rhode Island 68, Vanderbilt 63: Andre Samuel scored 13 points for the visiting Rams (21-9), who beld

off Vanderbilt (15-15). New Mexico 90, Lonisiana Tech 84: Lewis LaMar scored a season-high 18 points and his offensive re-

bound in the final 13 seconds helped the Lobos (19-12)

Dave Bliss got his 300th career victory. Utah 72, Ball St. 57: Byron Wilson, Utah's sixth

Will Scott scored 20 points as New Mexico coach

Lucius Davis scored 26 for Cal Santa Barbara (20-9).

hold off visiting Louisiana Tech (23-8).

The Cyclones were 5-9 in the Big three Eight and had lost six of their pre-Crawford was particularly effecvious eight games. A six-point run gave them a 64-55 lead with 4:10 tive in the first half, when he had eight points, eight assists and four steals as New Mexico State forced remaining. the fifth-seeded Blue Demons into

12 turnovers and took a 41-34 lead at halftime. In games on Thursday, The Associated Press reported: MIDWEST REGIONAL

New Mexico St. 81, No. 24 De-

Southern Cal 84, NE Louisiana 54: In Milwankee, little-used fresh-man Tremayne Anchrum set career highs with 16 points and eight re-bounds as Southern Cal (24-5) tied the school record for most victories in a season. It was the first tournament win for the Trojans (22-11) since 1979.

Georgia Tech 65, Houston 60: Matt Geiger hit two baskets and Travis Best made a 3-pointer dur-ing a game-ending 11-0 run that pushed Georgia Tech past Hous-ton. Jon Barry led the Yellow Jack-ets (22-11) with 17 points. WEST REGIONAL

Indiana 94, E. Illinois 55: In Boise, Idaho, Damon Bailey and Alan Henderson scored 14 points each in the first half as Indiana took a 31point lead. The Hoosiers (24-6) scored the first 10 points, sputtered briefly, then buried the Mid-Continent tournament champions with the 21-0 run late in the first half. Florida St. 78, Montana 68: Sam Cassell scored 23 points as Florida State held on to beat Montana. The quicker Seminoles (21-9) used a harrassing defense to take control

midway through the first half and build a 23-point lead with 13:47 left in the game. LSU 94, BYU 83: Maurice Wil-

liamson scored 30 points in support of O'Neal as the Tigers (21-9) held off the Cougars (25-7) despite BYU's nine second-half 3-pointers. After the Cougars pulled to 79-75 on Mark Heslop's 3-pointer with

free throws.

EAST REGIONAL

Duke 82, Campbell 56: Christian Laettner scored 22 points and Thomas Hill 20 as Duke opened its bid for consecutive national championships, The Blue Devils (29-2) are trying to become the first team in 19 years to win back-to-back titles.

Missouri 89, W. Virginia 78: Missouri beat West Virginia in a game played around blackouts at Greensboro Coliseum caused by an NCAA tournament victory in its history. The Buckeyes (24-5) blew Mississippi Valley (16-14) away in the first half by running off 20 consecutive points.

Ship and

Connecticut 86, Nebraska 65: Connecticut (20-9) survived the one-game suspensioo of center Rod Sellers, getting 44 points from the backcourt tandem of Scott Burrell and Chris Smith. Sellers, Connecticut's leading rebounder and thirdleading scorer, had to sit out the game for flagrant misconduct in the Huskies' tournament loss to

Ohio St. 83, Miss. Valley St. 56: Ohio State got the most lopsided Duke last year.

ond round of last year's Midwest Regional

Wanna Trade Soccer Cards?

An American Tradition Comes to Europe, With a Twist

With greater

photography,

Dan Shedrick,

card marketer

said it was considering other Eu-

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eyes (19-10), who ever trailed after an 11-0 run early in the first half gave them an 18-9 lead. The victory sets up a rematch against Duke, which beat Iowa 85-70 in the sec-

SOUTHEAST REGIONAL

SIDELINES

Courier Loses World No. 1 Ranking

KEY BISCAYNE, Florida (Renters) - An off-form Jim Courier lost his world No. 1 ranking Friday when he fell to Michael Chang in the semifinals of the Lipton International Players Championships here. Courier, the tournament's defending champion, needed to reach the final to retain his top ranking, but instead lost to his fellow American, 6-2 6-4, to put Stefan Edberg of Sweden back in the top spot. Couner held the No. 1 ranking, which he gained largely on the strength of his Australian Open triumph in January, since Feb. 10. Chang will face

New Jersey Washington

SCOREBOARD NCAA Tournament BASKETBALL FIRST ROUND NBA Standings Thursday's Results EASTERN CONFERENCE EAST REGIONAL OFD. N.C. Atlantic Div Seton Halt 78, La Salle 76 Missour) 89, West Virginia 78 Dake 82, Compbell 56 Pct 68 - 621 552 448 448 448 328 11 25 37 30 30 37 30 37 144 Jowg 98, Texas 92 SOUTHEAST REGIONAL 29 30 22 45 1) 1/2 1992 North Carolina 68, Miami, Ohi

mieux (5), Gouset (18), Shots on gool; Minne-sota (an Belfour) 9-9-)1-29, Chicago (an Casev) 8-15-5-28 Ser José 0 1 6----Coloary 8 7 2---Bruce 122); Lindberg (1), Roberts (45), Wil-son (11), Shots on poal; Son José (an Vernao) 5-13-33---31. Calgary (on Hackett)))-12-13---36 Beffeld 3 3 2-4 Los Angeles 2 6 0-2 Lo Pontoine (41), Howerchik (32), Roy (5), Moolhy (31), Andreychuk (33) 4; Sendshröm (17), Kudelski (21), Skots an poel: Butfold (an (17), Kudelski (21), Skots an poel: Butfold (an

The Associated Press NEW YORK - It won't be long before Americans get a first-hand look at what the rest the world enjoys in sports -

ketball and American football, those sports.

as the popularity of other sports such a move. It also is thinking of grew, including ice bockey, bas- moving into other countries. Pro Set's cards, printed in Dalso did collections of player cards las, are not marketed in the United States but are available upon By the mid-1980s, the industry request. Like the World League of exploded. It was no longer the domain of 8-to-15-year-olds. Se-American Football, whose three rious and big-time collectors European teams - London, joined the fray, the cards became Barcelona and Frankfurt --- did much more sophisticated, and much better in attendance and last year the industry grossed support than their American \$1.9 billion in sales in the United counterparts. Score feels a little American razzmatazz can make States and Canada, according to their cards sell in Italy. While not expecting quite the Panini, owned by the Robert Maxwell group, has been a staple in Italy since the 1950s. But Dan same response in Europe, Denny's company, which be Shedrick, president of Major League Marketing, which is a coowner of Score, says the cards offer something different than graphics, action the small, flimsy stamps that feature only beadshots. "With greater graphics, action photography, a little copy, the concept of the cards can sell," he the concept can said.

3:02 remaining, LSU made 11 of 12 electrical storm. Anthony Peeler scored 25 points as the Tigers (21-8) pulled away in the second half.

Campbell's Joe Spinks was caught in the act of catching the arm of Duke's Christian Laettner.

Iowa 98, Texas 92: Acic Earl scored 25 points as for the Hawk-



man, scored 15 points and grabbed a game-high nine rebounds for the Utes (21-10). Brad Gillis scored 22 points for visiting Ball State (24-9). Utab led 53-52 following Jamie Matthews' free throw with 8:10 remaining and went on an 18-2 run, with Paul Afeaki scoring six points. Arizona St. 71, UC Santa Barbara 65: Stevin Smith

the final five for the Eagles (17-13). Visiting Southern Illinois (22-7) trailed 36-19 at

final 6:38. But Huckaby had a pair of fast-break layups 18 seconds apart and made a free throw with 50 seconds left to seal the victory.

In NIT, Manhattan Rallies **Past Wisconsin-Green Bay**

throws.

State (18-12).

The Associated Pres

Carey Edwards's only basket of the night came with two seconds remaining and boosted Manhattan over Wisconsin-Green Bay, 67-65, in a first-round National Invitation Tournament game.

"We were trapping on defense, trying to deny the ball and get a steal," said Edwards, who with team-mate Carey Wilson was bounding Wisconsin-Green Bay's Tony Bennett on Thursday. "Wilson turned him in. The ball bounced to me and that was it."

It sure was. And it capped a rally that saw Keith Bullock of Manhattan tie the score at 65 on a threepoint play with 20 seconds left.

The first round was to be completed Friday when James Madison (21-10) travels to Rutgers (15-14). Bullock scored 27 points for the Jaspers (24-8) and Charles Dubra had 14. Bennett scored 36 points for

the visiting Phoenix (25-5), making nine 3-pointers. He had a bad back and it wasn't clear beforehand that be would play. Bennett scored 14 of 18 Phoenix points during one stretch as Wisconsin-Green Bay took a 57-56 lead with

5:33 to go. Purdue 82, Butler 56: Woody Austin scored nine of his 24 points in a 21-2 spurt at the start of the second half. Visiting Butler (21-10), which went 5:10 without scoring in the first half, trailed 34-26 at halftime. The Boilermakers (17-14) then scored the first 13 points of the second half to cap a streak of 18 straight points.

Boston College 78, S. Illinois 69: Billy Curley scored 24 points and Malcolm Huckaby added 17, including scored 18 points, including a pair of key free throws down the stretch for the visiting Sun Devils (19-13). With the game tied at 62 with 1:45 remaining, Arizo-

halftime, then closed within four points twice in the na State scored eight consecutive points, including six in a 26-second span. Smith had a steal and drove the length of the court but was fouled by Idris Jones.

struggled at first and led just 62-59 with 8:25 to play.

the winner of the other semifinal, between Alberto Mancini of Argentina and Jakob Hlasek of Switzerland, in Sunday's final.

Jordan Says He'll Play in Olympics

LANDOVER, Maryland (AF) - Michael Jordan says he has settled his differences with USA Basketball and will definitely play in the Olympic Games in Barcelona.

The potential participation of Jordan in the Games had been in doubt The potential participation of Jordan in the Games had been in doubt because of a dispute involving the player, his agent, Nike and NBA Properties. Earlier this season, Jordan had asked NEA Properties, the league marketing arm, to cease selling products bearing his likeness, saying that his agent, ProServ, had worked out a deal with Nike for the exclusive use of his image on various items of clothing. NBA Properties has a separate marketing agreement with USA Basket-ball, involving Olympic basketball souvenirs, and ProServ had asserted its interest in preventing use of Jordan on Olympic apparel. "I'm playing, but Nike will still retain my merchandise license," Jordan said Thursday. • The NBA is investigating more than \$100,000 in checks reportedly written by Jordan and found in the estate of a bondsman shot to death last month. The lawyer and brother of the bondsman say the checks were to pay Jordan's gambling debts. Jordan denied knowledge of the checks

to pay Jordan's gambling debts. Jordan denied knowledge of the checks and said he wasn't familiar with information about gambling. Gambling does not violate NBA rules unless wagers are placed on NBA games.

Tomba Captures Giant Slalom Title

CRANS-MONTANA, Switzerland (AP) - Alberto Tomba added the World Cup giant slalom trophy to his Olympic gold medal Friday in the

wond Cup grant sincen nonly to us complete grant mean r may in the penultimate race of the men's season. Skiing the two fastest heats in the winter's last giant slalom, he beat two rising Norwegians, Kjetil Andre Aamodt and Didrik Marksten. Tomba's eighth World Cup triumph of the season gave him 27 in his career. Tomba's two-run time of 2 minutes, 36.23 seconds was .65 faster than

Aamodt, the Olympic super-giant slalom champion. Marksten, who beat Tomba in a giant slalom in February, was another .01 behind. Tomba had clinched the season slalom title earlier. He held off Hans Pieren of Switzerland to grab the giant slalom trophy, 520 points to 400.

For the Record

The NHL Players Association said Friday that it would strike March 30, a week before the Stanley Cnp playoffs, if no new collective bargaining agreement is reached. (AP) Turkey has been banned from this year's Davis Cup tournament for

refusing to grant visas to the Cyprus team for their Euro-African Zone Group Two match in May. (AFP) The London Monarchs' wide receiver Jon Horton was banned for the

1992 season for using drugs, a top official at the World League of American Football club said Friday. (Renters)

Victor Kiam, majority owner of the Natiobnal Football League's New England Patriots, agreed Thursday to sell his 51 percent interest in the franchise, resolving a high-stakes standoff over the team's ownership. As part of the agreement, Kiam will not have to pay the \$38 million he owes to minority owner Fran Murray for his share of the team. (AP)

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the soccer World Cup, which will be played in the United States in 1994. Europeans, though, are already getting a taste of an American sports tradition.

Sports card collecting and trading --- the time-honored tradition of young American boys that has turned into a billiondollar business --- is being intro-Pro Set. duced in Europe.

Some places in Europe, notably Italy, have had their own version of card collecting for decades, Panini soccer stamps, or 'figurine "

But a U.S. company, Pro Set, based in Dallas, has introduced "modern" trading cards to Europe, with such soccer heroes as Paul Gascoigne

Along with Score, based in Westport, Connecticut, the two companies are slowly and selectively taking trading cards into Europe. But instead of Jose Canseco of the Oakland A's, it's AC started in 1989, first introduced Milan's Marco van Basten. Inhis cards in Britain last year, feastead of the Detroit Tigers' Cecil Fielder, it's Manchester United's Bryan Robson. "The card collecting madness

stems from an attempt from people to feel close to their entertainment heroes," said the presi-Spain and France. dent of Pro Set, Lud Denny. "Sports trading cards are a con-venient piece of memorabilia. ping stone into the rest of Europe," be said. "Not all of us can have Lou

Gehrig's jersey," Denny said, re-ferring to the New York Yankees Italy this year, featuring the first, second and third divisions, and Hall of Fame first baseman of the 1920s and '30s.

ropean leagues as well. Both companies say sales so far have exceeded initial expecta-Sports cards have been around the United States for 150 years, an idea supposedly grabbed from the British, Pictures of tions, but being privately held companies, neither disclosed fig-ures. Denny said that the British baseball players were included in packets of tobacco as an incenmarket was worth about £20 miltive to buy the product. But by the middle of the cen-tury, they were sold on their own, lion (\$34 million). Score's cards are in Italian and printed in Italy. They are not the most famous makers being available in the United States the Topps Co. of New York. They were collected by boys, and

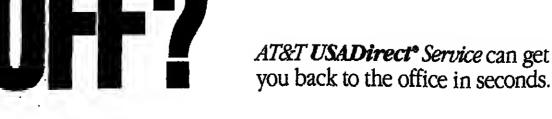
Score also is trying some U.S. marketing techniques. The cards feature an action photo on the front, a small headshot on the back, statistics and a brief description of the player.

turing players from the first and The card collecting idea has second divisions of the English soccer league. He added the Scottish league this year, plans to been successful enough in Britain that Pro Set now has two go into the German Bundesliga in the fall and has designs on competitors, Panini and U.S.based Shooting Star. which also introduced a set in Italy this sea-"Basically, England is a step-

Pro Set, which produces NFL, NHL, PGA Tour and auto rac-Score introduced its cards in ing cards, began with Britain because Denny already had busi-ness contacts in the country and there was no language barrier. But be did find differences. "We found in England that

people collected the cards for the enjoyment value, not the commodity value," he said.

"By mistake, one-tenth of our cards were missing logos," he re-counted. "In the United States that would be a rare card. In England, people sent the cards back and asked for the correct but the company is considering one."



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DAVE BARRY Small Talk, Big People

MIAMI — Today's social top-Talk With Famous People. would be saying into his wrist mi-trophone while using his other hand to draw his gun. "I have a

ing to be on an elevator or in a the main hall toilet." public restroom and suddenly you realize that you're standing oext to a famous person such as Walter Cronkite or the Pope. When this happens, the important thing is to little sandwiches and pastries that remain calm, act normal and make an appropriate conversational re- I was definitely enjoying myself mmark such as: "How about those Sacramento Kings, your holiness?" Or: "Walter Cronkite! You're still alive?

The problem is that you can't always, on the spur of the moment, think of remarks as appropriate as could feel my brain in there, flailing

I had this very problem recently wher I found myself attempting to make small talk with Barbara Bush. I swear I am not making this up. It happened in New Hampshire back in February, when Barbara Bush was doing some primary campaign-ing for her husband, George. He was also in New Hampshire that day. campaigning with Arnold Schwarzenegger on the inspirational theme: Trust Us. America! We're Rich Men Who Talk Funny!

п

Barbara Bush, meanwhile, was going around in her own motor-cade, and I had decided to spend the afternoon riding along in the press van. We motorcaded to receptions at three large Republican homes, one of which had a welcoming display out front consisting of two golf carts with American flags on them. It was very attractive, although it did serve as a sobering reminder that, in these troubled economic times, there are some American families in the poorer areas that are down to just the one

golf cart. Inside each home was a capacity crowd of New Hampshire Republicans, engaging in typical GOP-re-ception activities such as slam-danoing and getting their ooses pierced.

No, of course I am kidding. They were standing around wearing ties and dresses and being pillars of the community and talking about what a Lovely Home it was. I made a mental note never to hold a reception for the first lady at our house, because I don't think it could stand the scrutiny. We'd never get through the Secret Service's Plumbing Security Check.

This is Blue Rover," an agent

You never know when yon're go- Hostile Fungus Condition here on

But these lovely homes were all even the press was allowed to eat. So til we got to the last house, where Barbara Bush met briefly with the press in an upstairs study. Her official photographer lined us up for a group photograph, and I wound up standing right next to the first lady. I

away, trying to think of something that Barbara Bush and I have in common, and I locard myself saying: "I shop in the same supermarket as your son, Jeb." Big deal," said Barbara Bush.

No, I'm sure she THOUGHT that, but what she said, politely, was: "Oh, do you? We saw Jeb recently," she continued. "He just turned 39." Then, clearly wishing to end this conversation, she turned back toward the camera.

Obviously this was my cue to shut up. But my brain, now com-pletely panicked, was rummaging around in its various lobes, desperately trying to think up a response to the fact that Barbara Bush's son had just turned 39, and it grabbed the first thing it came up with, thereby causing me to emit the following: "He's very tail."

Perhaps you could come up with a dumber remark to make to the first lady, but you would need the aid of powerful computers. Barbara Bush turned back to look at me, and deep in her eyes I could see the look of a woman who is wondering if maybe she should signal the Secret Service to fetch the big net. She said: "He didn't just grow this year."

And then the picture was over and Barbara Bush was gone, which is fortunate because there was a real danger that my next statement would have involved the Sacramento Kings

So the lesson that we learn from all this is, if you have to make small talk with a famous person, you should use your own brain, because mine is defective.

Quayle and Northcott bristle at the comparison. "I'm not a celebrity." Quayle said in an interview. "There's a mind-set, and I don't think I've got that. But Nancy Gopher on "The Love Boat." and I undertook this more because we really wanted to write a book. It's oot a book about my life in Washington as the wife of the vice president." But the novel is certainly about Wash-

ington and power with a jacket blurb touting the authors "insider's knowledge of government in action."

whatever, goes blind, becomes a dupe of the

KGB, or what used to be the KGB. The

senator sleeps around, or the candidate sleeps around, usually with the foreign dip-lomat's wife. They're interchangeable."

It begins with the CIA's ultimate fantasy: Fidel Castro dropping dead while smoking a cigar, "The magnetism and vi-tality had vanished; all that remained was a torn uniform below a scraggly beard littered with fading embers and ashes." The Russians, in thrall to the Arabs

ficers pining for the old days to launch "Operation Romanov." They murder Raul Castro, Fidel's brother, and put puppet, Cesar Valles, in power.

Meanwhile, General Jose Moya, leader of the underground movement La Causa, languishes in prison. "Even he realized that gaining freedom was improbable at best, but he also knew no man's sanity could withstand the horror of a neverending existence in this hellhole." The Russians aim to undermine Ameri-

ca through arms and drug traffic. And the Democratic president, a gullible fellow who does everything for personal gain, is unwittingly duped by Russian intelligence into supporting Valles. The hero, Senator Robert Hawkins

Grant, Republican of Georgia, knows better. With the help of friends in the Cuban resistance and his loyal aide (who does not have any mommy-track conflicts, since her husband had been "shot by a druggie"), he works to foil the plot and make Moya the president

Washington novels generally have two additional characteristics: sex and characters disguised just enough to avoid law-

think that people were thumbing through their book looking for sex scenes. There are nooe.

tient of "Embrace the Serpent" that the love passages (mostly between married couples) can be quoted verbainn: "'Love you,' he said with a quick kiss. 'Mmm,' be whispered, pulling her closer and ouzzling her ear. As always, the sweet smell of her warmed him. Thanks for being so understanding.' After another much more satisfactory kiss, he released her." (And then left for work.)

insisted there are none but they will be delighted watching people try to find them anyway.

is a Democrat who, curiously, appears to have beaten George Bush in the 1992 elections. The action begins on Wednesday, Jan. 25, after the fall of the Soviet Union. The only Wednesday, Jan. 25, after that in this century is in 1995.

This fictional president, Peter Evans, is a man who likes to say he is from a Southern state, when in fact he's a Northeastern establishment type. "He was careful to emphasize his Kentucky heritage: he was just a good old boy. Funny how few had keyed on his real history: boarding schools in the East. Ivy League college, first jobs in the East as well."

ing a cynical, left-leaning Washington newspaper editor. Journalists are not treated gently by Northcott and Marilyn Quayle, who has viewed reporters with clenched teeth since Dan Quayle's trials in the 1988 campaign.

about writing a book about 10 years ago, having read many, and thought we could do well," Northcott said.

The sisters spent three years on this book. Northcott said she waited until her four children were old enough to fend for themscives. Quayle had to juggle the crammed schedule of a vice president's wife.

A favorite pastime for readers of Wash-

INTERNATIONAL HERALD TRIBUNE, SATURDAY-SUNDAY, MARCH 21-22, 1992

On a Dark, Stormy, Republican Night...

By Andrew Rosenthal

New York Times Server WASHINGTON — Senators do it. Journalists do it. Even the alienated daughters of former presidents do it. So Marilyn Quayle and her sister said, let's do it, let's write a book.

"Embrace the Serpent," by Marilyn T. Quayle, the vice president's wife, and her older sister, Nancy T. Northcott, who lives in Tennessee with her husband, an oral surgeon, is due out from Crown Publishers on April 3, the latest entry in this year's running of the Washington celebrity power-novel steeplechase.

The former Tucker sisters of Indianapolis, who met their muse in the English classes of Mrs. Harding and Mr. Williams of Broad Ripple High, have spun a plot to warm the heart of anyone skeptical about glasnost. The Cubans tend to have bad teeth and reek of gariic. The Russians are oefarious, and greedy to boot. The journalists are craven, the Democrats corrupt, perverse or Russian dupes, and the CIA has been "emasculated" by national security wimps.

The Republicans, upstanding and hon-orable, are able to see through Russian disinformation; they live secure in the knowledge that "Star Wars" could save the world, if only the craven, the corrupt and the wimpy would permit it.

After years of circling the flame of pow-er, famous Washingtonians not infrequently decide to write novels. Margaret Truman has published 10 murder mysteries. Several years ago, Senators William S. Cohen of Maine and Gary Hart of Colorado wrote a bipartisan thriller. Patti Davis, daughter of President Ronald Reagan, wrote a roman à clef.

"Embrace the Serpent" is joined by three other new novels: "Capitol Secrets," by Maureen Dean, wife of John Dean of atergate fame; "The Candidate's Wife," by Patricia O'Brien, a former journalist d spokeswoman for Governor Michael S. Dukakis in the 1988 presidential cam-paign, and "Capitol Hill," by Catherine Mann, wife of Representative Fred Grandy, the Iowa Republican who played

There are two different kinds of Washington novelists," said Sally Quinn, a former reporter for The Washington Post who has written two novels set in Washington. "One is the Washington celebrity who decides they want to write a novel --the Gary Hart, Bill Cohen, Marilyn Quayle, Maureen Dean syndrome. Then there are writers, who happen to live in Washington, like Larry McMurtry, or who write about Washington, like Ward Just." Quinn, who said she started in the first category and wants to be in the second,

described the celebrity tome this way;

Knight-Ridder Newspapers

tow The New York Time after having sold off their assets to save their crippled economy, allow military ofknow Washington, I know how it works. It is a genre book. The president gets sick.

It irritated Quayle and Northcott to suits.

It is a measure of the steaminess quo-

wanted a statue of his boxing character placed there but the idea was As for disguised characters, the authors nixed. But now Mayor Edward G.

Rendell and the Ory pic boxing coach Marvin Frazier beloci unveil a plaque atop the steps of the muse. The president in "Embrace the Serpent" um, where Stallone's Rocky ran in four of the five "Rocky" movies. More than 1,000 people turned out in Polk City, Florida, to help retired General James A. Van Fleet,

So definitely not George Bush, right?

Evans is protected by journalists, includ-

The authors acknowledged that they did fit one characteristic of the Washington celebrity novelist. "We first started talking

ington celebrity oovels is uncovering political messages. Quayle and Northcott insisted that theirs is not a political tract, although they acknowledged a "conserva-tive perspective." When an interviewer ooted that the Democrats in the book are, well, dumb. Quayle said, "That's real life."

I KLAA Page 17 President Bush added a new vegetable — carrots — to his enemies list. Bush, in remarks at the Radio * 33.923 and Television Correspondents' Association annual dinner in Washington, said he wanted to stay to cat, "but then I saw the menn -

PEOPLE

President Adds Carrots

To His Veggie Hit List

carrots. You guessed it, known as orange broccoli." The president.

known for his distaste for broccoli

noted that recent studies about-

broccoli's ability to prevent disease

gave proof to his insistence the veg-

"Rocky" is finally getting his place at the Philadelphia Museum

of Art. Sylvester Stallone once had

the United States's oldest living four-star general, celebrate his

German employee because he re-

fuses to shave off his beard. Stenr

magazine said Delta fired 60-year-

old Norbert Klose claiming his bushy, red beard irritates passen.

gers. Stern said Klose can't under-stand how his beard can irritate

passengers since he works as a fork-.

lift operator in the freight depart-

Peter Arnett, the CNN corre-

spondent who reported from Iraq

during the Gulf War, will receive

the University of Arizona's award

for outstanding journalism. The

university's journalism department

said it will present the 37th annual

John Peter Zenger Award to Arnett on April 22. The award is named

for the 18th-century American

printer who was at the center of a

major freedom-of-the-press case.

begin his medical residency at the University of New Mexico this

summer, a year after he was to have

started the program and three

months after being acquitted of

Dr. William Kennedy Smith will;

Delta Airlines has fired a veteran

100th birthday.

ment

rape.

etable "tastes like medicine."

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By James Sterns Vo 1 JA Tomes Sen DEVO - Alice covering have DEVO - Alice covering have device during the 1990s. J device during the 1990s. J

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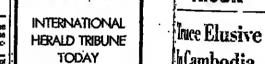
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By Fred Hiatt Reporter Fix Service WSCOW - Months after U.S. fit speared to gave reached interstanding with non-Rusamphies about the future of drampons in the former Sothan the stratice seems as and potentially cangersame the country collapsed. Edicals releved they had ted asterments that would the Russia as a nuclear state. Im Brane and Kazakhsian enmaster they ta racai mucles mans to Russie by July 1 of ar for disman Lement, and, Inter-mane single missing cent mansierred of a defined. sakaiz ta ... Buy Ugaine has haited the

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